



MASTER AGREEMENT #010726
CATEGORY: Transportation Services Payment Solutions
SUPPLIER: Transit Technologies, LLC

This Master Agreement (Agreement) is between Sourcewell, a Minnesota service cooperative located at 202 12th Street Northeast, Staples, MN 56479 (Sourcewell) and Transit Technologies, LLC, 2035 Lakeside Centre Way, Suite 190, Knoxville, TN 37922 (Supplier).

Sourcewell is a local government and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) offering a Cooperative Purchasing Program to eligible participating government entities.

Under this Master Agreement entered with Sourcewell, Supplier will provide Included Solutions to Participating Entities through Sourcewell's Cooperative Purchasing Program.

Article 1:
General Terms

The General Terms in this Article 1 control the operation of this Master Agreement between Sourcewell and Supplier and apply to all transactions entered by Supplier and Participating Entities. Subsequent Articles to this Master Agreement control the rights and obligations directly between Sourcewell and Supplier (Article 2), and between Supplier and Participating Entity (Article 3), respectively. These Article 1 General Terms control over any conflicting terms. Where this Master Agreement is silent on any subject, Participating Entity and Supplier retain the ability to negotiate mutually acceptable terms.

- 1) **Purpose.** Pursuant to Minnesota law, the Sourcewell Board of Directors has authorized a Cooperative Purchasing Program designed to provide Participating Entities with access to competitively awarded cooperative purchasing agreements. To facilitate the Program, Sourcewell has awarded Supplier this cooperative purchasing Master Agreement following a competitive procurement process intended to meet compliance standards in accordance with Minnesota law and the requirements contained herein.
- 2) **Intent.** The intent of this Master Agreement is to define the roles of Sourcewell, Supplier, and Participating Entity as it relates to Sourcewell's Cooperative Purchasing Program.
- 3) **Participating Entity Access.** Sourcewell's Cooperative Purchasing Program Master Agreements are available to eligible public agencies (Participating Entities). A Participating Entity's authority to access Sourcewell's Cooperative Purchasing Program is determined through the laws of its respective jurisdiction.
- 4) **Supplier Access.** The Included Solutions offered under this Agreement may be made available to any Participating Entity. Supplier understands that a Participating Entity's use of this Agreement is at the Participating Entity's sole convenience. Supplier will educate its sales and service forces about Sourcewell eligibility requirements and required documentation. Supplier will be responsible for ensuring sales are with Participating Entities.

- 5) **Term.** This Agreement is effective upon the date of the final signature below. The term of this Agreement is four (4) years from the effective date. The Agreement expires at 11:59 P.M. Central Time on April 8, 2030, unless it is cancelled or extended as defined in this Agreement.
1. **Extensions.** Sourcewell and Supplier may agree to up to three (3) additional one-year extensions beyond the original four-year term. The total possible length of this Agreement will be seven (7) years from the effective date.
 2. **Exceptional Circumstances.** Sourcewell retains the right to consider additional extensions as required under exceptional circumstances.
- 6) **Survival of Terms.** Notwithstanding the termination of this Agreement, the obligations of this Agreement will continue through the performance period of any transaction entered between Supplier and any Participating Entity before the termination date.
- 7) **Scope.** Supplier is awarded a Master Agreement to provide the solutions identified in RFP #010726 to Participating Entities. In Scope solutions include:
1. Sourcewell is seeking proposals for Transportation Services Payment Solutions. Awards under this solicitation for Transportation Services Payment Solutions will be in two (2) categories.
 - a. **Category 1:** Prepaid transportation services payment solutions:
 - i. Physical and/or virtual prepaid cards, accounts, and digital wallets that can be funded from multiple sources, such as:
 - i. End user deposited funds (both pre-tax and post-tax);
 - ii. Employer sponsored programs funding transportation services;
 - iii. Community programs funding end users who meet specific criteria such as income-based programs; and,
 - iv. Community programs targeting specific types of use cases such as commuter incentive programs.
 - ii. Complementary Transportation Services Payment Back office, account management, and platform services, such as:
 - i. Account management interfaces for entities and end users, including mobile applications;
 - ii. Real-time transaction monitoring and reporting;
 - iii. Autoloading and auto-disbursement of funds at regular intervals;
 - iv. End-user intake and sign-up services;
 - v. Marketing and advertising of program services;
 - vi. Advertising revenue services;
 - vii. Data analytics and performance analysis;
 - viii. Merchant Category Code and other use restrictions and limitations management;
 - ix. Customer service and support for all stakeholders;
 - x. Regulatory compliance services;
 - xi. Facilitation, generation, and support of periodic reporting for standard and custom reports; and,

- xii. Integration of payment solutions and access for use of transportation services with existing and future mobility platforms, such as: transit, rideshare, taxi, and micro-mobility.
- iii. Proposals in Category 1 may include complementary products and services from Category 2 if their primary offering is Category 1 products and services.

b. **Category 2:** Fare Collection and Ticketing transportation payment solutions systems:

- i. Fare collection devices and technology solutions, such as,
 - 1. Validation and ticketing devices;
 - a. Mobile and on-board validators;
 - b. Fare gates;
 - c. Standalone validators;
 - d. Ticket vending machines;
 - 2. Mobile payment collection systems;
 - a. Contactless card readers;
 - b. Digital wallet readers;
 - c. QR code validators;
 - 3. Validation inspection devices;
 - a. Handheld validators;
 - b. Biometric devices;
 - c. Fare inspection apps;
 - 4. Related fare media, such as data processing and communication devices and equipment;
- ii. Mobile Pay-As-You-Go ticketing solutions and technologies, such as:
 - i. Payment service provider integration;
 - ii. Fare calculation capabilities;
 - iii. Fare capping and post-payment models;
 - iv. Financial reporting;
 - v. Fraud detection and prevention;
 - vi. Integration with validation equipment; and,
 - vii. Automatic journey detection via smart devices.
- iii. Complementary Transportation Services Payment Solutions back office, account management, and platform services, such as:
 - i. Account management interfaces for entities and end users, including mobile applications;
 - ii. Real-time transaction monitoring and reporting;
 - iii. End-user intake and sign-up services;
 - iv. Marketing and advertising of program services;
 - v. Advertising revenue services;
 - vi. Data analytics and performance analysis;
 - vii. Customer service and support for all stakeholders;
 - viii. Regulatory compliance services;
 - ix. Facilitation, generation, and support of periodic reporting for standard and custom reports;
 - x. Training programs and materials for all stakeholders; and,

Participating Entity. Supplier certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Agreement. Supplier further warrants that it will provide immediate written notice to Sourcewell if this certification changes at any time during the term of this Agreement.

- 16) **Provisions for non-United States federal entity procurements under United States federal awards or other awards (Appendix II to 2 C.F.R § 200).** Participating Entities that use United States federal grant or other federal funding to purchase solutions from this Agreement may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200. Participating Entities may have additional requirements based on specific funding source terms or conditions. Within this Section, all references to “federal” should be interpreted to mean the United States federal government. The following list applies when a Participating Entity accesses Supplier’s Included Solutions with United States federal funds.
- a. **EQUAL EMPLOYMENT OPPORTUNITY.** Except as otherwise provided under 41 C.F.R. § 60, all agreements that meet the definition of “federally assisted construction contract” in 41 C.F.R. § 60-1.3 must include the equal opportunity clause provided under 41 C.F.R. § 60-1.4(b), in accordance with Executive Order 11246, “Equal Employment Opportunity” (30 FR 12319, 12935, 3 C.F.R. §, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, “Amending Executive Order 11246 Relating to Equal Employment Opportunity,” and implementing regulations at 41 C.F.R. § 60, “Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor.” The equal opportunity clause is incorporated herein by reference.
 - b. **DAVIS-BACON ACT, AS AMENDED (40 U.S.C. § 3141-3148).** When required by federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, “Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction”). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland “Anti-Kickback” Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, “Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States”). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Supplier must comply with all applicable Davis-Bacon Act provisions.

- c. **CONTRACT WORK HOURS AND SAFETY STANDARDS ACT (40 U.S.C. § 3701-3708).** Where applicable, all contracts awarded by the non-federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations (29 C.F.R. § 5). Under 40 U.S.C. § 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies, materials, or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence. This provision is hereby incorporated by reference into this Agreement. Supplier certifies that during the term of an award for all Agreements by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.
- d. **RIGHTS TO INVENTIONS MADE UNDER A CONTRACT OR AGREEMENT.** If the federal award meets the definition of “funding agreement” under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that “funding agreement,” the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, “Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements,” and any implementing regulations issued by the awarding agency. Supplier certifies that during the term of an award for all Agreements by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.
- e. **CLEAN AIR ACT (42 U.S.C. § 7401-7671Q.) AND THE FEDERAL WATER POLLUTION CONTROL ACT (33 U.S.C. § 1251-1387).** Contracts and subgrants of amounts in excess of \$150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). Supplier certifies that during the term of this Agreement it will comply with applicable requirements as referenced above.
- f. **DEBARMENT AND SUSPENSION (EXECUTIVE ORDERS 12549 AND 12689).** A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. § 180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), “Debarment and Suspension.” SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier certifies that neither it nor its principals are presently

debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

- g. **BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352).** Suppliers must file any required certifications. Suppliers must not have used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Suppliers must disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the non-federal award. Suppliers must file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352).
- h. **RECORD RETENTION REQUIREMENTS.** To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. The Supplier further certifies that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.
- i. **ENERGY POLICY AND CONSERVATION ACT COMPLIANCE.** To the extent applicable, Supplier must comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.
- j. **BUY AMERICAN PROVISIONS COMPLIANCE.** To the extent applicable, Supplier must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.
- k. **ACCESS TO RECORDS (2 C.F.R. § 200.336).** Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Agreement for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents.
- l. **PROCUREMENT OF RECOVERED MATERIALS (2 C.F.R. § 200.322).** A non-federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

- m. **FEDERAL SEAL(S), LOGOS, AND FLAGS.** The Supplier cannot use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval.
- n. **NO OBLIGATION BY FEDERAL GOVERNMENT.** The U.S. federal government is not a party to this Agreement or any purchase by a Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Agreement or any purchase by an authorized user.
- o. **PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS OR RELATED ACTS.** The Contractor acknowledges that 31 U.S.C. § 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Agreement or any purchase by a Participating Entity.
- p. **FEDERAL DEBT.** The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments.
- q. **CONFLICTS OF INTEREST.** The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Agreement or any aspect related to the anticipated work under this Agreement raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.
- r. **U.S. EXECUTIVE ORDER 13224.** The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.
- s. **PROHIBITION ON CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT.** To the extent applicable, Supplier certifies that during the term of this Agreement it will comply with applicable requirements of 2 C.F.R. § 200.216.
- t. **DOMESTIC PREFERENCES FOR PROCUREMENTS.** To the extent applicable, Supplier certifies that during the term of this Agreement, Supplier will comply with applicable requirements of 2 C.F.R. § 200.322.

**Article 2:
Sourcewell and Supplier Obligations**

The Terms in this Article 2 relate specifically to Sourcewell and its administration of this Master Agreement with Supplier and Supplier's obligations thereunder.

- 1) **Authorized Sellers.** Supplier must provide Sourcewell a current means to validate or authenticate Supplier's authorized dealers, distributors, or resellers which may complete transactions of Included

Solutions offered under this Agreement. Sourcewell may request updated information in its discretion, and Supplier agrees to provide requested information within a reasonable time.

- 2) **Product and Price Changes Requirements.** Supplier may request Included Solutions changes, additions, or deletions at any time. All requests must be made in writing by submitting a Sourcewell Price and Product Change Request Form to Sourcewell. At a minimum, the request must:
- Identify the applicable Sourcewell Agreement number;
 - Clearly specify the requested change;
 - Provide sufficient detail to justify the requested change;
 - Individually list all Included Solutions affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and
 - Include a complete restatement of Pricing List with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Included Solutions offered, even for those items where pricing remains unchanged.

A fully executed Sourcewell Price and Product Change Request Form will become an amendment to this Agreement and will be incorporated by reference.

- 3) **Authorized Representative.** Supplier will assign an Authorized Representative to Sourcewell for this Agreement and must provide prompt notice to Sourcewell if that person is changed. The Authorized Representative will be responsible for:
- Maintenance and management of this Agreement;
 - Timely response to all Sourcewell and Participating Entity inquiries; and
 - Participation in reviews with Sourcewell.

Sourcewell's Authorized Representative is its Chief Procurement Officer.

- 4) **Performance Reviews.** Supplier will perform a minimum of one review with Sourcewell per agreement year. The review will cover transactions to Participating Entities, pricing and terms, administrative fees, sales data reports, performance issues, supply chain issues, customer issues, and any other necessary information.
- 5) **Sales Reporting Required.** Supplier is required as a material element to this Master Agreement to report all completed transactions with Participating Entities utilizing this Agreement. Failure to provide complete and accurate reports as defined herein will be a material breach of the Agreement and Sourcewell reserves the right to pursue all remedies available at law including cancellation of this Agreement.
- 6) **Reporting Requirements.** Supplier must provide Sourcewell an activity report of all transactions completed utilizing this Agreement. Reports are due at least once each calendar quarter (Reporting Period). Reports must be received no later than 45 calendar days after the end of each calendar quarter. Supplier may report on a more frequent basis in its discretion. Reports must be provided regardless of the amount of completed transactions during that quarter (i.e., if there are no sales, Supplier must submit a report indicating no sales were made).

The Report must contain the following fields:

- Participating Entity Name (e.g., City of Staples Highway Department);

- Participating Entity Physical Street Address;
- Participating Entity City;
- Participating Entity State/Province;
- Participating Entity Zip/Postal Code;
- Sourcewell Participating Entity Account Number;
- Transaction Description;
- Transaction Purchased Price;
- Sourcewell Administrative Fee Applied; and
- Date Transaction was invoiced/sale was recognized as revenue by Supplier.

If collected by Supplier, the Report may include the following fields as available:

- Participating Entity Contact Name;
- Participating Entity Contact Email Address;
- Participating Entity Contact Telephone Number;

- 7) **Administrative Fee.** In consideration for the support and services provided by Sourcewell, Supplier will pay an Administrative Fee to Sourcewell on all completed transactions to Participating Entities utilizing this Agreement. Supplier will include its Administrative Fee within its proposed pricing. Supplier may not directly charge Participating Entities to offset the Administrative Fee.
- 8) **Fee Calculation.** Supplier's Administrative Fee payable to Sourcewell will be calculated as a stated percentage (listed in Supplier's Proposal) of all completed transactions utilizing this Master Agreement within the preceding Reporting Period. For certain categories, a flat fee may be proposed. The Administrative Fee will be stated in Supplier's Proposal.
- 9) **Fee Remittance.** Supplier will remit fee to Sourcewell no later than 45 calendar days after the close of the preceding calendar quarter in conjunction with Supplier's Reporting Period obligations defined herein. Payments should note the Supplier's name and Sourcewell-assigned Agreement number in the memo; and must be either mailed to Sourcewell above "Attn: Accounts Receivable" or remitted electronically to Sourcewell's banking institution per Sourcewell's Finance department instructions.
- 10) **Noncompliance.** Sourcewell reserves the right to seek all remedies available at law for unpaid or underpaid Administrative Fees due under this Agreement. Failure to remit payment, delinquent payments, underpayments, or other deviations from the requirements of this Agreement may be deemed a material breach and may result in cancellation of this Agreement and disbarment from future Agreements.
- 11) **Audit Requirements.** Pursuant to Minn. Stat. § 16C.05, subdivision 5, the books, records, documents, and accounting procedures and practices relevant to this Agreement are subject to examination by Sourcewell and the Minnesota State Auditor for a minimum of six years from the end of this Agreement. Supplier agrees to fully cooperate with Sourcewell in auditing transactions under this Agreement to ensure compliance with pricing terms, correct calculation and remittance of Administrative Fees, and verification of transactions as may be requested by a Participating Entity or Sourcewell.

- 12) **Assignment, Transfer, and Administrative Changes.** Supplier may not assign or otherwise transfer its rights or obligations under this Agreement without the prior written consent of Sourcewell. Such consent will not be unreasonably withheld. Sourcewell reserves the right to unilaterally assign all or portions of this Agreement within its sole discretion to address corporate restructurings, mergers, acquisitions, or other changes to the Responsible Party and named in the Agreement. Any prohibited assignment is invalid. Upon request Sourcewell may make administrative changes to agreement documentation such as name changes, address changes, and other non-material updates as determined within its sole discretion.
- 13) **Amendments.** Any material change to this Agreement must be executed in writing through an amendment and will not be effective until it has been duly executed by the parties.
- 14) **Waiver.** Failure by Sourcewell to enforce any right under this Agreement will not be deemed a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right.
- 15) **Complete Agreement.** This Agreement represents the complete agreement between the parties for the scope as defined herein. Supplier and Sourcewell may enter into separate written agreements relating specifically to transactions outside of the scope of this Agreement.
- 16) **Relationship of Sourcewell and Supplier.** This Agreement does not create a partnership, joint venture, or any other relationship such as employee, independent contractor, master-servant, or principal-agent.
- 17) **Indemnification.** Supplier must indemnify, defend, save, and hold Sourcewell, including their agents and employees, harmless from any claims or causes of action, including attorneys' fees incurred by Sourcewell, arising out of any act or omission in the performance of this Agreement by the Supplier or its agents or employees; this indemnification includes injury or death to person(s) or property alleged to have been caused by some defect in design, condition, or performance of Included Solutions under this Agreement. Sourcewell's responsibility will be governed by the State of Minnesota's Tort Liability Act (Minnesota Statutes Chapter 466) and other applicable law.
- 18) **Data Practices.** Supplier and Sourcewell acknowledge Sourcewell is subject to the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13. As it applies to all data created and maintained in performance of this Agreement, Supplier may be subject to the requirements of this chapter.
- 19) **Grant of License.**
 - a) **During the term of this Agreement:**
 - i) **Supplier Promotion.** Sourcewell grants to Supplier a royalty-free, worldwide, non-exclusive right and license to use the trademark(s) provided to Supplier by Sourcewell in advertising, promotional materials, and informational sites for the purpose of marketing Sourcewell's Agreement with Supplier.
 - ii) **Sourcewell Promotion.** Supplier grants to Sourcewell a royalty-free, worldwide, non-exclusive right and license to use Supplier's trademarks in advertising, promotional materials, and informational sites for the purpose of marketing Supplier's Agreement with Sourcewell.

- b) **Limited Right of Sublicense.** The right and license granted herein includes a limited right of each party to grant sublicenses to their respective subsidiaries, distributors, dealers, resellers, marketing representatives, partners, or agents (collectively "Permitted Sublicensees") in advertising, promotional, or informational materials for the purpose of marketing the Parties' relationship. Any sublicense granted will be subject to the terms and conditions of this Article. Each party will be responsible for any breach of this section by any of their respective sublicensees.
- c) **Use; Quality Control.**
- i) Neither party may alter the other party's trademarks from the form provided and must comply with removal requests as to specific uses of its trademarks or logos.
 - ii) Each party agrees to use, and to cause its Permitted Sublicensees to use, the other party's trademarks only in good faith and in a dignified manner consistent with such party's use of the trademarks. Each party may make written notice to the other regarding misuse under this section. The offending party will have 30 days of the date of the written notice to cure the issue or the license/sublicense will be terminated.
- d) **Termination.** Upon the termination of this Agreement for any reason, each party, including Permitted Sublicensees, will have 30 days to remove all Trademarks from signage, websites, and the like bearing the other party's name or logo (excepting Sourcewell's pre-printed catalog of suppliers which may be used until the next printing). Supplier must return all marketing and promotional materials, including signage, provided by Sourcewell, or dispose of it according to Sourcewell's written directions.
- 20) **Venue and Governing law between Sourcewell and Supplier Only.** The substantive and procedural laws of the State of Minnesota will govern this Agreement between Sourcewell and Supplier. Venue for all legal proceedings arising out of this Agreement between Sourcewell and Supplier will be in court of competent jurisdiction within the State of Minnesota. This section does not apply to any dispute between Supplier and Participating Entity. This Agreement reserves the right for Supplier and Participating Entity to negotiate this term to within any transaction documents.
- 21) **Severability.** If any provision of this Agreement is found by a court of competent jurisdiction to be illegal, unenforceable, or void then both parties will be relieved from all obligations arising from that provision. If the remainder of this Agreement is capable of being performed, it will not be affected by such determination or finding and must be fully performed.
- 22) **Insurance Coverage.** At its own expense, Supplier must maintain valid insurance policy(ies) during the performance of this Agreement with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an "AM BEST" rating of A- or better, with coverage and limits of insurance not less than the following:
- a) **Commercial General Liability Insurance.** Supplier will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office ("ISO") Commercial General Liability Form CG0001 (2001 or newer edition), or equivalent. At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, independent contractors, products-completed

operations including construction defect, contractual liability, blanket contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Agreement.

- \$1,500,000 each occurrence Bodily Injury and Property Damage
- \$1,500,000 Personal and Advertising Injury
- \$2,000,000 aggregate for products liability-completed operations
- \$2,000,000 general aggregate

- b) **Certificates of Insurance.** Prior to execution of this Agreement, Supplier must furnish to Sourcewell a certificate of insurance, as evidence of the insurance required under this Agreement. Prior to expiration of the policy(ies), renewal certificates must be mailed to Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or provided to in an alternative manner as directed by Sourcewell. The certificates must be signed by a person authorized by the insurer(s) to bind coverage on their behalf. Failure of Supplier to maintain the required insurance and documentation may constitute a material breach.
- c) **Additional Insured Endorsement and Primary and Non-contributory Insurance Clause.** Supplier agrees to list Sourcewell, including its officers, agents, and employees, as an additional insured under the Supplier's commercial general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Supplier, and products and completed operations of Supplier. The policy provision(s) or endorsement(s) must further provide that coverage is primary and not excess over or contributory with any other valid, applicable, and collectible insurance or self-insurance in force for the additional insureds.
- d) **Waiver of Subrogation.** Supplier waives and must require (by endorsement or otherwise) all its insurers to waive subrogation rights against Sourcewell and other additional insureds for losses paid under the insurance policies required by this Agreement or other insurance applicable to the Supplier or its subcontractors. The waiver must apply to all deductibles and/or self-insured retentions applicable to the required or any other insurance maintained by the Supplier or its subcontractors. Where permitted by law, Supplier must require similar written express waivers of subrogation and insurance clauses from each of its subcontractors.
- e) **Umbrella/Excess Liability/SELF-INSURED RETENTION.** The limits required by this Agreement can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies), or self-insured retention.

- 23) **Termination for Convenience.** Sourcewell or Supplier may terminate this Agreement upon 60 calendar days' written notice to the other Party. Termination pursuant to this section will not relieve the Supplier's obligations under this Agreement for any transactions entered with Participating Entities through the date of termination, including reporting and payment of applicable Administrative Fees.
- 24) **Termination for Cause.** Sourcewell may terminate this Agreement upon providing written notice of material breach to Supplier. Notice must describe the breach in reasonable detail and state the intent to terminate the Agreement. Upon receipt of Notice, the Supplier will have 30 calendar days in which it must cure the breach. Termination pursuant to this section will not relieve the Supplier's obligations under this Agreement for any transactions entered with Participating Entities through the date of termination, including reporting and payment of applicable Administrative Fees.

Article 3:
Supplier Obligations to Participating Entities

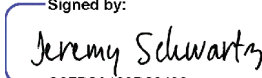
The Terms in this Article 3 relate specifically to Supplier and a Participating Entity when entering transactions utilizing the General Terms established in this Master Agreement. Article 1 General Terms control over any conflict with this Article 3. Where this Master Agreement is silent on any subject, Participating Entity and Supplier retain the ability to negotiate mutually acceptable terms.

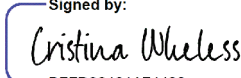
- 1) **Quotes to Participating Entities.** Suppliers are encouraged to provide all pricing information regarding the total cost of acquisition when quoting to a Participating Entity. Suppliers and Participating Entities are encouraged to include all costs specifically associated with or included within the Suppliers proposal and Included Solutions within transaction documents.
- 2) **Shipping, Delivery, Acceptance, Rejection, and Warranty.** Supplier's proposal may include proposed terms relating to shipping, delivery, inspection, and acceptance/rejection and other relevant terms of tendered Solutions. Supplier and Participating Entity may negotiate final terms appropriate for the specific transaction relating to non-appropriation, shipping, delivery, inspection, acceptance/rejection of tendered Solutions, and warranty coverage for Included Solutions. Such terms may include, but are not limited to, costs, risk of loss, proper packaging, inspection rights and timelines, acceptance or rejection procedures, and remedies as mutually agreed include notice requirements, replacement, return or exchange procedures, and associated costs.
- 3) **Applicable Taxes.** Participating Entity is responsible for notifying supplier of its tax-exempt status and for providing Supplier with any valid tax-exemption certification(s) or related documentation.
- 4) **Ordering Process and Payment.** Supplier's ordering process and acceptable forms of payment are included within its Proposal. Participating Entities will be solely responsible for payment to Supplier and Sourcewell will have no liability for any unpaid invoice of any Participating Entity.
- 5) **Transaction Documents.** Participating Entity may require the use of its own forms to complete transactions directly with Supplier utilizing the terms established in this Agreement. Supplier's standard form agreements may be offered as part of its Proposal. Supplier and Participating Entity may complete and document transactions utilizing any type of transaction documents as mutually agreed. In any transaction document entered utilizing this Agreement, Supplier and Participating Entity must include specific reference to this Master Agreement by number and to Participating Entity's unique Sourcewell account number.
- 6) **Additional Terms and Conditions Permitted.** Participating Entity and Supplier may negotiate and include additional terms and conditions within transaction documentation as mutually agreed. Such terms may supplant or supersede this Master Agreement when necessary and as mutually agreed upon between parties. Sourcewell has expressly reserved the right for Supplier and Participating Entity to address any necessary provisions within transaction documents not expressly included within this Master Agreement, including but not limited to transaction cancellation, dispute resolution, governing law and venue, non-appropriation, insurance, defense and indemnity, force majeure, and other material terms as mutually agreed.

- 7) **Subsequent Agreements and Survival.** Supplier and Participating Entity may enter into a separate agreement to facilitate long-term performance obligations utilizing the terms of this Master Agreement as mutually agreed. Such agreements may provide for a performance period extending beyond the full term of this Master Agreement as determined in the discretion of Participating Entity.
- 8) **Participating Addendums.** Supplier and Participating Entity may enter a Participating Addendum or similar document extending and supplementing the terms of this Master Agreement to facilitate adoption as may be required by a Participating Entity.

Sourcewell

Transit Technologies LLC

Signed by:

 C0FD2A139D06489...
 By: _____
 Jeremy Schwartz
 Title: Chief Procurement Officer
 Date: 4/15/2026 | 4:28 PM CDT

Signed by:

 BFFD32461A74432...
 By: _____
 Cristina Wheless
 Title: Chief Operating Officer
 Date: 4/15/2026 | 1:08 PM CDT

RFP 010726 - Transportation Services Payment Solutions

Vendor Details

Company Name: TT FASTER LLC dba FASTER Asset Solutions
Does your company conduct business under any other name? If yes, please state: Transit-Technologies, LLC
Address: 2035 Lakeside Centre Way
Suite 190
Knoxville, Tennessee 37922
Contact: Cristina Wheless
Email: rfpteam@transit-technologies.com
Phone: 541-515-8547
Fax: 757-625-5114
HST#: 83-3879621

Submission Details

Created On: Thursday November 13, 2025 13:35:34
Submitted On: Wednesday January 07, 2026 15:24:48
Submitted By: Cristina Wheless
Email: rfpteam@transit-technologies.com
Transaction #: ab07187d-16bb-4498-afe5-c6563b514198
Submitter's IP Address: 69.15.10.113

Specifications

Table 1: Proposer Identity & Authorized Representatives (Not Scored)

General Instructions (applies to all Tables) Sourcewell prefers a brief but thorough response to each question. Do not merely attach additional documents to your response without also providing a substantive response. Do not leave answers blank; respond “N/A” if the question does not apply to you (preferably with an explanation).

Table 1 Specific Instructions. Sourcewell requires identification of all parties responsible for providing Solutions under a resulting master agreement(s) (Responsible Supplier). Proposers are strongly encouraged to include all potential Responsible Suppliers including any corporate affiliates, subsidiaries, D.B.A., and any other authorized entities within a singular proposal. All information required under this RFP must be included for each Responsible Supplier as instructed. Proposers with multiple Responsible Supplier options may choose to respond individually as distinct entities, however each response will be evaluated individually and only those proposals recommended for award may result in a master agreement award. Unawarded entities will not be permitted to later be added to an existing master agreement through operation of Proposer’s corporate organization affiliation.

Line Item	Question	Response *
1	Provide the legal name of the Proposer authorized to submit this Proposal.	Transit-Technologies, LLC
2	In the event of award, is this entity the Responsible Supplier that will execute the master agreement with Sourcewell? Y or N.	Yes - please refer to our redlined MSA in the documents section of our response.
3	Identify all subsidiaries, D.B.A., authorized affiliates, and any other entity that will be responsible for offering and performing delivery of Solutions within this Proposal (i.e. Responsible Supplier(s) that will execute a master agreement with Sourcewell).	MJ Management Services a Transit Technologies, LLC company Transit Asset Management, LLC dba FASTER Asset Solutions Ecolane USA, Inc. a Transit Technologies, LLC company Transit Fixed/On-Demand, LLC fka Passio Technologies, LLC a Transit Technologies, LLC company Transit Fixed/On-Demand, LLC fka TripShot, Inc. a Transit Technologies, LLC company Transit Workforce Management, LLC fka Bytecurve Holdings, Inc. a Transit Technologies, LLC company Transit Workforce Management, LLC fka busHive LLC a Transit Technologies, LLC company Transit Safety, LLC fka The Vestige Group, LLC a Transit Technologies, LLC company
4	Provide your CAGE code or Unique Entity Identifier (SAM):	9ZUN3
5	Provide your NAICS code applicable to Solutions proposed.	513210, 518210, 522320
6	Proposer Physical Address:	2035 Lakeside Centre Way, Suite 190 Knoxville, TN 37922
7	Proposer website address (or addresses):	https://mjminnovations.com/ https://www.transit-technologies.com/
8	Proposer’s Authorized Representative (name, title, address, email address & phone) (The representative must have authority to sign the “Proposer’s Assurance of Compliance” on behalf of the Proposer):	Cristina Wheless Chief Operating Officer (541) 515-8547 rfpteam@transit-technologies.com
9	Proposer’s primary contact for this proposal (name, title, address, email address & phone):	Cristina Wheless Chief Operating Officer (541) 515-8547 rfpteam@transit-technologies.com
10	Proposer’s other contacts for this proposal, if any (name, title, address, email address & phone):	Kyle Archer Proposal Director (816) 665-3343 rfpteam@transit-technologies.com

Table 2A: Financial Viability and Marketplace Success (50 Points, applies to Table 2A and 2B)

Line Item	Question	Response *
11	Provide a brief history of your company, including your company’s core values, business philosophy, and industry longevity related to the requested Solutions.	Transit Technologies – Company Overview and History Transit Technologies LLC was established in 2019 in Knoxville, Tennessee, with a mission to unify best-in-class transportation software solutions under a single, scalable

platform. The company specializes in innovative, AI-powered Software as a Service (SaaS) tools that serve public, private, and health transit systems across North America.

Transit Technologies was formed through strategic investment by PSG Equity, a private equity firm focused on high-growth software companies. Since its inception, Transit Technologies has grown rapidly by acquiring and integrating companies with deep expertise in specific areas of transit technology, including fare collection, trip scheduling, dispatching, fleet management, demand response, microtransit, and non-emergency medical transportation (NEMT).

Today, Transit Technologies serves over 3,000 clients, supports more than 130 million annual rides, and operates with more than 400 employees across nine specialized subsidiaries.

Key Milestones and Acquisitions:

- MJM Innovations – Payment systems and fare technology solutions for transit programs (acquisition date not publicly disclosed)
- TripMaster / CTS Software – Demand response and paratransit scheduling software (acquired pre-2022)
- Passio Technologies – Intelligent transportation systems (ITS), including fare, CAD/AVL, and passenger counting
- Ecolane – ADA and demand response scheduling
- TripShot (2024) – Fleet management software for commuter services
- ByteCurve (2024) – Scheduling and workforce management for school and transit fleets
- bushive (2025) – Field trip, charter, and asset management for transportation fleets
- FASTER Asset Solutions – Fleet maintenance and lifecycle management
- Vestige – Telematics and vehicle data analytics

These companies now operate as part of the Transit Technologies brand family, enabling a connected platform that delivers mission-critical software across the full transit lifecycle—from scheduling and routing to fare collection, fleet maintenance, and rider communications.

MJM Innovations – Company Overview and History

MJM Innovations was founded in 1998 and is headquartered in Baltimore, Maryland. The company was created to bring modernization to transportation payment programs, replacing paper-based vouchers with secure, digital fare technologies. MJM specializes in fare collection, payment processing, stored value accounts, and program administration for riders using ADA paratransit, senior transportation, Medicaid NEMT, and other specialized mobility services.

MJM's technology suite includes:

- EzTransport – A cloud-based back-office platform for managing fare rules, funding sources, account eligibility, and program oversight
- EzRideFare – A rider-facing mobile app for purchasing, storing, and validating transit passes and accessing transportation benefits

These platforms are actively deployed in more than 50 transportation programs across the country and are trusted by state agencies, regional transit authorities, municipalities, and nonprofit mobility providers.

MJM joined the Transit Technologies family to strengthen its integration with complementary services like trip scheduling, call center support, and mobility data analytics. Its fare technology is now used in programs that span paratransit, microtransit, fixed-route, and multi-agency collaborations, supporting both account-based and pay-as-you-go models.

Core Values and Business Philosophy

Transit Technologies and MJM Innovations share a unified set of core values:

- Safety – Designing systems that protect riders, operators, and agency data
- Equity – Ensuring access to transportation for all, including vulnerable and underserved populations
- Reliability – Delivering consistent, mission-critical performance
- Trust – Acting as a dependable partner to agencies, providers, and communities
- Accountability – Supporting transparent operations with clear audit trails and performance data

Our business philosophy is centered around empowering agencies with scalable, integrated, and user-focused solutions that reduce costs, simplify administration, and improve mobility outcomes. We believe transit technology should be accessible, adaptable, and designed to evolve alongside agency needs and emerging trends.

Industry Longevity and Solution Relevance

Together, Transit Technologies and MJM Innovations bring over 25 years of industry

		<p>experience in delivering solutions directly related to the scope of Transportation Services Payment Solutions. Our long-standing partnerships with public transit agencies, community programs, and mobility brokers reflect our ability to deploy systems that are compliant, reliable, and built for real-world operations.</p> <p>The combined capabilities of both companies enable us to offer a full spectrum of fare and mobility management services—supported by decades of experience and a clear vision for the future of transportation technology.</p>
12	<p>What are your company's expectations in the event of an award?</p>	<p>In the event of an award from Sourcewell, MJM Innovations' expectations are focused on building a strong, collaborative partnership that delivers value to Sourcewell and its participating entities while expanding access to modern, secure fare management solutions across North America.</p> <p>MJM's Key Expectations Upon Award</p> <ol style="list-style-type: none"> 1. Increased Visibility and Access to Sourcewell Members We expect to actively engage with Sourcewell's extensive network of governmental, educational, and nonprofit members to promote the availability of our competitively solicited fare solutions. We will work closely with Sourcewell's marketing and outreach teams to ensure participating entities are aware of the benefits and streamlined procurement process made possible through the contract. 2. Collaborative Promotion and Education We expect to jointly develop co-branded materials, landing pages, webinars, and presentations to educate Sourcewell members about MJM's offerings. This includes sharing use cases, case studies, and best practices that help members understand how our technology supports fare modernization, subsidy management, and digital mobility initiatives. 3. Efficient Procurement and Contract Utilization We anticipate that the Sourcewell contract will serve as a key vehicle for member agencies to quickly and compliantly procure MJM's services, bypassing lengthy RFP processes and accelerating project timelines. We expect that Sourcewell's support will enhance the credibility and adoption of our solutions, especially in smaller or resource-constrained agencies. 4. Ongoing Collaboration and Communication We expect an open channel of communication with Sourcewell to: Ensure contract terms and documentation are updated as our solutions evolve Share feedback from member agencies Report on utilization, performance, and customer satisfaction metrics Participate in contract reviews or performance assessments as needed 5. Commitment to Quality and Compliance MJM will uphold all obligations, pricing structures, and service levels defined in the awarded agreement. We expect to be held accountable to these standards and welcome the opportunity to demonstrate our performance across all awarded categories. <p>Conclusion Our expectation is to serve as a reliable, innovative, and proactive partner to Sourcewell and its participating entities. We see the award as an opportunity not only to grow our impact but to support the mission of accessible, equitable, and efficient transportation through trusted public sector collaboration.</p>

<p>13</p>	<p>Demonstrate your financial strength and stability with meaningful data. This could include such items as financial statements, SEC filings, credit and bond ratings, letters of credit, and detailed reference letters. Upload supporting documents (as applicable) in the document upload section of your response. DO NOT PROVIDE ANY TAX INFORMATION OR PERSONALLY IDENTIFIABLE INFORMATION.</p>	<p>This information is considered proprietary and confidential. Transit Technologies' 2023–2024 Financial Statement are provided in our submission. We are also providing a letter of reference from Webster Bank, N.A. Our financial statement contains CONFIDENTIAL information and is not to be shared with anyone outside of this communication group. Our Chief Financial Officer, James Hajek, has led financial teams in private equity-backed software businesses across various industries.</p> <p>Financial Strength and Stability of Transit Technologies Transit Technologies demonstrates strong financial capacity and long-term stability, supported by audited financial reporting, sustained revenue growth, institutional investment, and a diversified portfolio of recurring SaaS contracts.</p> <p>Audited Financials and Asset Position Transit Technologies' consolidated financial statements for fiscal years 2023 and 2024 were audited in accordance with Generally Accepted Auditing Standards (GAAS) by BDO USA, P.C., a nationally recognized accounting firm. As of December 31, 2024, the company reported total assets of approximately \$224.5 million, including \$64.9 million in current assets and \$15.8 million in cash, reflecting strong liquidity to support ongoing operations and contractual obligations.</p> <p>Revenue Growth and Operating Scale Transit Technologies experienced significant top-line growth, with consolidated revenues increasing from \$72.5 million in 2023 to \$104.2 million in 2024, representing year-over-year growth of more than 40%. This growth is driven by recurring SaaS revenue across a broad client base and continued expansion through strategic acquisitions. The company supports over 4,000 clients globally, manages more than 100 million rides annually, and employs over 400 full-time staff, underscoring its operational scale and market penetration.</p> <p>Backing, Governance, and Investment Transit Technologies is privately held and backed by PSG Equity, a well-established private equity firm specializing in growth-oriented software companies. PSG's investment since 2019 provides both financial backing and governance discipline, supporting long-term stability and strategic growth initiatives</p> <p>Financial oversight is led by an experienced executive team, including a Chief Financial Officer with extensive experience managing private-equity-backed software organizations, ensuring disciplined financial management and compliance with reporting standards.</p> <p>Risk Profile and Contractual Reliability Transit Technologies reports no past or pending litigation, no contract defaults, and no financial instrument defaults within the last five years, indicating a low legal and financial risk profile for public-sector partners. The company is not currently for sale and is not undergoing any transaction that would impair its ability to perform under long-term contracts.</p> <p>Summary Taken together, Transit Technologies' audited financial statements, strong revenue growth, substantial asset base, institutional backing, and clean risk history demonstrate a financially sound and stable organization capable of supporting multi-year, mission-critical transit technology contracts.</p>
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<p>14</p>	<p>What is your US market share for the Solutions that you are proposing?</p>	<p>Our parent company, Transit Technologies, currently serves over 4,000 clients globally, with a substantial majority located in the United States, including more than 150 higher education institutions actively using its SaaS solutions. Within the past five years alone, the company has added over 2,000 new clients, reflecting strong growth and expanding market adoption in the U.S. transit and mobility sector.</p> <p>MJM Innovations holds a strong and growing presence in the U.S. market for fare payment solutions tailored to specialized transit services, such as ADA paratransit, senior transportation, non-emergency medical transportation (NEMT), and subsidized rider programs. While we do not claim the largest market share in mass transit fare systems (such as those operated by major metropolitan agencies), MJM is a leading provider in the account-based, prepaid, and subsidy-managed fare payment segment.</p> <p>Estimated U.S. Market Share for Proposed Solutions</p> <p>1. Specialized Transportation Fare Management In the niche of fare solutions supporting rider eligibility, subsidy administration, stored value, and payment restrictions (such as MCC or geographic controls), MJM is one of the most widely deployed vendors in the U.S. Our solutions are currently used in over 50 active transportation programs across more than 20 states, supporting: -Local and regional transit agencies -Aging and human service organizations -Medicaid and voucher-based programs -Rural and microtransit systems</p> <p>2. Fare Program Administration and Prepaid Solutions In the domain of administering prepaid transportation cards, mobile wallets, and fare subsidy disbursement platforms, MJM holds a significant share among agencies operating specialized or non-traditional transit models. This includes those offering fare benefits through local, state, or federal funding streams (e.g., Title III, Section 5310, Workforce Development, Veterans Affairs).</p> <p>3. Mobile Ticketing and Account-Based Platforms While we are not the largest provider in general public mobile ticketing, our EzRideFare and EzTransport platforms are uniquely positioned to serve smaller-to-midsized transit agencies and those seeking customizable, policy-driven fare control. We estimate our market presence is growing steadily, especially as agencies seek more flexible alternatives to large-scale proprietary systems.</p> <p>Conclusion MJM Innovations is a recognized leader in fare technology for specialized, subsidized, and demand-responsive transportation systems. Within this specific and critical market segment, we maintain a notable U.S. market share and continue to expand through partnerships with Sourcewell members and other cooperative procurement channels.</p>
<p>15</p>	<p>What is your Canadian market share for the Solutions that you are proposing?</p>	<p>At this time, MJM Innovations does not currently hold Canadian market share for the fare solutions proposed in this RFP. Our existing deployments are primarily within the United States, where we serve over 50 transit and mobility programs across more than 20 states.</p> <p>Readiness to Enter and Serve the Canadian Market Although we do not yet have active Canadian clients, our solutions are: -Cloud-based and hosted on Microsoft Azure, which includes Canadian data centers compliant with local data residency and privacy laws (e.g., PIPEDA). -Multi-currency capable, supporting Canadian dollars (CAD) for fare payments and account management. -Bilingual configurable, with support for English and French rider-facing interfaces and materials. -Designed to integrate with Canadian transit systems and payment processors, subject to regional banking or compliance requirements.</p> <p>We are fully prepared to work with Sourcewell participating entities in Canada and are eager to establish partnerships that introduce our account-based fare systems, mobile ticketing tools, and subsidy management platforms into Canadian markets.</p> <p>Conclusion While MJM Innovations currently holds no measurable Canadian market share, we are well-positioned and committed to entering the Canadian market with the support of a Sourcewell-awarded agreement. Our solutions are adaptable to Canadian operational, linguistic, and regulatory contexts and can be deployed in both urban and rural settings across provinces and territories.</p>

<p>16</p>	<p>Disclose all current and completed bankruptcy proceedings for Proposer and any included possible Responsible Party within the past seven years. Proposer must provide notice in writing to Sourcewell if it enters a bankruptcy proceeding at any time during the pendency of this RFP evaluation.</p>	<p>MJM Innovations, its parent company Transit Technologies, and all associated Responsible Parties have not been involved in any bankruptcy proceedings within the past seven (7) years.</p> <p>Bankruptcy Disclosure Statement MJM Innovations: No current or past bankruptcy proceedings Transit Technologies: No current or past bankruptcy proceedings Any affiliated entities or subcontractors identified in this proposal: No known bankruptcy proceedings within the past seven years</p> <p>Ongoing Obligation We acknowledge and agree that if MJM Innovations or any Responsible Party associated with this proposal enters into a bankruptcy proceeding at any point during the RFP evaluation process or the term of any resulting agreement, we will provide immediate written notice to Sourcewell, as required under the terms of the RFP.</p> <p>This disclosure affirms our financial stability and commitment to transparency and contractual compliance.</p>
<p>17</p>	<p>How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer the question that best applies to your organization, either a) or b). a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned? b) If your company is best described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?</p>	<p>MJM Innovations is best described as a service provider.</p> <p>We develop, implement, and support proprietary transportation payment and fare management solutions, including the EzTransport back-office platform and the EzRideFare mobile app. These systems are designed, owned, and maintained by MJM Innovations. We also provide associated services such as training, customer support, implementation, and ongoing account management.</p> <p>Relationship with Sales and Service Force Our sales and service personnel are direct employees of MJM Innovations and Transit Technologies. This includes: -National account executives and business development representatives -Implementation specialists and project managers -Technical support staff and customer service agents -Software development and engineering teams -Account managers and customer success representatives -These in-house teams deliver all aspects of the proposed solutions, including consultation, onboarding, system configuration, training, and long-term support. -Dealer Network</p> <p>MJM does not utilize an independent dealer or reseller network to deliver our products and services. All sales, contracting, and service delivery are handled directly to ensure:</p> <p>Consistent customer experience -Centralized quality control -Contract compliance under Sourcewell terms -Streamlined communication and accountability</p> <p>If a deployment requires local installation or technical services (e.g., hardware mounting or infrastructure), MJM may subcontract specific tasks to pre-approved, MJM-managed vendors. These vendors act on our behalf and do not operate as independent dealers or resellers.</p> <p>Conclusion As a vertically integrated service provider, MJM Innovations maintains full ownership of our customer relationships and delivery processes. This ensures Sourcewell participating entities receive direct, consistent, and expert service throughout every phase of their engagement.</p>

<p>18</p>	<p>If applicable, provide a detailed explanation outlining the licenses and certifications that are both required to be held, and actually held, by your organization (including third parties and subcontractors that you use) in pursuit of the business contemplated by this RFP.</p>	<p>MJM Innovations operates as a software service provider and fare management solutions integrator, and does not require specific industry or trade licenses to offer the products and services proposed in this RFP. However, we adhere to all applicable legal, regulatory, and security standards relevant to the transportation technology and payment processing sectors.</p> <p>Licenses and Certifications Held by MJM Innovations</p> <p>1. PCI-DSS Compliance MJM maintains full compliance with the Payment Card Industry Data Security Standard (PCI-DSS). This ensures all payment-related systems, including stored payment credentials and transaction processing via EzRideFare and integrated validators, follow industry best practices for encryption, storage, and access control.</p> <p>Applies to: All systems that accept or transmit credit/debit card data Certifying Body: PCI Security Standards Council (via third-party audit)</p> <p>2. EMV Level 1 and 2 Compliance (via Hardware Partners) MagTek and other hardware partners we utilize for contactless and chip-based payment validation are EMV Level 1 and Level 2 certified, ensuring secure fare collection through chip-enabled cards and NFC payment methods.</p> <p>Applies to: MagTek and other certified fare validators Certifying Bodies: EMVCo and relevant payment networks (Visa, Mastercard, etc.)</p> <p>3. Data Hosting and Security Certifications (via Microsoft Azure) Our EzTransport and EzRideFare platforms are hosted on Microsoft Azure, which holds numerous global and North American certifications, including: -ISO/IEC 27001 for information security management -HIPAA Certified -SOC 2 Type II compliance</p> <p>4. Business Registration and State-Level Requirements MJM Innovations is a legally registered business in the United States and holds any required business licenses for operation in the jurisdictions where we have physical offices (e.g., Maryland) or contracts with agencies.</p> <p>5. Contractual and Regulatory Certifications In prior and current engagements with public agencies, MJM has executed and complied with:</p> <p>Equal Opportunity Employment certifications -Disadvantaged Business Enterprise (DBE) documentation, where applicable -Certifications regarding lobbying, debarment, and fraud (e.g., per FTA requirements) -State-specific procurement certifications when required</p> <p>Subcontractor and Third-Party Requirements When MJM uses subcontractors for services such as hardware installation or localized support, we require: -Proof of business insurance and licensing appropriate to their trade (e.g., low-voltage electrical installation) -Non-disclosure and data protection agreements -Certification of compliance with applicable safety, labor, and nondiscrimination laws -All subcontractors operate under MJM's oversight and are bound by the same performance standards outlined in our Sourcwell contract obligations.</p> <p>Conclusion While MJM does not require specialized trade licenses to deliver fare software and digital solutions, we meet or exceed all relevant security, payment, data protection, and contractual compliance requirements. We also ensure our third-party partners adhere to local laws and contractual standards as part of our commitment to secure and responsible service delivery.</p>
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<p>19</p>	<p>Disclose all current and past debarments or suspensions for Proposer and any included possible Responsible Party within the past seven years. Proposer must provide notice in writing to Sourcewell if it enters a debarment or suspension status any time during the pendency of this RFP evaluation.</p>	<p>MJM Innovations and all identified Responsible Parties, including affiliated entities under Transit Technologies, have not been subject to any debarments or suspensions within the past seven (7) years. We certify that: -Neither MJM Innovations nor any of its principals, officers, or subsidiaries -Nor any subcontractors or third-party partners proposed in this RFP -Nor Transit Technologies or its affiliated brands</p> <p>have been debarred, suspended, or otherwise excluded from participation in any federal, state, provincial, or local government contract, procurement, or grant program during the applicable timeframe.</p> <p>Ongoing Commitment If MJM Innovations or any associated party enters into a debarment or suspension status during the evaluation period or during the term of an awarded agreement, we will provide immediate written notice to Sourcewell, as required by the terms of this RFP.</p> <p>This disclosure affirms our standing as a responsible and trustworthy vendor partner to Sourcewell and its participating entities.</p>
<p>20</p>	<p>Describe any relevant industry awards or recognition that your company has received in the past five years.</p>	<p>Over the past five years, MJM Innovations and its parent company Transit Technologies have received industry recognition for innovation, leadership, and excellence in delivering technology solutions to the public transportation and mobility sectors. While MJM primarily focuses on impactful service delivery rather than award-seeking, the following highlights reflect our standing and influence in the industry:</p> <p>Transit Technologies (Parent Company) Recognition</p> <p>1. 2023 GovTech 100 (Transit Technologies) Transit Technologies was named to the GovTech 100, an annual list by Government Technology Magazine recognizing the top 100 companies that are innovating across the public sector through technology. This distinction highlights the company's significant contributions to public mobility and digital infrastructure.</p> <p>Awarding Organization: Government Technology / e.Republic Category: Public Sector Technology Innovation</p> <p>2. Industry Conference Features and Speaker Engagements Leadership from both MJM Innovations and Transit Technologies have been invited to speak at key transportation events such as: -APTA (American Public Transportation Association) Conferences -CTAA Expo (Community Transportation Association of America) -SWTA and regional mobility roundtables These invitations reflect peer recognition of our expertise in fare modernization, equitable mobility access, and integration of subsidy-based programs.</p> <p>Client and Partner Recognition -MJM has been recognized informally by long-standing agency clients and mobility partners for: -Excellence in customer service and training -Responsive support during rapid transitions to contactless fare collection during COVID-19 -Reliability and innovation in managing large-scale transportation benefit programs Although not issued as public awards, these client testimonials and renewals demonstrate the value and trust MJM has built over time.</p> <p>Conclusion While MJM Innovations may not actively pursue industry awards, our inclusion in the Transit Technologies ecosystem, strong customer satisfaction record, and presence in national transit events are a testament to our leadership and credibility in the fare systems and transportation payment technology space. We remain focused on delivering innovative and equitable solutions that earn long-term respect and recognition from the agencies and communities we serve.</p>

21	What percentage of your sales are to the governmental sector in the past three years?	<p>Over the past three years, approximately 95 percent of MJM Innovations' total sales have been to the governmental sector. This includes:</p> <ul style="list-style-type: none"> -Public transit agencies at the city, county, and regional levels -State departments of transportation and mobility authorities -Human service transportation programs funded through Title III, Medicaid, and Veterans Affairs -School districts and public universities operating transportation services -Municipalities and local government departments administering subsidized or community-based transportation benefits <p>Why This Matters Our deep focus on public sector clients means that:</p> <ul style="list-style-type: none"> -We understand the procurement, compliance, and reporting requirements specific to government-funded programs -Our solutions are designed to meet the transparency, accessibility, and security standards expected by public agencies -We have extensive experience working under federal, state, and local transportation funding models <p>Conclusion MJM Innovations is a public-sector-focused vendor with a strong and consistent track record in delivering fare management and payment solutions to governmental entities. Our systems, service model, and staff are purpose-built to support the unique needs of Sourcewell participating members.</p>	*
22	What percentage of your sales are to the education sector in the past three years?	<p>Over the past three years, approximately 5 to 10 percent of MJM Innovations' total sales have been to the education sector. This includes contracts and partnerships with:</p> <ul style="list-style-type: none"> -Public school districts managing specialized transportation for students -Universities and colleges offering campus shuttles, commuter programs, or subsidized transit for students and faculty -Educational programs operating in partnership with public transit agencies to provide fare assistance or trip-based benefits <p>How We Support the Education Sector While the majority of our business is in the broader governmental and public transit space, our fare management solutions are well-suited for educational institutions, particularly those that:</p> <ul style="list-style-type: none"> -The Transit Technologies suite of brands supports the education sector at over 150 locations. -Offer prepaid or subsidized fare programs for students -Require flexible fare media options (e.g., student ID-linked fare cards or mobile passes) -Partner with municipal or regional transit agencies to deliver student access programs -Need secure fare validation and usage reporting across multiple campuses or zones <p>Conclusion Although the education sector represents a smaller portion of our business, MJM Innovations has the tools, experience, and flexibility to support fare programs for both K-12 and higher education institutions. Through our Sourcewell contract, we are well-positioned to expand our service to educational members seeking modern, student-friendly transit payment solutions.</p>	*
23	List all state, cooperative purchasing agreements that you hold. What is the annual sales volume for each of these agreement over the past three years?	<p>Transit Technologies and its subsidiaries currently participate in the following cooperative and public purchasing agreements:</p> <ol style="list-style-type: none"> 1. 791 Cooperative Purchasing (791 Purchasing Cooperative) 2. GSA (U.S. General Services Administration) 3. SHI Cooperative / Public Sector Purchasing Programs 4. NPPGov (National Purchasing Partners Government Program) 5. We have statewide contracts in Nebraska, Ohio, and Massachusetts <p>Transit Technologies cannot share sales volume figures for these programs.</p>	*
24	List any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that you hold. What is the annual sales volume for each of these contracts over the past three years?	<p>Yes, we have a GSA FSC GROUP MAS (CONTRACT NUMBER: 47QTCA23D0054) contract since February 2023. Transit Technologies cannot share sales volume figures.</p>	*

Table 2B: References/Testimonials

Line Item 25. Supply reference information from three customers who are eligible to be Sourcewell participating entities.

Entity Name *	Contact Name *	Phone Number *	
Maryland Transit Administration	Gary Hunter - Chief of Mobility Operations	410-764-8505	*
Harris County Transit	Vernon Chambers - Assistant Director Transit	832-764-8505	*
Fairfax County Neighborhood and Community Service	Susan Shaw - TOPS Program Manager	571-363-0739	*

Table 3: Ability to Sell and Deliver Solutions (150 Points)

Describe your company’s capability to meet the needs of Sourcewell participating entities across the US and Canada, as applicable. Your response should address in detail at least the following areas: locations of your network of sales and service providers, the number of workers (full-time equivalents) involved in each sector, whether these workers are your direct employees (or employees of a third party), and any overlap between the sales and service functions.

Line Item	Question	Response *	

<p>26</p>	<p>Sales force.</p>	<p>MJM Innovations' sales force is composed of experienced professionals with deep knowledge of public transit, fare technology, and mobility program administration. Our team operates as part of the broader Transit Technologies sales organization, which supports all affiliated brands across fixed-route, demand response, microtransit, paratransit, and student transportation markets. Transit Technologies' sales organization includes more than 100 experienced sales professionals.</p> <p>> Sales Force Structure</p> <p>1. National Account Executives Our core sales representatives are regional account executives who specialize in transit and mobility technology. Each executive manages a portfolio of public agencies, municipalities, school systems, and nonprofit partners. They are responsible for: -Identifying agency needs and matching them with the right fare solutions -Guiding clients through the Sourcewell cooperative purchasing process -Coordinating technical demonstrations and proposal development -Building long-term relationships with agency stakeholders</p> <p>2. Transit Technology Specialists In addition to traditional sales roles, we have subject matter experts who focus on specific product lines including: -Fare collection and payment systems (MJM) *Highlighted in this proposal -Scheduling and dispatch (TripMaster and Ecolane) -Intelligent transportation systems (TripShot and Passio) -Fleet, asset, and driver management (FASTER, Bytecurve) -Onboard cameras and safety systems (Vestige) -Complete onboard hardware installation (Vehicle Installs)</p> <p>These specialists support the sales process by providing technical expertise, product demonstrations, and integration planning for multi-modal agencies.</p> <p>3. Inside Sales and Proposal Support Our inside sales team handles initial outreach, product education, and proposal coordination. They work closely with procurement officials and assist with document preparation, Sourcewell contract details, and quote generation.</p> <p>4. Customer Success and Post-Sales Support Once a contract is awarded, our Customer Success Team transitions the agency from sales to implementation, ensuring a smooth onboarding process. Account managers provide ongoing relationship management, renewals, and solution expansion over time.</p> <p>> Approach to Serving Sourcewell Members Our sales team is trained to understand the benefits of cooperative purchasing and to promote the Sourcewell-awarded contract as a streamlined procurement pathway. We actively participate in transit conferences, educational webinars, and direct outreach campaigns to engage with Sourcewell-eligible agencies.</p> <p>The MJM sales force is not just focused on closing deals, but on becoming a trusted advisor to transit agencies—offering strategic guidance, technology insights, and ongoing partnership that supports successful long-term adoption of our fare solutions.</p> <p>> Conclusion MJM's sales team combines technical knowledge, public sector experience, and customer service values to deliver a consultative sales experience tailored to the needs of Sourcewell participants. This ensures that every agency is matched with the right solution, supported through procurement, and positioned for long-term success.</p>
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<p>27</p>	<p>Describe the network of Authorized Sellers who will deliver Solutions, including dealers, distributors, resellers, and other distribution methods.</p>	<p>MJM Innovations and Transit Technologies deliver solutions directly to customers through a centralized sales, implementation, and support model rather than relying on an external dealer or reseller network. This approach ensures that Sourcewell participating entities receive consistent, high-quality service from the experts who design, deploy, and maintain the technology.</p> <p>Primary Distribution Model: Direct-to-Agency Delivery We manage all aspects of solution delivery in-house, including: -Sales and consultation -System configuration and implementation -Hardware fulfillment (fare validators, payment devices) -Training and onboarding -Customer support and account management This direct model ensures accountability, efficient communication, and consistent pricing under the Sourcewell contract.</p> <p>Transit Technologies Brand Network Support As part of the Transit Technologies family, MJM Innovations also collaborates with sister companies to support integrated deployments. These internal partnerships may include: TripMaster/CTS Software for coordinated scheduling and dispatch -Ecolane for paratransit operations -TripShot for CAD/AVL and ITS integration -FASTER Asset Solutions for fleet management -ByteCurve for commuter and student transportation programs These relationships allow us to deliver comprehensive, multi-platform solutions to Sourcewell members without involving third-party resellers or distributors.</p> <p>Hardware Fulfillment Partners While MJM manages customer relationships and technical deployment, we work directly with hardware partners such as MagTek for payment devices and validator equipment. MJM coordinates procurement, installation, and ongoing support, so there is no need for the agency to purchase through a separate dealer or distributor. Transit Technologies can also provide complete Vehicle Installation Services.</p> <p>Local Implementation Support (As Needed) For large-scale deployments or projects with specific regional needs, MJM may subcontract with: Certified installers for fare equipment Local technology service providers for cabling, mounting, or infrastructure integration Call center partners trained on MJM's platform for customer support overflow or after-hours assistance All subcontractors are vetted, coordinated, and managed by MJM to ensure consistent service quality and compliance with Sourcewell contract terms.</p> <p>Conclusion MJM Innovations uses a direct delivery model supported by a trusted internal network of Transit Technologies brands and selected service partners. This approach ensures quality, consistency, and scalability while providing Sourcewell members with full transparency and control throughout the procurement and implementation process.</p>
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<p>28</p>	<p>Service force.</p>	<p>MJM Innovations maintains a dedicated, in-house Service Force that delivers full life cycle support for every aspect of our fare solutions. This team ensures a smooth experience for Sourcewell participating entities from implementation through daily operations, providing responsive, reliable, and knowledgeable service across all technical and customer support functions.</p> <p>Service Force Structure and Capabilities</p> <p>1. Implementation and Onboarding Team Our implementation specialists lead the setup of the EzTransport and EzRideFare platforms, validator hardware, and account structures. This team works closely with each agency to configure fare policies, user permissions, program rules, and integration points. Provides project management, milestone tracking, and system testing Conducts administrator and user training (virtual or on-site) Assists with data migration, account imports, and pilot launches</p> <p>2. Technical Support Team Our technical support professionals are available via phone, email, and online support channels to assist with: Fare device troubleshooting (e.g., MagTek validators, card readers) System access issues, software updates, and configuration questions Performance diagnostics and backend system monitoring We offer standard support during business hours, and emergency support 24/7 for critical system issues, especially during fare outages or live service disruptions.</p> <p>3. Customer Service and Rider Support MJM provides help desk services to assist riders directly (if requested by the agency), or to support agency call center staff. Services include: Rider account assistance, fare refund requests, and app navigation help Account adjustments or troubleshooting fare validation problems Tiered support escalation for complex or technical issues</p> <p>4. Field Services and Equipment Support When required, MJM coordinates with local or national installation partners to: Deploy, mount, and configure fare validators and kiosks Conduct on-site inspections and repairs Support software and firmware updates for fare devices</p> <p>This field service capability is especially valuable for agencies installing fare hardware across multiple vehicles or stations.</p> <p>5. Account Management and Customer Success Each Sourcewell participant is assigned a dedicated Account Manager responsible for: Monitoring program success and system usage Providing guidance on new features and system updates Coordinating annual reviews, expansion opportunities, and re-training</p> <p>Service Philosophy MJM's service force is guided by our core values of reliability, responsiveness, and transparency. We treat each client relationship as a long-term partnership and focus on delivering solutions that are not only effective at launch, but sustainable and adaptable as agency needs evolve.</p> <p>Conclusion MJM's service force delivers full-spectrum support tailored to the needs of public sector fare systems. From implementation and training to ongoing technical and customer support, we ensure that Sourcewell members receive consistent, expert care that empowers their success and builds trust in our solutions.</p>
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<p>29</p>	<p>Describe the ordering process. If orders will be handled by distributors, dealers or others, explain the respective roles of the Proposer and others.</p>	<p>MJM Innovations manages the ordering process directly to ensure accuracy, accountability, and personalized service for each Sourcewell participating entity. We do not rely on outside dealers, distributors, or resellers. This direct-to-agency approach allows for a streamlined procurement experience and ensures that all services, pricing, and support align with the terms of the Sourcewell-awarded contract.</p> <p>Ordering Process Overview</p> <p>1. Initial Consultation and Needs Assessment A dedicated MJM account executive engages with the participating agency to understand their service model, fare policy requirements, rider demographics, and operational goals. This ensures that the solution is configured correctly from the start.</p> <p>2. Quote Development and Contract Reference MJM prepares a detailed quote or proposal based on the agency's needs, using pre-approved Sourcewell pricing. The proposal includes: A breakdown of software licenses (EzTransport, EzRideFare) Hardware recommendations (fare validators, MagTek terminals, etc.) Implementation, training, and support services</p> <p>Optional features or integrations All pricing and deliverables clearly reference the Sourcewell contract number for procurement compliance.</p> <p>3. Purchase Order or Contract Execution Once the agency approves the proposal, they issue a purchase order or sign an agreement. MJM's procurement team processes the order and schedules onboarding.</p> <p>4. Implementation Scheduling and Fulfillment MJM coordinates all aspects of deployment, including: Software configuration Fare media and account setup Hardware shipment and optional on-site installation Staff training and go-live planning</p> <p>5. Support and Service Activation Post-launch, the agency is transitioned to MJM's service and customer success teams for ongoing technical support, system updates, and usage reviews. No Use of Distributors or Dealers MJM does not route orders through third-party distributors or dealers. This ensures: Direct accountability for all aspects of the solution Standardized pricing consistent with Sourcewell terms Accurate implementation based on firsthand consultation Streamlined support and warranty processes</p> <p>If external partners are involved (e.g., local installers), they are subcontracted by MJM and fully managed by our implementation team, with no change to the ordering process or client responsibilities.</p> <p>Conclusion MJM Innovations offers a direct, efficient, and transparent ordering process. Sourcewell members benefit from personalized guidance, clear contract pricing, and end-to-end support without navigating third-party channels. This model ensures a high-quality experience from procurement through program success.</p>
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<p>30</p>	<p>Describe in detail the process and procedure of your customer service program, if applicable. Include your response-time capabilities and commitments, as well as any incentives that help your providers meet your stated service goals or promises.</p>	<p>MJM Innovations provides a comprehensive, structured customer service program that ensures responsive, reliable support for Sourcewell participating entities throughout the entire life cycle of their fare management solution. Our service program covers onboarding, day-to-day system support, and ongoing relationship management, with clearly defined processes, response-time commitments, and quality assurance practices.</p> <p>Customer Service Program Overview</p> <p>1. Centralized Help Desk Support Agencies and riders (when authorized) can access MJM customer support via: Phone Email Online ticketing system (available 24/7 for submitting issues)</p> <p>Support is handled directly by our in-house team based in Baltimore, Maryland.</p> <p>2. Tiered Support Structure Tier 1: Front-line support for common user issues such as password resets, ticket activation issues, or basic system navigation. Tier 2: Technical specialists handle configuration questions, fare validation errors, and troubleshooting of mobile apps or back-office functions. Tier 3: Escalations to development and engineering teams for complex or system-level issues requiring custom investigation or fixes. Each case is logged and tracked in our ticketing system, with transparent case status and resolution timelines.</p> <p>Response-Time Commitments MJM adheres to strict response-time standards based on the severity of the issue: Issue Severity / Initial Response / Target Resolution Time Critical (System Down) / Within 1 hour (24/7) / Within 4–8 hours or sooner High (Service Impact) / Within 4 business hours / Within 1 business day Medium (Functional Error) / Within 1 business day / Within 2–3 business days Low (General Inquiry or Request) / Within 2 business days / As scheduled with client</p> <p>For emergencies, such as fare system outages or validator failures, agencies are provided with a dedicated emergency contact number to reach on-call support staff at any time.</p> <p>Customer Success Management Each agency is assigned a dedicated Account Manager or Customer Success Representative who: Monitors service performance and satisfaction Schedules regular check-ins or reviews Provides usage reports, upgrade recommendations, and training refreshers Coordinates proactive outreach before and after major software updates</p> <p>This ensures that agencies always have a go-to contact who understands their unique program structure and goals.</p> <p>Service Goals and Incentives MJM tracks service performance through internal KPIs including: First-contact resolution rates Average response and resolution times Customer satisfaction scores (CSAT) from post-ticket surveys</p> <p>Our support team's performance is regularly reviewed and tied to quarterly goals that emphasize responsiveness, accuracy, and user satisfaction. High-performing teams are recognized internally with performance bonuses and service awards, reinforcing our commitment to excellent customer care.</p> <p>Conclusion MJM's customer service program combines personal support, technical expertise, and performance-based accountability to deliver consistent and responsive service to Sourcewell participants. Our clearly defined procedures and response standards ensure every client receives the assistance they need, when they need it, with a commitment to long-term success.</p>
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<p>31</p>	<p>Describe your ability and willingness to provide your products and services to Sourcewell participating entities.</p>	<p>MJM Innovations, in partnership with Transit Technologies, is fully equipped and highly committed to providing our fare payment solutions and services to all Sourcewell participating entities across the United States.</p> <p>Nationwide Readiness and Scalability We currently support fare and mobility programs in over 50 cities and regions, serving diverse agency types including: -Public transit authorities (urban, suburban, and rural) -Human service and aging transportation programs -Medicaid and non-emergency medical transportation providers -Educational institutions and municipalities</p> <p>Our technology is cloud-based, scalable, and modular, allowing us to serve both small agencies with limited routes and large regional systems managing multimodal networks. Sourcewell members of any size can easily adopt our solutions, and we can scale up support as their needs grow.</p> <p>Direct Access through Sourcewell Contract Our contract with Sourcewell ensures that all participating entities can procure our solutions: -Without issuing an individual RFP -With compliant, pre-negotiated pricing -Through a simplified, transparent process</p> <p>This makes it easier for Sourcewell members to implement modern fare systems without delays caused by procurement or budgetary constraints.</p> <p>Comprehensive Product and Service Offering We are prepared to offer Sourcewell entities full access to our fare system capabilities, including: -Account-based and pay-as-you-go ticketing -Mobile and web-based fare solutions -Prepaid cards and digital wallets -Fare capping, funding disbursement, and MCC restrictions -Real-time reporting and Power BI dashboards -System integration with scheduling, dispatch, and fleet platforms -We also include implementation, training, support, and customer success services in every deployment. -Willingness to Customize and Support Local Needs</p> <p>MJM takes pride in offering flexible, localized solutions. We work closely with agencies to tailor: -Fare policies -Program rules -Language and accessibility settings -Funding sources and eligibility models</p> <p>This ensures that Sourcewell participants receive not just a product, but a solution that works within their operational and community context.</p> <p>Conclusion MJM Innovations is ready and willing to serve all Sourcewell participating entities. With a nationwide reach, Sourcewell-aligned procurement, and a proven track record in transit fare systems, we are confident in our ability to deliver responsive, innovative, and cost-effective solutions to agencies of all sizes and service models.</p>
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<p>32</p>	<p>Describe your ability and willingness to provide your products and services to Sourcewell participating entities in Canada.</p>	<p>MJM Innovations is fully willing and prepared to extend our products and services to Sourcewell participating entities in Canada, subject to applicable regional regulations and partnership requirements. While our current client base is primarily in the United States, our fare solutions are built on scalable, cloud-based infrastructure that can be deployed across international markets, including Canadian transit and mobility systems.</p> <p>Ability to Serve Canadian Sourcewell Participants</p> <p>1. Cloud-Based and Mobile-Ready Architecture Our platforms—EzTransport for back-office administration and EzRideFare for mobile ticketing—are hosted in Microsoft Azure, which operates secure, compliant data centers in Canada. This allows us to meet data residency and privacy requirements under Canadian regulations such as PIPEDA and provincial privacy laws where applicable.</p> <p>2. Multi-Currency and Language Support Our systems are capable of supporting: -Canadian currency (CAD) for fare processing and account balances -Bilingual functionality, including English and French interfaces for both riders and administrators -Localized fare structures, tax policies, and agency-specific rules</p> <p>3. Compliance and Payment Processing We use EMV-certified, PCI-compliant fare validators and work with global payment processors that can support Canadian bank integrations and contactless payment standards. We are open to engaging Canadian financial institutions or partners to ensure full local compliance.</p> <p>Willingness to Support Deployment in Canada We are enthusiastic about expanding our proven fare solutions into Canadian transit systems and are prepared to: -Collaborate with Sourcewell and participating Canadian agencies to tailor system configurations -Provide virtual implementation, remote training, and localized documentation -Engage regional subcontractors or partners for any on-site services needed (e.g., hardware installation) -Customize reporting and performance dashboards to meet Canadian funding and audit standards</p> <p>Our support team is equipped to offer service during extended hours to accommodate time zone differences and can implement service-level agreements that meet Canadian agency expectations.</p> <p>Conclusion MJM Innovations welcomes the opportunity to serve Sourcewell participating entities in Canada. Our scalable, accessible technology, combined with our team's flexibility and cooperative procurement experience, make us a strong and committed partner for Canadian transit and mobility agencies seeking modern fare payment and management solutions.</p>
<p>33</p>	<p>Identify any geographic areas of the United States or Canada that you will NOT be fully serving through the proposed agreement.</p>	<p>MJM Innovations does not restrict service to any geographic areas within the United States or Canada under the proposed Sourcewell agreement. Our solutions are designed to be delivered nationwide across both countries, and we are fully committed to supporting Sourcewell participating entities regardless of their location.</p> <p>Service Coverage Details</p> <p>United States: We currently operate in over 50 jurisdictions and can serve all 50 states, including urban, suburban, and rural areas. There are no service gaps or exclusions.</p> <p>Canada: While we have not yet deployed our solutions in Canada, our cloud-based architecture, bilingual system capabilities, and willingness to localize implementation allow us to support all provinces and territories, subject to compliance with applicable local laws and regulations.</p> <p>Conclusion MJM Innovations and Transit Technologies are prepared to fully serve Sourcewell participants across North America, with no geographic limitations under this agreement. If on-site services are needed in remote or rural areas, we will coordinate with certified partners or subcontractors to ensure full coverage and support.</p>

<p>34</p>	<p>Identify any account type of Participating Entity which will not have full access to your Solutions if awarded an agreement, and the reasoning for this.</p>	<p>MJM Innovations does not impose restrictions on any specific account type of Sourcewell Participating Entity. All eligible members—including government agencies, municipalities, tribal governments, nonprofits, educational institutions, and special districts—will have full access to our Solutions under an awarded Sourcewell agreement.</p> <p>Access for All Entity Types Our fare technology and support services are fully available to:</p> <ul style="list-style-type: none"> -Public transit agencies -Regional transportation authorities -Human services and aging programs -K-12 school districts and universities -Tribal transportation systems -Nonprofit mobility providers -Municipal and county governments -State and provincial agencies <p>Whether the agency operates fixed-route, paratransit, microtransit, or hybrid service models, our solution can be configured to fit their operational and funding needs.</p> <p>No Access Restrictions or Tiered Limitations MJM does not offer “lite” or restricted versions of its products to any entity type. Every participating entity under the Sourcewell agreement will have access to the full capabilities of:</p> <ul style="list-style-type: none"> -EzTransport (back-office fare and funding management) -EzRideFare (mobile ticketing and rider account management) -Real-time reporting tools (including Power BI and SSRS integrations) -Mobile and physical fare validation solutions -Implementation, training, and customer service support -Integration with other Transit Technologies products -Integration with third-party products <p>We tailor implementations based on scale and service model—not account type—so smaller or rural agencies receive the same technology and attention as larger urban systems.</p> <p>Conclusion There are no exclusions or limitations based on the type of Sourcewell Participating Entity. All eligible members will receive full access to MJM Innovations’ fare solutions and support under the awarded agreement.</p>
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35	Define any specific requirements or restrictions that would apply to our participating entities in Hawaii and Alaska and in US Territories.	<p>MJM Innovations is fully capable and willing to serve participating entities in Hawaii, Alaska, and U.S. Territories under the proposed Sourcewell agreement. While our core solutions can be deployed remotely and do not require geographic proximity, there are a few logistical considerations that may apply to these regions.</p> <p>Specific Requirements or Considerations</p> <p>1. Shipping and Hardware Delivery For fare validators, MagTek devices, or other physical equipment, shipping timelines to Hawaii, Alaska, or U.S. Territories (e.g., Puerto Rico, Guam, U.S. Virgin Islands) may be longer than to the continental U.S. Additional shipping costs may apply due to distance and freight regulations. These costs would be clearly itemized in advance and subject to agency approval.</p> <p>2. Time Zone Coordination Training, implementation, and customer support can be delivered virtually across all regions. For real-time support and coordination, we may adjust staff schedules or assign specific representatives to accommodate significant time zone differences, particularly in Hawaii and U.S. Pacific territories.</p> <p>3. On-Site Services (If Requested) If an agency in these regions requests on-site installation, training, or service, travel and lodging costs for MJM staff or certified partners may apply. In some cases, we may coordinate with local subcontractors for on-site tasks to minimize costs and support local job creation.</p> <p>4. Language and Localization Support For U.S. Territories where Spanish or other languages are commonly used (e.g., Puerto Rico), our platform offers multi-language capabilities, and we can provide translated materials as needed.</p> <p>No Technical or Service Restrictions There are no technical limitations in providing full access to our software and mobile applications in these areas. All cloud-based services (EzTransport, EzRideFare, reporting dashboards) are available 24/7 and supported through our centralized team.</p> <p>Conclusion While minor shipping or scheduling adjustments may apply to Sourcewell participating entities in Hawaii, Alaska, and U.S. Territories, MJM Innovations imposes no functional or access restrictions. We remain fully committed to serving these regions with the same level of quality, responsiveness, and flexibility as we offer nationwide.</p>
36	Will Proposer extend terms of any awarded master agreement to nonprofit entities?	<p>Yes, MJM Innovations will fully extend the terms of any awarded Sourcewell master agreement to eligible nonprofit entities. This includes nonprofit organizations that are recognized as Sourcewell participating members and operate within the sectors of transportation, human services, education, healthcare, or community support.</p> <p>Nonprofit Access and Eligibility Nonprofits, including 501(c)(3) organizations, charitable mobility providers, aging services agencies, and nonprofit healthcare transportation programs, are fully eligible to access our fare solutions under the awarded agreement. MJM recognizes that many nonprofit transportation providers play a critical role in delivering ADA, senior, paratransit, and NEMT services. Our systems are specifically designed to support these missions.</p> <p>Contract Terms and Pricing All contract terms, Sourcewell-negotiated pricing, and service levels will apply equally to nonprofit entities. There are: -No additional markups -No reduced feature sets -No changes in implementation or support scope -Nonprofits receive the same technology platform, training, and account management as public agencies.</p> <p>Conclusion MJM Innovations fully supports extending all terms of the Sourcewell master agreement to nonprofit entities and looks forward to empowering these organizations with modern, secure, and efficient fare management solutions.</p>

Table 4: Marketing Plan (50 Points)

Line Item	Question	Response *
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<p>37</p>	<p>Describe your marketing strategy for promoting this opportunity. Upload representative samples of your marketing materials (if applicable) in the document upload section of your response.</p>	<p>MJM Innovations and Transit Technologies take a strategic, multi-channel approach to marketing our fare solutions, tailored specifically for public agencies, mobility providers, and community-based transit programs. Our marketing strategy for promoting this opportunity to Sourcewell participants focuses on visibility, education, and direct engagement with decision-makers across the transportation sector.</p> <p>> Marketing Strategy Overview</p> <p>1. Sourcewell-Co-Branded Campaigns We will work closely with Sourcewell to create co-branded outreach materials that highlight the value of our awarded contract. These campaigns will include: -Email newsletters to Sourcewell's membership base -Dedicated landing pages explaining contract benefits -Joint press releases and announcements</p> <p>2. Targeted Outreach to Transit Agencies We will identify Sourcewell-eligible transit agencies, municipalities, school districts, and non-profits through CRM segmentation and industry databases. Our outreach includes: -Direct email campaigns -Informational webinars and live demos -One-on-one outreach by our sales and solutions team</p> <p>3. Presence at Industry Conferences MJM and Transit Technologies will promote this opportunity at key industry events such as: -APTA (American Public Transportation Association) conferences -CTAA (Community Transportation Association of America) Expo -State and regional transit association events</p> <p>These conferences provide opportunities to showcase our solutions and connect with potential Sourcewell participants face-to-face.</p> <p>4. Digital Marketing We maintain an active online presence with targeted digital campaigns, including: -Search and display ads on transportation and government contracting platforms -Social media promotion across LinkedIn and Twitter -Blog content and video case studies on MJMInnovations.com and TransitTechnologies.com</p> <p>5. Partner Network and Word of Mouth Through our extensive existing customer base and affiliate partners, we will encourage peer referrals and demonstrations of successful deployments.</p> <p>6. Product Demonstration and Training Events We will host regular live and recorded webinars showcasing our EzTransport and EzRideFare platforms. These sessions will be open to Sourcewell participants and promoted through our networks.</p> <p>Marketing Materials Available for Upload We have developed a range of professional marketing assets, which we will include in our final proposal upload. These may include: -EzRideFare and EzTransport product one-pagers -Case studies from existing transit agency deployments -Co-branded flyers for Sourcewell members -Digital ads and social media graphics -Sample email outreach templates</p> <p>These materials are ready for adaptation with Sourcewell branding to drive awareness and engagement with eligible agencies.</p>
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<p>38</p>	<p>Describe your use of technology and digital data (e.g., social media, metadata usage) to enhance marketing effectiveness.</p>	<p>MJM Innovations and Transit Technologies actively use technology and digital data to drive targeted, measurable, and efficient marketing efforts. Our strategy is designed to reach the right audiences with the right message at the right time, using insights drawn from multiple digital channels and analytics tools.</p> <p>> Use of Technology and Digital Data in Marketing</p> <p>1. Social Media Engagement We leverage social media platforms such as LinkedIn, X (formerly Twitter), and Facebook to engage with transit professionals, decision-makers, and community leaders. Our strategy includes: -Promoting success stories and case studies -Sharing industry trends, product updates, and contract opportunities -Engaging in conversations with transit influencers and agency leaders</p> <p>We track engagement metrics such as impressions, clicks, shares, and comments to refine content and improve campaign performance.</p> <p>2. CRM and Email Marketing Automation Our Customer Relationship Management (CRM) system is integrated with tools like HubSpot and Mailchimp to manage segmented outreach based on agency type, geography, service model, and funding eligibility. Automated campaigns are used for: -New product announcements -Contract opportunity awareness (such as Sourcewell availability) -Event invitations and webinar follow-ups</p> <p>3. Web Analytics and Metadata Tracking Our websites (mjminnovations.com and transittechnologies.com) are optimized with Google Analytics, tag managers, and UTM tracking to monitor: -Visitor behavior and session flow -Conversions from marketing channels -Geographic and demographic data for audience targeting</p> <p>Metadata is also used to improve search engine visibility, ensuring our solutions rank highly when agencies search for fare technology, mobility software, or contract solutions like Sourcewell.</p> <p>4. Digital Ads and Retargeting We deploy pay-per-click (PPC) and programmatic ads to reach targeted audiences on transit-related websites and professional platforms. These ads are tailored using keywords, agency-specific messaging, and behavioral data. Retargeting pixels allow us to stay engaged with site visitors and encourage return visits and conversions.</p> <p>5. Webinars and Video Marketing Live demos, recorded tutorials, and customer interviews are hosted on platforms like YouTube, Vimeo, and Zoom. These videos are promoted across digital channels and embedded in targeted email campaigns.</p> <p>6. Data-Driven Reporting and Campaign Optimization We analyze campaign results across all digital channels and use dashboarding tools to compare performance by audience, region, and message type. This continuous feedback loop helps us refine outreach and maximize return on marketing investment.</p> <p>Through the intelligent use of digital tools, audience data, and real-time analytics, MJM Innovations enhances its marketing impact and ensures that Sourcewell participating entities are reached efficiently with clear, relevant, and compelling messaging.</p>
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<p>39</p>	<p>In your view, what is Sourcewell's role in promoting agreements arising out of this RFP? How will you integrate a Sourcewell-awarded agreement into your sales process?</p>	<p>In our view, Sourcewell plays a pivotal role as a national cooperative purchasing organization by streamlining procurement and expanding access to vetted, competitively solicited contracts. For participating agencies, Sourcewell's role includes:</p> <p>Eliminating procurement barriers by pre-approving vendors through a competitive RFP process</p> <p>Building trust with public sector entities by ensuring compliance with local, state, and federal purchasing requirements</p> <p>Promoting cost and time savings by allowing agencies to bypass traditional bidding while still obtaining high-quality, competitively priced solutions</p> <p>Educating members on available contracts and facilitating connections between awarded vendors and eligible buyers</p> <p>We view Sourcewell not only as a contracting partner, but also as a market amplifier that gives agencies confidence in the solutions they select.</p> <p>Integrating a Sourcewell-Awarded Agreement into Our Sales Process</p> <p>MJM Innovations and Transit Technologies will fully integrate the Sourcewell contract into our national and regional sales efforts through the following strategies:</p> <ol style="list-style-type: none"> 1. Dedicated Contract Landing Page We will publish a Sourcewell-specific landing page on both mjminnovations.com and transittechnologies.com, outlining the benefits of cooperative purchasing and highlighting the scope of our awarded agreement. 2. Sales Team Enablement Our sales and business development teams will be trained on the Sourcewell contract's terms, eligibility criteria, and pricing structure. This ensures that every member of our team can confidently promote and reference the contract in early conversations with prospective clients. 3. Co-Branded Marketing Materials We will create Sourcewell-branded product one-pagers, FAQs, and presentation decks to use in marketing campaigns, trade shows, and webinars targeted at eligible agencies. 4. Strategic Outreach to Members We will work with Sourcewell to identify and contact eligible members who may benefit from our fare solutions, especially those with current or upcoming needs in digital fare collection, mobile ticketing, and account-based systems. 5. Contract Reference in Proposals and Quotes For all qualifying agencies, we will include the Sourcewell contract as a purchasing pathway in our formal proposals and cost quotes, simplifying procurement for clients and accelerating the contracting process. 6. Participation in Sourcewell Promotion Efforts We will actively participate in Sourcewell marketing initiatives such as newsletters, webinars, and digital spotlights to help promote the availability and value of our awarded solution to a nationwide audience. <p>By aligning our sales and outreach strategies with Sourcewell's strengths in cooperative procurement, MJM will ensure that agencies have both the access and assurance they need to confidently adopt our innovative transportation payment solutions.</p>
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40	<p>Are your Solutions available through an e-procurement ordering process? If so, describe your e-procurement system and how governmental and educational customers have used it.</p>	<p>Yes, MJM Innovations and Transit Technologies support e-procurement ordering processes and can integrate with the digital procurement platforms commonly used by governmental and educational customers. While our solutions are typically deployed through a consultative sales and implementation model due to their configurable nature, we have structured our ordering process to align with the workflows of public sector procurement teams.</p> <p>> E-Procurement System Capabilities</p> <p>1. Purchase via Sourcewell Contract For Sourcewell participating agencies, we streamline purchasing through the awarded cooperative contract. Agencies can reference the contract number in their procurement platform and submit purchase orders or pricing requests directly. This reduces the administrative burden of competitive bidding and satisfies procurement compliance requirements.</p> <p>2. Digital Ordering via Customer Portals Agencies can access a secure ordering and implementation portal where they can: -Select fare management modules (e.g., mobile ticketing, account-based fare, validator hardware) -Configure optional features such as payment integration, reporting, and subsidy management -Request pricing estimates and project timelines -Upload documentation such as purchase orders or funding source approvals -Monitor onboarding milestones, training schedules, and implementation updates</p> <p>3. Integration with E-Procurement Platforms We are able to work with agency purchasing teams to integrate with platforms such as: -Bonfire -Jaggaer -OpenGov -Oracle Procurement Cloud -SAP Ariba -Govwin, Govspend -PeopleSoft -State or local education and procurement portals</p> <p>We support e-invoicing, electronic purchase order acknowledgment, and file sharing through these systems to align with agency workflows.</p> <p>4. Customizable Quotes and Catalog Options For agencies using catalog-based e-procurement tools, we can provide predefined solution bundles or line-item pricing for core products such as: -Fare validators (MagTek, Validator, Tablet) -EzTransport platform licensing -EzRideFare mobile app setup -Prepaid card issuance -Custom reporting tools and integrations</p> <p>These can be made available in a standardized format that agencies can import into their procurement systems for internal approval and purchasing.</p> <p>How Customers Use E-Procurement with MJM Many of our government and educational customers initiate projects by submitting an e-procurement request for: -System setup and onboarding services -Validator hardware and installation -Software subscription for fare processing -Training and support packages</p> <p>After procurement is complete, we move into implementation and account configuration using the agency's preferred digital process, allowing for full transparency, electronic tracking, and compliance documentation throughout.</p> <p>Conclusion MJM Innovations supports flexible e-procurement workflows that meet the unique needs of public agencies and education systems. By combining our fare technology expertise with procurement-friendly tools and cooperative purchasing options through Sourcewell, we make it easy for agencies to acquire and implement our solutions in a secure, compliant, and efficient manner.</p>
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Table 5A: Value-Added Attributes (150 Points, applies to Table 5A and 5B)

Line Item	Question	Response *
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<p>41</p>	<p>Describe any product, equipment, maintenance, or operator training programs that you offer to Sourcewell participating entities. Include details, such as whether training is standard or optional, who provides training, and any costs that apply.</p>	<p>MJM Innovations, as part of the Transit Technologies family, offers comprehensive training programs for all products and services provided to Sourcewell participating entities. Our training programs are designed to ensure a smooth implementation, successful onboarding, and long-term operational success for agency staff, system administrators, and support personnel.</p> <p>> Training Offerings</p> <p>1. Product and Equipment Training Training is provided for all fare collection equipment, including mobile validators, MagTek card readers, QR code scanners, and physical or virtual card issuance systems. Participants learn how to install, operate, and maintain devices, as well as how to troubleshoot common issues.</p> <p>2. Software and Platform Training We provide hands-on training for the EzTransport back-office platform and the EzRideFare mobile app. Training includes fare product setup, account and funding management, reporting tools, user roles, fraud prevention settings, and integration with other mobility platforms.</p> <p>3. Operator and Customer Service Training Our programs include training for operators, dispatchers, and customer service representatives. These sessions focus on ticket validation, rider support, account lookups, fare issue resolution, and assisting ADA or senior riders using transportation benefits.</p> <p>> Training Program Features</p> <p>Standard and Custom Training: Core training packages are included with every implementation at no additional cost. These sessions are tailored to the agency's service model, fare policies, and staff structure. Optional advanced training or additional sessions for new staff can be scheduled upon request.</p> <p>Training Delivery: Training is provided by experienced professionals from MJM Innovations and Transit Technologies. We offer flexible delivery formats, including virtual sessions via video conference, on-site workshops, and self-paced digital resources such as videos and user guides.</p> <p>Train-the-Trainer Model: Agencies may opt for our Train-the-Trainer program, which equips key personnel to lead ongoing internal training. This approach supports scalability and long-term program sustainability.</p> <p>> Costs and Support</p> <p>Included at No Additional Cost: Standard onboarding training, training materials, and initial equipment orientation are included in the base cost of implementation for Sourcewell members.</p> <p>Optional Add-Ons: Custom training sessions, on-site refreshers, or expanded support packages can be purchased separately based on agency needs.</p> <p>MJM's training programs are designed to ensure that participating Sourcewell agencies and their staff are fully prepared to operate, manage, and support their transportation payment solutions confidently and effectively from day one.</p>
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<p>42</p>	<p>Describe any technological advances that your proposed Solutions offer.</p>	<p>MJM Innovations, in partnership with Transit Technologies, offers a suite of fare solutions that incorporate several key technological advances designed to modernize transportation payment systems, improve rider access, and increase operational efficiency for transit agencies. These innovations are built into our EzTransport platform, EzRideFare mobile app, and integrated hardware solutions.</p> <p>Key Technological Advances in Our Proposed Solutions</p> <ol style="list-style-type: none"> 1. Mobile Pay-As-You-Go Ticketing Our system supports mobile pay-as-you-go fare collection, allowing riders to board transit without needing to purchase a pass in advance. Fares are automatically calculated and charged based on trip usage, and daily or monthly fare caps ensure riders never overpay. This model increases flexibility and reduces barriers to access. 2. Account-Based Fare Management EzTransport enables account-based fare solutions where each rider has a secure, cloud-hosted account that can hold value, tickets, or program-based subsidies. This allows agencies to implement fare policies based on eligibility, geography, time-of-day, and other criteria, while simplifying fare enforcement and reporting. 3. Open API Architecture for System Integration Our fare solutions are designed with open API capabilities, allowing seamless integration with existing or future transit technologies. This includes scheduling software, trip planning tools, Mobility-as-a-Service (MaaS) platforms, dispatch systems, CAD/AVL, and GTFS feeds. This enables real-time coordination between fare collection and broader transit operations. 4. Real-Time Transaction Monitoring and Reporting All fare activity is captured in real time and displayed in customizable dashboards. Agencies can monitor fare usage, system performance, fraud alerts, and revenue trends live through tools such as Microsoft Power BI and SSRS, giving staff deep visibility into every aspect of the fare system. 5. Auto-Funding and Disbursement Capabilities The platform supports autoloading of funds and automated subsidy disbursements based on configurable schedules or account triggers. These tools ensure riders maintain access without manual intervention and streamline benefit delivery for agencies. 6. Fare Media Flexibility with MCC and Geographic Controls Our system supports both digital wallets and physical prepaid cards, with advanced controls such as Merchant Category Code (MCC) filtering, usage limits, and geo-restrictions. These features ensure funds are used only for approved transportation services. 7. Secure Digital Wallet Provisioning Riders can add their virtual fare accounts to mobile wallets for tap-to-pay and QR-based access. All payment and fare validation transactions are encrypted and processed using PCI-compliant infrastructure. 8. Integrated Support for Multiple Modes Our solution is designed to work across fixed-route, paratransit, microtransit, vanpool, and regional transit services. Riders can manage all fare activity in one account, and agencies can maintain consistent fare policies across diverse service models. 9. Fraud Prevention and Fare Validation Security EzRideFare mobile tickets use dynamic QR codes, color changes, and timestamp validation to prevent screenshot misuse and ensure legitimate fare presentation. Fare validators support visual, scanned, and contactless validation methods. <p>These advances offer Sourcewell participating entities a scalable, secure, and future-ready fare solution that supports a wide range of rider needs, operational models, and community goals.</p>
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<p>43</p>	<p>Describe any “green” initiatives that relate to your company or to your Solutions, and include a list of the certifying agency for each.</p>	<p>MJM Innovations and its parent company, Transit Technologies, support several environmentally conscious initiatives through both corporate practices and the design of our fare solutions. Our commitment to sustainability is embedded in our approach to digital transformation, operational efficiency, and reduction of physical waste in transit systems.</p> <p>> Green Initiatives Related to Our Solutions</p> <p>1. Digital Fare Collection and Ticketing By shifting from paper-based fare media and printed passes to digital mobile ticketing through the EzRideFare app, MJM Innovations significantly reduces the environmental impact associated with traditional printing, distribution, and disposal of physical fare products. This digital-first approach contributes to reduced paper usage and waste.</p> <p>Certifying Agency: Not applicable (internal policy and practice)</p> <p>2. Stored Value and Virtual Cards Our account-based fare solutions minimize reliance on plastic cards by supporting virtual prepaid accounts and contactless mobile wallets. Where physical cards are used, we work with agencies to extend card life and reduce overproduction.</p> <p>Certifying Agency: Not applicable (optional agency sustainability standards may apply)</p> <p>3. Integration with Multimodal and Shared Mobility Platforms MJM’s systems integrate with multimodal trip planning and scheduling platforms that encourage efficient use of public transportation and reduce single-occupancy vehicle usage. By supporting paratransit, microtransit, and vanpool services within the same platform, our solutions promote shared rides and help reduce vehicle miles traveled.</p> <p>Certifying Agency: Not applicable (program-specific transit and regional goals)</p> <p>4. Cloud-Based Infrastructure Our EzTransport platform is hosted in Microsoft Azure, a cloud provider committed to 100 percent renewable energy. Microsoft Azure datacenters are LEED Gold certified and maintain rigorous energy-efficient operations.</p> <p>Certifying Agency: U.S. Green Building Council (LEED Gold Certification for Microsoft Azure data centers) The Greenhouse Gas Protocol (GHG Reporting for Microsoft Sustainability Goals)</p> <p>5. Remote Training and Support We prioritize remote training, virtual onboarding, and ongoing technical support to reduce the environmental impact associated with business travel and in-person implementation. These practices also help participating agencies minimize fuel use and associated emissions during deployment phases.</p> <p>Certifying Agency: Not applicable (internal corporate policy)</p> <p>While MJM Innovations is not currently certified under a formal environmental management system such as ISO 14001, our technology-driven approach to fare management aligns closely with public sector goals for sustainability, paperless operations, and clean transportation. We remain committed to supporting Sourcewell members in meeting their own environmental objectives through modern, efficient transit solutions.</p>
<p>44</p>	<p>Identify any third-party issued eco-labels, ratings or certifications that your company has received for the Solutions included in your Proposal related to energy efficiency or conservation, life-cycle design (cradle-to-cradle), or other green/sustainability factors.</p>	<p>At this time, MJM Innovations and Transit Technologies have not received third-party eco-labels, environmental certifications, or sustainability ratings specifically related to the fare solutions included in this proposal. While our platforms and practices support environmentally responsible outcomes—such as reducing paper fare media, minimizing plastic card waste, and encouraging shared transit use—these efforts have not been formally certified under programs such as:</p> <p>Energy Star EPEAT (Electronic Product Environmental Assessment Tool) Cradle to Cradle Certified® ISO 14001 Environmental Management Systems</p> <p>Our cloud-based systems are hosted on Microsoft Azure, which maintains LEED Gold certifications for its data centers and is committed to 100 percent renewable energy use. These infrastructure-level sustainability measures contribute to the overall efficiency and environmental responsibility of the solutions we deliver. MJM and Transit Technologies are committed to continuous improvement and would be open to pursuing relevant certifications in alignment with future agency or Sourcewell member requirements.</p>
<p>45</p>	<p>What unique attributes does your company, your products, or your services offer to Sourcewell participating entities? What makes your proposed solutions unique in your industry as it applies to Sourcewell participating entities?</p>	<p>MJM Innovations, subsidiary of Transit Technologies, offers several unique attributes that make our company, products, and services stand out in the transportation payment solutions industry, particularly for Sourcewell participating entities.</p> <p>> MJM Innovations Core Offering: -Digital fare collection and mobile payments -Commuter and self-booked trip tools</p>

-Integration with Transit Technologies platforms

> Unique Attributes of MJM Innovations and Our Solutions

1. Deep Specialization in Transit Fare Management

MJM has over 25 years of experience delivering fare collection solutions for transit agencies, senior programs, ADA paratransit, non-emergency medical transportation, and rural mobility services. Our focus on transportation benefits administration and payment technology is unmatched in the industry, especially for programs serving vulnerable or subsidy-eligible populations.

2. Seamless Integration Across a Unified Transit Ecosystem

As a core brand within the Transit Technologies family, MJM's fare solutions integrate with scheduling, dispatch, customer service, fleet management, and reporting tools across multiple platforms. This allows Sourcewell members to manage fare collection, trip planning, funding, and compliance in a single connected ecosystem—reducing costs, increasing visibility, and eliminating system silos.

3. Support for Complex Fare Policies and Program Funding Rules

Our system is uniquely equipped to manage account-based and pay-as-you-go fare models alongside advanced rule configurations. Sourcewell entities can enforce funding restrictions, program eligibility, fare capping, time-based usage limits, and Merchant Category Code (MCC) filtering—ideal for agencies administering multiple funding streams such as Title III-B, Medicaid, or employer-sponsored programs.

4. Scalability Across Urban, Rural, and Specialized Services

Whether an agency operates fixed-route, microtransit, demand-response, or regional partnerships, MJM's technology is built to scale. We support multimodal operations with customizable tools, allowing Sourcewell members to adapt fare collection across diverse rider populations and service areas.

5. Rider-Centered Mobile App and Account Tools

The EzRideFare mobile app and rider web portal offer intuitive account management, ticket purchases, digital wallet access, and trip validation in one secure platform. These tools are designed to improve the rider experience while giving agencies real-time data and control over usage and transactions.

6. Real-Time Reporting with Power BI and SSRS

Our reporting environment includes robust dashboards and exportable reports powered by Microsoft Power BI and SSRS. Sourcewell entities benefit from real-time insights into fare revenue, ridership trends, funding utilization, and policy compliance—supporting performance-based planning and grant reporting.

7. Nationwide Support with Localized Flexibility

We currently operate in over 50 locations across the United States and understand how to tailor our solutions to local policies, funding programs, and technical environments. Sourcewell members benefit from a proven national solution that still respects community-specific needs.

8. Experienced Implementation and Support Team

MJM's in-house team, along with the broader Transit Technologies network, provides personalized onboarding, training, and support. Our "train-the-trainer" programs, customer service integration, and 24/7 technical assistance ensure success from launch to long-term operation.

> Why This Matters to Sourcewell Participants

Sourcewell participating entities are diverse—ranging from large regional transit authorities to small municipalities and nonprofit transportation providers. MJM's solutions are designed for this diversity. We offer a comprehensive, configurable, and scalable platform that delivers big-agency capabilities with small-agency accessibility.

By choosing MJM and Transit Technologies, Sourcewell members receive not only industry-leading fare solutions, but also a strategic partner dedicated to supporting innovation, equity, and long-term operational success across all modes of mobility.

>Sourcewell Value-Adds from Transit Technologies

Transit Technologies will offer an integrated portfolio of SaaS software, hardware, and professional services delivered through its operating companies to Sourcewell members. Together, these products support the full lifecycle of transit and fleet operations. Complete product details and pricing are provided for these Sourcewell member value-adds.

> Transit Technologies Core Product Platforms

Ecolane

-Demand-response and ADA paratransit scheduling

-Dynamic optimization and real-time routing

-Eligibility management and compliance reporting

CTS TripMaster

- Configurable, rules-based scheduling
- Fixed-route, deviated-route, and demand-response operations
- Billing, reporting, and operational analytics

TripShot

- Fixed-route and on-demand transportation management
- Rider-facing mobile applications
- CAD/AVL for fixed-route transit
- Automatic voice announcements
- Passenger counting and onboard Wi-Fi
- Dispatch, reporting, and real-time vehicle tracking

Bytecurve / busHive

- Field trip, charter, and group transportation management
- Driver payroll, time, and attendance management
- Driver communications
- Request intake, approvals, scheduling, and billing workflows
- Integration with external transportation providers

FASTER Asset Solutions

- Fleet asset and maintenance management
- Predictive maintenance and lifecycle tracking
- Inventory, labor, and cost management
- eDVIR platform

Vestige

- AI-powered onboard safety and telematics solutions
- Dash cameras, GPS tracking, and driver safety monitoring
- Personal safety platform

Vehicle Installs

- Complete ITS installations
- GPS / Telematics / camera installations
- Complete on-site hardware training

ProCredEx

- Driver/staff credentialling
- Credential Digitization

> Unique Attributes and Value of the Transit Technologies Suite to Sourcewell Participating Entities

Transit Technologies offers several distinct differentiators that are particularly valuable to Sourcewell members.

1. Unified Mobility Platform

Transit Technologies operates as a single, integrated vendor offering multiple interoperable solutions. Participating entities can procure fixed-route, demand-response, on-demand, safety, maintenance, payments, and analytics tools through one cooperative contract, reducing procurement complexity and vendor fragmentation

2. Proven Scale and Market Adoption

- Over 4,000 clients globally, primarily in the U.S.
- More than 100 million rides managed annually
- Successful deployments across small rural agencies through large urban and university systems

This scale demonstrates reliability, maturity, and long-term viability for cooperative members

3. Cooperative Purchasing Experience

Transit Technologies already participates in multiple cooperative and public purchasing vehicles, demonstrating experience supporting cooperative procurement models similar to Sourcewell

4. Flexible, Modular SaaS Offerings

Sourcewell participants may select off-the-shelf SaaS solutions individually or in combination, allowing agencies to adopt only the products they need while maintaining future expandability within the same vendor ecosystem

5. U.S.-Based Support and Unlimited Training

- 24x7x365 U.S.-based technical support
- Guaranteed response times during business hours
- Unlimited remote training for the life of the agreement
- Optional on-site training by expert implementation staff

These services reduce operational risk and long-term support costs for participating entities

6. Strong Security and Compliance Posture

- SOC 2 Type II compliance (sample provided)
- Documented data encryption, breach notification, and access controls
- VPAT accessibility documentation available

This makes the solutions well-suited for public-sector and higher-education environments with strict compliance requirements

7. Financial Stability and Contract Reliability

- Audited 2023–2024 financial statements
- No litigation, defaults, or contract failures in the past five years
- Backed by PSG Equity

These factors provide confidence in Transit Technologies' ability to support long-term Sourcewell contracts

Summary (Sourcewell-Ready)

Transit Technologies offers a comprehensive, interoperable portfolio of transit SaaS solutions covering scheduling, dispatch, rider engagement, safety, maintenance, payments, and analytics. Its unified platform model, cooperative purchasing experience, U.S.-based support, strong compliance posture, and proven scale uniquely position it to deliver high value to Sourcewell participating entities.

<p>46</p>	<p>Demonstrate your capabilities and experience implementing fare subsidy programs, custom rewards programs, and other types of incentive programs.</p>	<p>MJM Innovations has deep and proven experience implementing fare subsidy, custom rewards, and other rider incentive programs across a wide range of public and human service transportation environments. Our EzTransport platform is specifically designed to manage the complexity of multi-source funding, eligibility tracking, and usage-based incentives, making it an ideal solution for Sourcewell participating entities seeking to launch or expand such programs.</p> <p>Fare Subsidy Program Capabilities</p> <p>MJM has administered fare subsidy programs for over 25 years in partnership with government agencies, nonprofits, and regional transportation authorities. Our system allows agencies to:</p> <ul style="list-style-type: none"> Define custom funding sources such as Title III-B, Medicaid, Workforce Development, Veterans Affairs, or local grants. Automatically apply subsidies to rider accounts based on eligibility criteria including age, disability status, income level, or program enrollment. Schedule recurring disbursements or trigger disbursements based on account activity or trip frequency. Enforce usage restrictions such as trip purpose (e.g., medical, employment, education), time-of-day rules, and geographic limits. Prevent misuse by applying real-time validation rules and reporting tools that monitor account activity and flag anomalies. <p>Example: In partnership with senior transportation programs, MJM has implemented stored-value fare cards and mobile wallets preloaded with monthly stipends, restricted for use only with approved transportation vendors.</p> <p>Custom Rewards Program Capabilities</p> <p>MJM supports agencies interested in encouraging ridership, promoting sustainable travel choices, or incentivizing participation in pilot programs. Our system allows for:</p> <ul style="list-style-type: none"> Points-based or trip-based reward programs. Automatic application of ride credits, free fare days, or bonus funds based on specific behavior (e.g., number of trips taken in a week or referrals). Promotion-based ticket distribution through the EzRideFare mobile app. Real-time performance tracking to measure program impact and adjust incentives. <p>Example: MJM has supported reward programs for riders who consistently use public transit instead of paratransit options, allowing agencies to promote cost-effective, shared transportation while offering value to riders.</p> <p>Other Incentive Program Experience</p> <p>Our flexible account-based architecture supports various types of incentive models beyond traditional fare or reward programs. This includes:</p> <ul style="list-style-type: none"> Employer or university-sponsored fare programs with split payments, monthly allowances, or co-payments. Family or caregiver-linked accounts that allow a sponsor to fund rides for dependents while maintaining control over usage. Emergency ride home credits for riders participating in guaranteed ride home programs through commuter assistance organizations. <p>Each of these programs is fully auditable through MJM's reporting tools, giving Sourcewell entities the ability to demonstrate compliance, monitor impact, and refine strategies over time.</p> <p>Conclusion</p> <p>MJM Innovations brings a unique combination of technical flexibility and real-world experience to the design and implementation of subsidy, rewards, and incentive programs. Our platform empowers Sourcewell members to support equity, increase ridership, and promote responsible transit use while maintaining transparency and control over program funds.</p>
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<p>47</p>	<p>Describe how the proposer's prepaid transportation services touchless payment solutions meet the most up-to-date, and applicable, EMV Level 1 and 2 certifications, as well as NFC/contactless payment standards; include details regarding tokenization and encryption capabilities used to ensure secure transactions.</p>	<p>MJM Innovations offers a secure and fully compliant prepaid transportation services payment solution that meets the latest EMV Level 1 and Level 2 certification standards and supports NFC/contactless payment technologies. Our fare validation hardware, including MagTek terminals and MJM Validators, is equipped to process modern payment forms while protecting sensitive data through advanced encryption and tokenization.</p> <p>EMV Compliance and Certification MJM's hardware and software solutions are built on industry-leading devices and payment infrastructure that comply with: EMV Level 1 Certification: Ensures physical and electrical compatibility between EMV chip-enabled cards and the fare validator hardware. Our supported devices meet the requirements for card-reader interface hardware and signal integrity. EMV Level 2 Certification: Supports the logic and software processes needed to read EMV chip data, validate authenticity, and securely process transactions. This includes support for card authentication, offline and online data authentication, and issuer script processing.</p> <p>These certifications ensure our fare devices can securely read and process EMV-enabled prepaid, debit, and credit cards used in transit payment scenarios.</p> <p>NFC and Contactless Payments Our validators support Near Field Communication (NFC) protocols and are compatible with contactless payment methods such as: Tap-enabled EMV cards (Visa, Mastercard, Discover, American Express) Mobile wallets including Apple Pay, Google Pay, and Samsung Pay The system allows for fast, touchless fare validation that reduces boarding times and supports hygienic, user-friendly transit access.</p> <p>Tokenization and Encryption MJM's fare collection system uses multiple layers of security, including: End-to-End Encryption (E2EE): All cardholder data is encrypted at the point of interaction and remains encrypted throughout transmission, preventing sensitive data exposure during processing. Tokenization: For mobile and wallet-based transactions, tokenized credentials are used in place of actual card numbers. This ensures that no personally identifiable payment information is stored or transmitted within the MJM system. PCI-DSS Compliance: Our payment infrastructure meets the Payment Card Industry Data Security Standard (PCI-DSS), ensuring secure storage, processing, and transmission of payment data across all channels.</p> <p>Conclusion MJM Innovations delivers a modern, secure, and future-ready fare payment solution that adheres to EMV and NFC standards while prioritizing the security of rider and agency data. These protections, combined with real-time transaction tracking and full integration with our EzTransport platform, give Sourcwell members confidence in deploying a scalable and compliant contactless fare system.</p>
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<p>48</p>	<p>Demonstrate your account and platform management and back-office service capabilities and solutions that support end-users, back office, and operations.</p>	<p>MJM Innovations provides robust account management, platform administration, and back-office services through our EzTransport platform and EzRideFare mobile application. These solutions are purpose-built to support end users, agency back-office staff, and operational teams across a variety of transportation services and funding programs. Our system is designed to simplify program management, enhance rider experience, and support agency performance through centralized control and real-time insights.</p> <p>End-User Support Capabilities</p> <ol style="list-style-type: none"> 1. Rider Account Management via Mobile and Web Riders access their fare accounts through the EzRideFare mobile app or a secure web portal. Key features include: Fare product purchases and digital wallet balance management Ticket storage, activation, and real-time validation Viewing ride history and transaction summaries Managing payment methods and autoloading settings Secure login with support for multi-device use 2. User Self-Service and Notifications End users receive in-app alerts, account status updates, and promotional or policy notifications. Self-service tools help reduce call volume to agency support lines and empower riders to manage their accounts independently. <p>Back-Office Support Capabilities</p> <ol style="list-style-type: none"> 1. Administrative Portal (EzTransport) Agency staff have access to a web-based portal for full fare system management, including: Account creation and user role configuration Fare product design, pricing, and availability rules Eligibility verification and documentation workflows Program-based funding disbursements (scheduled or on-demand) Fare capping and subsidy rule enforcement 2. Real-Time Transaction Monitoring All fare transactions, ticket validations, and funding events are captured and viewable in real time. This provides visibility into ridership trends, account activity, and system performance, allowing for immediate response to issues or anomalies. 3. Reporting and Data Exports Built-in reporting tools allow staff to generate on-demand or scheduled reports, including: Fare revenue summaries Subsidy fund utilization Ridership and validation data Account activity by program or demographic group Advanced reporting is enhanced through integration with Microsoft Power BI and SSRS, supporting data visualization, trend analysis, and performance benchmarking. <p>Operational Support Capabilities</p> <ol style="list-style-type: none"> 1. Device and Fare Media Management Agencies can monitor and manage fare validators, card issuance, and digital media across all locations. System diagnostics and maintenance logs are accessible through the portal, with alerts for device errors or connection issues. 2. Integration with Scheduling and Mobility Platforms The platform is API-enabled and integrates with CAD/AVL, demand-response scheduling tools, mobility-as-a-service apps, and third-party transit platforms to streamline fare validation and service delivery across fixed-route, microtransit, and paratransit services. 3. Customer Service Tools Authorized staff can access rider account details, adjust balances, issue refunds, and manage customer service tickets through a secure interface. Optional call center integration allows for direct support and intake of service requests. <p>Conclusion MJM's account and platform management tools deliver a complete solution that supports end-to-end fare program operations. With real-time visibility, customizable controls, and user-friendly interfaces for both riders and agency staff, Sourcwell participants gain the ability to operate efficient, compliant, and rider-centric transit payment programs.</p>
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<p>49</p>	<p>Describe the capabilities your products and services offered have to maintain compliance with ADA standards, accessibility, and usage; including any language, captioning/CART services, and accessible digital content.</p>	<p>MJM Innovations is committed to delivering fare solutions that are fully compliant with the Americans with Disabilities Act (ADA) and aligned with best practices in digital accessibility, ensuring equitable use of our products and services by all riders, including those with disabilities.</p> <p>ADA and Accessibility Compliance Capabilities</p> <p>1. Accessible Mobile App and Web Platforms The EzRideFare mobile app and rider web portal are designed following Web Content Accessibility Guidelines (WCAG) 2.1, ensuring usability for individuals with visual, auditory, and motor impairments. Key features include: -Screen reader compatibility (tested with VoiceOver and TalkBack) -High-contrast mode and scalable text for users with low vision -Keyboard and gesture-based navigation for users with mobility impairments -Logical content structure and labeled fields for assistive technology compatibility</p> <p>2. Language Accessibility and Translation Support Both rider-facing and back-office platforms can be configured for multi-language support to ensure inclusivity for non-English speaking users. Common languages include Spanish, French, Chinese, and others based on agency demographics. -Language options can be pre-set or selected by the rider within the app -Administrative users can send notifications and policy updates in multiple languages</p> <p>3. Captioning and Communication Access Our training videos, onboarding materials, and help content are developed with captioning to support riders with hearing impairments. Agencies may also request CART-compatible materials (Communication Access Realtime Translation) for public meetings, virtual training sessions, or onboarding presentations.</p> <p>4. Eligibility and Program Flexibility for ADA Riders Through the EzTransport platform, agencies can manage ADA eligibility, trip subsidies, and service limits. Riders can upload documentation, agencies can verify eligibility, and rules can be applied to restrict or allow fare funding according to ADA program requirements.</p> <p>5. Physical Fare Media and Validator Design For riders without smartphones or those needing additional assistance, MJM supports the issuance of physical fare cards with large-print identifiers and tactile features. Our validators are mounted at ADA-compliant heights and support tap, swipe, and scan functionality to accommodate riders with varied physical abilities.</p> <p>Commitment to Ongoing Accessibility -We regularly test our applications against evolving accessibility standards -Our product development team receives training in ADA and WCAG guidelines -We partner with transit agencies to adapt our solutions to local accessibility goals and community needs</p> <p>Conclusion MJM Innovations provides fare solutions that are thoughtfully designed to meet ADA requirements and ensure universal usability. From digital tools and physical fare options to training materials and program management features, our platform ensures that every rider can independently and confidently access transportation services. Sourcewell participants can count on MJM to support inclusive mobility at every level.</p>
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Table 5B: Value-Added Attributes

Line Item	Question	Certification	Offered	Comment
50	Select any Women or Minority Business Entity (WMBE), Small Business Entity (SBE), or veteran owned business certifications that your company or hub partners have obtained. Upload documentation and a listing of dealerships, HUB partners or resellers if available. Select all that apply.		<input type="radio"/> Yes <input checked="" type="radio"/> No	NA
51		Minority Business Enterprise (MBE)	<input type="radio"/> Yes <input checked="" type="radio"/> No	NA
52		Women Business Enterprise (WBE)	<input type="radio"/> Yes <input checked="" type="radio"/> No	NA
53		Disabled-Owned Business Enterprise (DOBE)	<input type="radio"/> Yes <input checked="" type="radio"/> No	NA
54		Veteran-Owned Business Enterprise (VBE)	<input type="radio"/> Yes <input checked="" type="radio"/> No	NA
55		Service-Disabled Veteran-Owned Business (SDVOB)	<input type="radio"/> Yes <input checked="" type="radio"/> No	NA
56		Small Business Enterprise (SBE)	<input type="radio"/> Yes <input checked="" type="radio"/> No	NA
57		Small Disadvantaged Business (SDB)	<input type="radio"/> Yes <input checked="" type="radio"/> No	NA
58		Women-Owned Small Business (WOSB)	<input type="radio"/> Yes <input checked="" type="radio"/> No	NA

Table 6A: Pricing (350 Points, applies to Table 6A and 6B)

Provide detailed pricing information in the questions that follow below.

Line Item	Question	Response *
59	Describe your payment terms and accepted payment methods.	Our payment terms are Net 30 for invoices unless otherwise stated. We accept checks sent directly to our Lockbox, ACH payments and credit card payments that are subject to a 3% processing fee. Our banking information and lockbox address are included for reference on all invoices. Credit card payments can be made directly from a portal connected to Gaviti, our AR system.
60	Describe any leasing or financing options available for use by educational or governmental entities.	MJM offers a software as a service pricing model which provides monthly, quarterly, or annual payment options. This model can also include all hardware that is part of the overall solution.
61	Describe any standard transaction documents that you propose to use in connection with an awarded agreement (order forms, terms and conditions, service level agreements, etc.). Upload all template agreements or transaction documents which may be proposed to Participating Entities.	We utilized a license agreement and a Master Services Agreement (MSA) that includes the terms and conditions associated with the software, statement of work, upgrades and support, service level agreement, hardware (if applicable), and services associated with the solution.
62	Do you accept the P-card procurement and payment process? If so, is there any additional cost to Sourcwell participating entities for using this process?	We do not currently accept the P-card procurement and payment process. We are willing to add this ability if required.

63	Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the Sourcewell discounted price) on all of the items that you want Sourcewell to consider as part of your RFP response. If applicable, provide a SKU for each item in your proposal. Upload your pricing materials (if applicable) in the document upload section of your response.	The attached pricing catalog reflects and average discount of 20%-25%. Additional discounts of 10% for quantities of 10+. All products and services are all broken out by line item, type, and frequency. In addition to our core Transit Payments Platform, our complete suite of Transit Technology products and services have been detailed in Table 5A: Value-Added Attributes. These products are listed by tab and by subsidiary with a "VA-" prefix within our Pricing Catalog Workbook.	*
64	Quantify the pricing discount represented by the pricing proposal in this response. For example, if the pricing in your response represents a percentage discount from MSRP or list, state the percentage or percentage range.	Our pricing offered in this proposal represents a MSRP discount of 20%-25% on our core Payments Platform.	*
65	Describe any quantity or volume discounts or rebate programs that you offer.	We offer a 10% discount for 10+ quantity orders on all products.	*
66	Propose a method of facilitating "sourced" products or related services, which may be referred to as "open market" items or "non-contracted items". For example, you may supply such items "at cost" or "at cost plus a percentage," or you may supply a quote for each such request.	We will facilitate "sourced" products or related services either "at cost" or "at cost plus 10%" if support is required to integrate the product or related service into our solution.	*
67	Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges. For example, list costs for items like pre-delivery inspection, installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.	Our pricing includes all costs of acquisition to include: pre-delivery inspection, set up, training, software configuration, and data transfer. The only cost that is not included is shipping.	*
68	If freight, delivery, or shipping is an additional cost to the Sourcewell participating entity, describe in detail the complete freight, shipping, and delivery program.	We utilize standard freight, shipping, and delivery services via UPS or FedEx. Our pricing is based on our corporate discount and service type.	*
69	Specifically describe freight, shipping, and delivery terms or programs available for Alaska, Hawaii, Canada, or any offshore delivery.	Delivery terms for Alaska, Hawaii, Canada, or offshore destinations typically include: higher charges, estimated vs guaranteed delivery timeframes, longer delivery times .	*
70	Describe any unique distribution and/or delivery methods or options offered in your proposal.	We provide distribution through all of the standard channels (air, ground, etc) and can use a variety of delivery companies.	*
71	Specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed agreement with Sourcewell. This process includes ensuring that Sourcewell participating entities obtain the proper pricing.	We have a three level structure to manage contract compliance. The first level is our pricing/proposal specialists who are responsible for monitoring and managing all pricing elements of the Sourcewell agreement. The second level is our Accounting/Finance Manager who inspects all agreements and pricing to ensure adherence to all pricing deliverables to Sourcewell participating entities. Our final level our Contracts Manager who is responsible for all contract review, modifications, and delivery to contracting entities and participating agencies.	*
72	If you are awarded an agreement, provide a few examples of internal metrics that will be tracked to measure whether you are having success with the agreement.	For all awarded agreements we track the following items: (1)number of pricing /solution requests by agency type, region, and solution type. (2) request to contract timeframe (3) contract to implementation timeframe (4) total number of contracts (annual) (5) Customer satisfaction score: implementation, 90 day, 180 day, 12 month periods	*
73	Provide a proposed Administration Fee payable to Sourcewell. The Fee is in consideration for the support and services provided by Sourcewell. The proposed Administrative Fee will be payable to Sourcewell on all completed transactions to Participating Entities utilizing this Agreement. The Administrative Fee will be calculated as a stated percentage, or flat fee as may be applicable, of all completed transactions utilizing this Master Agreement within the preceding Reporting Period defined in the agreement.	Our proposed administrative fee for ALL completed sales from this Sourcewell contract would be 2.30%.	*

Table 6B: Pricing Offered

Line Item	The Pricing Offered in this Proposal is: *	Comments
74	The pricing offered is as good as or better than pricing typically offered through existing cooperative contracts, state contracts, or agencies.	The pricing offered is as good as or better than pricing typically offered through existing cooperative contracts, state contracts, or agencies. *

Table 7A: Depth and Breadth of Offered Solutions (250 Points, applies to Table 7A, 7B and 7C)

Line Item	Question	Response *
75	Provide a detailed description of all the solutions offered in the proposal.	<p>MJM Innovations, in partnership with Transit Technologies, offers a comprehensive, scalable, and integrated suite of fare payment and transportation service management solutions. These solutions are purpose-built for public transit agencies, human service transportation programs, school systems, and other mobility providers and are tailored to meet the needs of Sourcewell participating entities.</p> <p>Below is a detailed overview of all solutions included in our proposal:</p> <p>1. EzTransport® – Back-Office Fare Management Platform</p> <p>EzTransport is the cloud-based administrative system that powers account-based fare programs and supports agency oversight, configuration, and reporting.</p> <p>Key Features: Rider account creation and management Fare product setup and pricing control Eligibility management and subsidy enforcement Auto-funding and scheduled fare disbursements Merchant Category Code (MCC) restrictions and spending controls Real-time reporting and auditing Role-based administrative access API integration with third-party platforms</p> <p>Use Cases: Supports general public, ADA, senior, student, and human service rider programs Manages physical and virtual fare media Administers programs with complex funding and compliance requirements</p> <p>2. EzRideFare® – Rider-Facing Mobile App and Web Portal</p> <p>EzRideFare is a mobile and web-based platform that allows riders to manage fare accounts, purchase tickets, and validate transit access from their smartphones or computers.</p> <p>Key Features: Digital fare product purchase and storage Mobile ticket activation and QR code validation Linked payment methods and digital wallets Auto-reload and fare capping support Account history and transaction summaries Push notifications and in-app messages Language accessibility and screen reader compatibility</p> <p>Use Cases: Ideal for contactless, mobile-first riders Reduces need for printed fare media and cash handling Supports standard and specialized transit riders</p> <p>3. Prepaid Card and Stored Value Program</p> <p>MJM supports both physical and virtual prepaid fare cards that can be distributed by agencies, sponsors, or program administrators.</p> <p>Key Features: Loadable from multiple funding sources (agency, employer, government) MCC and geographic restrictions for approved transportation use Integration with fare validators, mobile tickets, and web portals Optional pass-through billing for institutional payers</p>

Use Cases:

Enables subsidy distribution for ADA, low-income, or voucher programs
Allows secure fare access without requiring smartphone ownership

4. Pay-As-You-Go Fare Processing with Fare Capping

Our system supports modern, rider-friendly pay-as-you-go functionality with automatic fare capping enforcement.

Key Features:

Riders pay only for rides taken
Caps applied at daily, weekly, or monthly thresholds
Reduces upfront fare burden and promotes frequent use

Use Cases:

Great for riders who cannot afford monthly passes
Supports equity-based fare models and progressive pricing strategies

5. Fare Validation and Inspection Devices

MJM provides fare validators and inspection devices, including MagTek hardware, that support:

Key Features:

EMV, magnetic stripe, QR code, and contactless payment validation
Dynamic QR code security and timestamped mobile tickets
Validator integration with onboard, gate, kiosk, and hand-held environments

Use Cases:

Onboard fare validation for fixed-route and microtransit vehicles
Station entry fare enforcement and fare inspection

6. Reporting and Analytics

We offer powerful reporting tools embedded in EzTransport and enhanced through:
Microsoft Power BI dashboards for real-time insights

SSRS (SQL Server Reporting Services) for custom report generation

Exportable formats (Excel, CSV, PDF)

Usage tracking, fraud detection, and performance analysis

Use Cases:

Supports data-driven decision-making
Aligns with funding and audit requirements

7. Program Administration for Subsidies and Incentives

MJM's system enables agencies to define, manage, and track fare subsidy programs and rider incentives.

Key Features:

Eligibility verification and rule-based subsidy application
Rewards programs (e.g., ride credits for frequent users)
Integration with employer, healthcare, and human service benefit programs

Use Cases:

ADA, Title III-B, Medicaid NEMT, or Workforce Development fare management
Incentive programs for ridership, mode shift, or community outreach

8. Customer Support and Training Services

We provide full implementation, training, and support for all users:

Key Features:

Project planning and go-live coordination
Admin and operator training (virtual or in-person)
Help desk support for agencies and (optionally) riders
Ongoing account management and product updates

9. Integration and Interoperability Services

Our open architecture and APIs allow for seamless connections to:

CAD/AVL, GTFS, GTFS-RT systems

Demand-response scheduling (e.g., Ecolane, TripMaster)

Mobility-as-a-Service (MaaS) platforms

Payment gateways and third-party CRM or ERP systems

MJM's fare solutions provide Sourcewell members with a flexible, configurable, and fully supported platform that meets the needs of agencies of all sizes and service models. From digital wallets and real-time validation to subsidies and fare inspection, our comprehensive offering empowers agencies to modernize fare collection while improving equity, transparency, and operational efficiency.

> Value Adds for Sourcewell Members:

Transit Technologies will offer an integrated portfolio of SaaS software, hardware, and professional services delivered through its operating companies to Sourcewell members. Together, these products support the full lifecycle of transit and fleet operations. Complete product details and pricing are provided for these Sourcewell member value-adds.

> Transit Technologies Core Product Platforms

Ecolane

- Demand-response and ADA paratransit scheduling
- Dynamic optimization and real-time routing
- Eligibility management and compliance reporting

CTS TripMaster

- Configurable, rules-based scheduling
- Fixed-route, deviated-route, and demand-response operations
- Billing, reporting, and operational analytics

TripShot

- Fixed-route and on-demand transportation management
- Rider-facing mobile applications
- CAD/AVL for fixed-route transit
- Automatic voice announcements
- Passenger counting and onboard Wi-Fi
- Dispatch, reporting, and real-time vehicle tracking

Bytecurve / busHive

- Field trip, charter, and group transportation management
- Driver payroll, time, and attendance management
- Driver communications
- Request intake, approvals, scheduling, and billing workflows
- Integration with external transportation providers

FASTER Asset Solutions

- Fleet asset and maintenance management
- Predictive maintenance and lifecycle tracking
- Inventory, labor, and cost management
- eDVIR platform

Vestige

- AI-powered onboard safety and telematics solutions
- Dash cameras, GPS tracking, and driver safety monitoring
- Personal safety platform

Vehicle Installs

- Complete ITS installations
- GPS / Telematics / camera installations
- Complete on-site hardware training

ProCredEx

- Driver/staff credentialing
- Credential Digitization

76	<p>Within this RFP category there may be subcategories of solutions. List subcategory titles that best describe your products and services.</p>	<p>For the Transportation Services Payment Solutions category in this RFP, the following subcategories best describe MJM Innovations' products and services:</p> <p>Transit Technologies is proposing solutions for both Category 1 and Category 2 in our response. Category 1: Prepaid transportation services payment solutions Category 2: Fare Collection and Ticketing transportation payment solutions systems</p> <p>> Proposed Subcategories</p> <p>Mobile Ticketing and Fare Validation Systems Solutions enabling riders to purchase, store, and validate tickets using smartphones and mobile applications.</p> <p>Account-Based Fare Management Platforms Cloud-based platforms that manage rider accounts, funding rules, eligibility, fare products, and usage tracking.</p> <p>Prepaid Transportation Cards and Stored Value Systems Virtual and physical fare cards that support stored value accounts, third-party funding, and fare payment controls.</p> <p>Contactless and EMV Payment Solutions Fare validators and readers supporting NFC, tap-to-pay, and EMV-certified transactions.</p> <p>Fare Capping and Pay-As-You-Go Systems Rider-friendly fare models that apply caps based on usage and allow for real-time trip-based payments.</p> <p>Subsidy and Incentive Program Administration Tools for managing transit benefits, subsidies, vouchers, and incentive programs linked to eligibility criteria.</p> <p>Reporting, Analytics, and Business Intelligence Real-time and scheduled reporting using tools like Microsoft Power BI and SSRS for revenue, ridership, and performance insights.</p> <p>Hardware and Fare Validator Devices Validator units, inspection tools, and integrated hardware used to validate mobile tickets, cards, and contactless payments.</p> <p>Software Integration and API Services Integration with third-party transit systems, scheduling platforms, mobility tools, and payment gateways.</p> <p>Implementation, Training, and Support Services Onboarding, user training, customer service, and technical support services to ensure long-term program success.</p> <p>These subcategories provide a full picture of the breadth of MJM Innovations' fare payment, validation, and administrative capabilities for Sourcewell participants.</p>
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Table 7B: Depth and Breadth of Offered Solutions - Category 1

Indicate below if the listed types or classes of Solutions are offered within your proposal. Provide additional comments in the text box provided, as necessary.

We will not be submitting for Table 7B: Depth and Breadth of Offered Solutions - Category 1

Line Item	Category	Subcategory	Offered *	Comments
77	Prepaid Transportation Services Payment Solutions		<input checked="" type="radio"/> Yes <input type="radio"/> No	MJM Innovations' Prepaid Transportation Services Payment Solutions are centered around its advanced EzRideFare platform, designed to provide a streamlined, flexible, and cost-effective solution for

both transit agencies and their riders. Here's a sales-oriented overview of what MJM offers: MJM delivers a fully integrated prepaid fare payment system through its EzRideFare mobile ticketing solution. This cloud-based platform enables transit agencies to offer riders the convenience of purchasing and managing fare products through a simple, intuitive smartphone app or web portal. Riders can buy single or multiple fare passes, store them in a secure digital wallet, and present tickets visually or via QR code for validation, either on their phone or on printed media. For agencies, MJM's solution eliminates the need for costly hardware investments or maintenance. It reduces operational expenses by minimizing cash handling, accelerating boarding times, and increasing fare compliance. Funds from fare sales are deposited directly into the agency's account, providing seamless and transparent revenue flow.

Key features include: Compatibility with iOS and Android devices. Offline access to purchased tickets. Support for secure payments via credit card, bank transfer, or cash through partnered outlets. Administrative portal for real-time fare product creation, user management, and financial reporting. Institutional partner management for organizations to distribute fare media to riders. Fraud prevention through color-coded visual validation, dynamic QR codes, and user account controls.

			<p>MJM's service model is designed to be implementation-friendly, requiring no upfront costs unless custom features are requested. This makes it ideal for agencies looking to modernize fare collection without budgetary strain. For riders, the benefits are equally compelling—quick access to fare products, easy ticket transfers to friends or family, and the ability to purchase and activate tickets anywhere, anytime. With over two decades of experience in fare systems and rider support, MJM ensures a robust and reliable solution for agencies of all sizes.</p>
78		<p>Physical pre-paid cards that can be funded from multiple sources</p>	<p> <input checked="" type="radio"/> Yes <input type="radio"/> No </p> <p>MJM Innovations offers a versatile physical prepaid fare card solution that empowers agencies to deliver secure, flexible, and convenient transportation payment options to riders. These durable, reloadable cards can be issued to individuals or groups and are ideal for programs serving seniors, paratransit users, students, and other rider segments.</p> <p>The cards can be funded from multiple sources including credit cards, ACH transfers, government program funds, agency-sponsored subsidies, or in-person payments such as cash, check, or money order. Once loaded, funds can be used for fare payments across supported transportation services, and agencies retain full control over how and when those funds are used.</p> <p>Each card is uniquely tied to an individual rider or account. This enables accurate</p>

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				<p>tracking, security against fraud, and the ability to set usage rules based on program eligibility. MJM's backend system supports real-time transaction monitoring, automated reporting, and full reconciliation for financial oversight.</p> <p>With no need for cash handling or complex fareboxes, the card streamlines boarding and improves rider satisfaction. It can also be integrated into broader fare programs that include mobile ticketing, creating a seamless rider experience across physical and digital platforms. This flexibility makes MJM's prepaid fare cards an ideal solution for agencies seeking to modernize fare collection while maintaining accessibility for all riders.</p>
79		Virtual pre-paid accounts, digital wallets that can be funded from multiple sources	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>MJM Innovations offers advanced virtual prepaid accounts and digital wallets that provide a flexible and user-friendly way to manage transit fare payments. These virtual accounts are designed to meet the needs of both individual riders and large-scale transportation programs, offering secure, real-time access to fare funds without the need for a physical card.</p> <p>Riders can easily fund their digital wallets through multiple sources, including credit and debit cards, ACH transfers, employer or agency contributions, and in-person cash payments made at designated partner locations. Once funded, the virtual account can be used to purchase fare products directly through the EzRideFare mobile</p>

			<p>app or member web portal.</p> <p>Each account is uniquely assigned to the rider, giving agencies the ability to set rules, track usage, apply eligibility-based discounts, and manage subsidies with precision. This structure supports seamless integration into ADA, senior, Medicaid, student, or other targeted fare programs.</p> <p>The digital wallet allows users to store multiple tickets and passes, view balances, monitor transaction history, and activate fares on demand. This not only streamlines the rider experience but also helps agencies reduce cash handling, enhance operational efficiency, and gain deeper insight into ridership patterns through comprehensive reporting.</p> <p>MJM's virtual prepaid solution gives agencies a modern, scalable way to offer cashless fare options that are accessible, easy to use, and tailored to the specific needs of their transit populations.</p>
80	Back office, account management interfaces for entries and end-users, including mobile applications		<p><input checked="" type="radio"/> Yes <input type="radio"/> No</p> <p>MJM Innovations delivers a powerful and intuitive back-office platform that provides complete control over fare management and user accounts. Designed for both agency staff and end-users, the system includes administrative portals, customer service tools, and rider-facing mobile applications that work together to streamline operations and enhance the rider experience.</p> <p>For agencies, the administrative interface offers robust tools to manage fare products, user</p>

permissions, funding sources, and real-time reporting. Staff can easily create and update fare structures, monitor transactions, issue refunds, and oversee system activity across all user accounts. Built-in role-based access ensures that each team member only sees the functions relevant to their responsibilities, maintaining system integrity and operational efficiency.

Riders benefit from a user-friendly mobile app and web portal that allow them to manage their transit accounts anytime and anywhere. Within these platforms, users can purchase fares, store multiple passes in a digital wallet, send tickets to others, view transaction history, and receive notifications. The system supports both virtual prepaid accounts and linked payment methods, offering flexibility to suit a wide range of rider needs.

Whether accessed by an administrator managing a large transit program or a rider checking a balance before boarding, MJM's back-office and mobile interfaces deliver reliable performance, secure data handling, and a seamless experience that supports modern fare collection and customer service.

81		Account management interfaces for entities and end-users, including mobile applications	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>MJM Innovations provides a comprehensive suite of account management interfaces designed to meet the needs of both transit agencies and their riders. These tools ensure efficient program administration and a seamless user experience across desktop and mobile platforms.</p> <p>For agencies and institutional partners, the system includes a secure administrative portal that enables full control over fare program management. Staff can create and modify fare products, manage individual or group rider accounts, distribute digital or physical fare media, and oversee program rules and eligibility. The interface supports real-time reporting, account adjustments, and easy tracking of usage and funding sources.</p> <p>End-users access their accounts through the EzRideFare mobile app or web portal, where they can easily purchase fare products, store tickets in a secure digital wallet, view their ride history, and receive important updates. The app is designed to be intuitive and accessible, giving users the flexibility to manage their transit needs on their own schedule.</p> <p>Together, these interfaces create a connected ecosystem that simplifies fare administration for agencies while offering riders a reliable and convenient way to stay in control of their transit experience.</p>
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82		Real-time transaction monitoring and reporting	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>MJM Innovations offers real-time transaction monitoring and reporting that provides transit agencies with immediate visibility into fare activity across their system. Every fare purchase, ticket activation, validation, and funding event is captured and made available through a secure back-office portal.</p> <p>This capability allows agency staff to track revenue, identify usage trends, monitor rider behavior, and respond quickly to operational needs. Real-time dashboards present key performance indicators such as sales by fare type, validation volumes, payment methods, and account balances. These insights help agencies optimize service, manage budgets, and support compliance with program rules.</p> <p>Reports can be customized and exported in various formats, including Excel, CSV, and PDF, making it easy to share information with stakeholders or integrate with other systems. Whether monitoring daily sales activity or conducting in-depth program analysis, MJM's real-time reporting tools ensure that decision-makers have the accurate and timely data they need to run efficient and responsive transit operations.</p>
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83		Autoloading and auto-disbursement of funds at regular intervals	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>MJM Innovations provides a reliable autoload and auto-disbursement feature that simplifies fare funding for both riders and agencies. With autoloading, funds can be automatically added to a rider's virtual account or fare card on a recurring schedule or when the balance drops below a set threshold. This ensures uninterrupted access to fare products without the need for manual reloads.</p> <p>For agencies and institutional partners, the system also supports automated disbursement of fare funds to rider accounts at regular intervals. This is ideal for programs offering monthly transit benefits, subsidies, or pre-approved funding allocations. Funds can be distributed based on preset schedules, account eligibility, or program-specific rules, eliminating manual processing and reducing administrative time.</p> <p>These automated features help maintain account readiness, improve program efficiency, and enhance the rider experience by ensuring fares are always available when needed. MJM's autoload and auto-disbursement tools are designed to keep transit programs running smoothly and predictably with minimal effort.</p>
84		End user intake and sign-up services	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>MJM Innovations offers a streamlined end-user intake and sign-up process that makes it easy for riders to enroll in transit programs and begin managing their fare accounts. Whether accessed through the EzRideFare mobile app, a web portal, or agency-supported onboarding, the experience is intuitive</p>

and secure from start to finish. Our intake and sign-up service now includes a prioritized waitlist. Once an application is approved, it can be moved to a waitlist and placed in sequence (by date/time or by sequence) to be added when expansion of the program or additional funding is approved.

Riders can create an account by entering basic personal information and selecting their preferred payment method. If the program includes eligibility requirements, such as age or income-based criteria, users can upload documentation directly within the platform for review and approval by agency staff. Once verified, accounts are activated and ready to receive fare products or funding based on the program's rules.

For agencies, MJM's intake system provides administrative tools to manage new applications, track approval workflows, and communicate with applicants as needed. Bulk registration options are also available for institutions or group programs, making it easy to onboard large numbers of users efficiently.

This seamless sign-up process supports both convenience and compliance, ensuring that riders can quickly access the services they need while giving agencies full visibility and control over program enrollment.

85		Marketing and advertising of program services	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>MJM Innovations provides comprehensive marketing and advertising support to help agencies promote their fare programs and increase rider engagement. Our approach is designed to generate awareness, encourage adoption, and ensure riders understand how to use the available tools and services.</p> <p>We offer a suite of ready-to-use marketing materials, including flyers, handouts, social media content, and promotional graphics. These materials can be customized with agency branding and messaging to reflect the local community and transit offerings. In addition, MJM can assist with targeted outreach campaigns that align with key milestones, such as new service launches or fare changes.</p> <p>For digital engagement, we support in-app notifications, email communications, and website content that highlight program benefits and guide users through important features like mobile ticketing, account setup, and payment options.</p> <p>Our team works closely with agencies to craft effective communication strategies that reach both new and existing riders. Whether through print, digital, or on-site promotions, MJM ensures that your program is visible, accessible, and positioned for success in the marketplace.</p>
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86		Advertising revenue services	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>MJM Innovations offers advertising revenue services that allow transit agencies to generate additional income through their fare platforms. By integrating ad space within the EzRideFare mobile app and rider web portals, agencies can unlock new opportunities to promote local businesses, community events, or regional sponsors.</p> <p>The system supports a variety of ad formats including banner placements, sponsored messages, and promotional offers that appear during ticket purchases, account management, or general app use. These placements are designed to be non-intrusive while still delivering strong visibility for advertisers.</p> <p>Agencies have full control over the types of ads displayed and can choose to manage the advertising content directly or allow MJM to oversee ad sales and placement through trusted partners. Revenue sharing models can be customized based on agency preferences and program goals.</p> <p>With this service, agencies can turn rider engagement into a valuable revenue stream, enhancing the financial sustainability of their transit programs while supporting partnerships with local organizations.</p>
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87		Data analytics and performance analysis	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>MJM Innovations provides powerful data analytics and performance analysis tools that give transit agencies a clear view of how their fare programs are performing. Our platform captures and organizes key metrics in real time, offering insights that help guide operational decisions, enhance rider experiences, and improve overall efficiency.</p> <p>Agencies can track fare sales, ticket activations, rider usage trends, and account funding patterns with detailed reporting available through an easy-to-navigate administrative portal. Visual dashboards highlight essential performance indicators such as revenue by fare type, peak travel times, and fare media preferences.</p> <p>These analytics support planning, budgeting, and service adjustments by revealing where and how riders are engaging with the system. Agencies can also monitor the effectiveness of subsidies, promotions, or program rules and adjust them to better meet policy goals.</p> <p>MJM's performance analysis tools empower transit teams with the information they need to run smarter, more responsive programs. Whether assessing ridership behavior, evaluating adoption of new features, or preparing data for funding reports, our analytics deliver the clarity and control agencies rely on.</p>
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88		Merchant Category Code and other use restrictions and limitation management	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>MJM Innovations offers robust tools for managing Merchant Category Codes (MCCs) and other usage restrictions to ensure fare funds are used only for their intended purposes. These controls are essential for agencies that provide transportation benefits, subsidies, or program-specific funding.</p> <p>Through our system, agencies can define and enforce spending rules that limit transactions to authorized fare products or services. For programs using prepaid cards, MCC restrictions can block usage at non-transit merchants, ensuring funds are applied only to eligible transportation expenses.</p> <p>In addition to MCC filtering, agencies can implement controls such as purchase limits, expiration dates, geographic usage zones, and user eligibility requirements. These safeguards can be tailored for each rider group or program, providing the flexibility to support a wide range of use cases including ADA services, senior programs, or employer-sponsored benefits.</p> <p>All restrictions are managed through MJM's administrative portal, where staff can easily adjust rules, monitor compliance, and generate reports. This gives agencies full control over how funds are distributed and used, while maintaining the accountability and oversight required for public or subsidized programs.</p>
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89		Customer service and support for all stakeholders	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>MJM Innovations provides dedicated customer service and support designed to meet the needs of all stakeholders, including transit agencies, institutional partners, and riders. Our service model combines responsive assistance, knowledgeable staff, and reliable systems to ensure a smooth experience across all points of contact.</p> <p>For agencies and partners, MJM offers a direct support line to experienced account managers and technical teams. These professionals assist with system configuration, staff training, performance monitoring, and day-to-day program management. We provide ongoing consultation to help agencies adapt their services and optimize fare operations over time.</p> <p>Riders have access to a customer support team trained to handle account questions, technical issues, fare disputes, and service guidance. Support is available by phone, email, and within the mobile app, allowing users to reach assistance quickly and conveniently.</p> <p>MJM also offers 24/7 technical support for system-critical issues to ensure uninterrupted service. Our structured escalation process ensures that all concerns are addressed efficiently and resolved at the appropriate level.</p> <p>Whether serving an agency administrator or a first-time rider, MJM's commitment to customer service is built around responsiveness, clarity, and professionalism.</p>
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90		Regulatory compliance services	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>MJM Innovations provides comprehensive regulatory compliance services that help transit agencies meet federal, state, and local requirements with confidence. Our systems and processes are designed to support compliance with standards such as ADA, PCI-DSS, FTA reporting guidelines, and Title VI.</p> <p>We build accessibility into every layer of our fare collection solutions, ensuring riders with disabilities have full and equal access to services through ADA-compliant interfaces, mobile apps, and customer support. Our payment systems adhere to Payment Card Industry Data Security Standards to protect user information and maintain financial security.</p> <p>For agencies, MJM offers tools to track and report data required for audits, funding applications, and regulatory reviews. Our administrative platform enables the documentation of fare policies, eligibility enforcement, program activity, and financial reconciliation, all within a secure and transparent environment.</p> <p>Our team works closely with agencies to stay ahead of evolving compliance standards. We offer guidance on implementation, policy alignment, and best practices to help agencies avoid risk and maintain the trust of stakeholders. With MJM, compliance is not just a requirement but a built-in feature of every program we support.</p>
91		Facilitation, generation, and support of periodic reporting for standard and custom reports	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>MJM Innovations provides robust support for the</p>

				<p>facilitation, generation, and delivery of both standard and custom reports. Our system is designed to give transit agencies easy access to the data they need for internal management, stakeholder communication, and regulatory compliance.</p> <p>The administrative portal includes a suite of standard reports covering key metrics such as fare sales, ticket activations, rider usage patterns, account balances, and transaction history. These reports are available in multiple formats including Excel, CSV, and PDF, making it easy to share and analyze the information across departments.</p> <p>For agencies with unique reporting needs, MJM offers flexible custom reporting capabilities. Our team works closely with agency staff to define the necessary data fields, filters, and formatting to meet specific program goals or funding requirements. Once configured, these custom reports can be generated on-demand or scheduled at regular intervals to ensure timely delivery.</p> <p>Whether it is a monthly revenue summary, a quarterly performance review, or an annual audit report, MJM ensures that the right data is available when it is needed. Our reporting tools are backed by responsive support to assist with setup, interpretation, and troubleshooting. This service gives agencies the clarity and confidence to manage their programs effectively and meet the expectations of partners and funders.</p>
92		Training programs and materials for	Yes	MJM Innovations

		all stakeholders	C No	<p>offers comprehensive training programs and materials designed to equip all stakeholders with the knowledge and tools they need to successfully operate and support our fare management systems. Our approach ensures that agency staff, institutional partners, and end users are confident and capable in using the platform.</p> <p>For transit agencies, we provide detailed onboarding sessions covering system administration, fare product setup, reporting, and customer account management. These sessions can be delivered in person or virtually, depending on the agency's preferences and schedule. Training includes live demonstrations, step-by-step walkthroughs, and opportunities for hands-on practice.</p> <p>Institutional partners and customer service representatives receive tailored instruction focused on their roles within the program. Topics include account creation, funding procedures, eligibility verification, and support best practices. We also offer train-the-trainer options so agency teams can continue educating their own staff as needed.</p> <p>End-user training materials are available in accessible formats, including digital guides, video tutorials, and printed handouts. These resources help riders learn how to download the app, purchase and activate tickets, manage their accounts, and navigate fare policies.</p> <p>All training is supported by clear documentation and</p>
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				<p>ongoing access to updated materials as the system evolves. MJM ensures that every stakeholder is equipped with the information and support needed to engage with the platform effectively and confidently.</p>
93		<p>Integration of payment solutions and access for use of transportation services with existing and future mobility platforms</p>	<p><input checked="" type="radio"/> Yes <input type="radio"/> No</p>	<p>MJM Innovations offers seamless integration of our payment solutions with both current and future mobility platforms, enabling agencies to deliver a unified and flexible rider experience across multiple transportation services. Our technology is designed to connect with a wide range of systems, including fixed-route services, paratransit, microtransit, rideshare providers, and regional transit networks.</p> <p>Using secure APIs and data-sharing protocols, MJM's platform can integrate with third-party applications, such as trip planning tools, Mobility-as-a-Service platforms, and transportation management systems. This allows riders to plan, pay for, and access different modes of transit from a single interface, creating a more efficient and user-friendly travel experience.</p> <p>Our system also supports integration with physical access points such as validators, smart cards, and QR code scanners, ensuring compatibility with both digital and in-person fare validation methods. As mobility options evolve, MJM is prepared to support new services by expanding platform capabilities and adapting to emerging technologies.</p> <p>By working</p>

				<p>collaboratively with transit agencies and their partners, MJM ensures that fare payments and access controls are fully aligned with the broader goals of regional mobility and rider convenience. Our integration approach supports long-term scalability and positions agencies to meet future transportation needs with confidence.</p>
94		<p>Related hardware, software, equipment, and services complementary to the Transportation Services Payment Solutions offered in 77 - 93 above.</p>	<p><input checked="" type="radio"/> Yes <input type="radio"/> No</p>	<p>MJM Innovations offers a full range of complementary hardware, software, equipment, and services that enhance the effectiveness of our Transportation Services Payment Solutions. These integrated tools are designed to support seamless fare collection, rider convenience, and agency operations.</p> <p>On the hardware side, we provide mobile and fixed fare validators equipped with QR code scanners, NFC readers, and optional contactless payment features. These devices can be installed on buses, kiosks, or at transit access points to enable quick and secure fare validation. The equipment is designed for durability, ease of use, and compatibility with a variety of environments.</p> <p>Our software solutions include mobile ticketing applications, web-based rider portals, and agency-facing administrative dashboards. These systems work together to manage account setup, fare product distribution, reporting, and user communication. The software is scalable, customizable, and designed to integrate with external systems through secure APIs.</p> <p>MJM also provides</p>

			<p>services such as system implementation, user training, customer support, and marketing assistance to ensure a successful rollout and long-term program success. For agencies seeking additional functionality, we offer support for trip planning tools, institutional account management, stored value accounts, and real-time analytics.</p> <p>Together, these hardware and software components create a complete solution that supports modern, cashless fare collection while improving the experience for riders and simplifying operations for transit providers.</p>
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Table 7C: Depth and Breadth of Offered Solutions - These questions only pertain to Category 1

We will not be submitting for Table 7C: Depth and Breadth of Offered Solutions - These questions only pertain to Category 1

Line Item	Question	Response *
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<p>95</p>	<p>Describe all services offered specific to prepaid card and/or account issuance (physical and virtual) and management; include details on any personal information required, identity verification required, compliance with any relevant financial regulations, and program eligibility verification.</p>	<p>MJM Innovations, through its EzTransport platform, offers a complete suite of services for the issuance and management of both physical and virtual prepaid transportation cards and accounts. These services are designed to provide agencies with the flexibility to administer fare programs while maintaining control, security, and compliance. MJM is HIPAA certified, SOC 2 Type II certified and will soon be ISO 27001 certified (Q2 2025).</p> <p>For physical card issuance, MJM manages the production, personalization, and distribution of reloadable transit cards. Each card is uniquely tied to a rider profile within the system, enabling account-level tracking, fare rule application, and real-time balance updates. Cards can be loaded via multiple funding methods including cash, ACH, credit card, or agency contributions.</p> <p>Virtual accounts are delivered through the EzTransport rider web portal and mobile app. These accounts function as secure digital wallets where riders can store value, purchase tickets, and track usage. Like physical cards, virtual accounts can be funded through a range of sources and are linked to an individual rider profile.</p> <p>During account registration, MJM collects essential personal information such as name, contact details, and mobile number. If the fare program requires eligibility verification for services such as senior, paratransit, or income-based subsidies, riders may be asked to upload documentation. Agency staff can review and approve eligibility directly through the administrative portal.</p> <p>Identity verification is managed according to program requirements. For most transit applications, MJM verifies account details using the information provided during registration. For programs requiring stricter verification, such as financial assistance or ADA paratransit, additional documentation may be requested and stored securely for audit purposes.</p> <p>MJM's systems are fully compliant with applicable financial regulations, including Payment Card Industry Data Security Standards (PCI-DSS). Rider information is encrypted, securely stored, and accessible only to authorized personnel. Agencies maintain full control over program parameters, including funding rules, fare products, spending restrictions, and usage limits.</p> <p>With EzTransport, MJM delivers a secure, flexible, and fully supported prepaid card and account management solution tailored to meet the unique needs of transit agencies and the communities they serve.</p>
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<p>96</p>	<p>Demonstrate your capabilities regarding digital wallet provisioning, including in-app provisioning capabilities enabling participants to add physical or virtual prepaid cards to mobile wallets; include details on experience, integration requirements, security protocols, and any limitations or prerequisites.</p>	<p>MJM Innovations, through its EzTransport platform, offers digital wallet provisioning that enables participants to access fare funds and transit passes with speed and convenience. Our system is designed to support both physical and virtual prepaid cards, giving riders the ability to manage and use their fare products through secure mobile wallets.</p> <p>EzTransport provides in-app provisioning capabilities that allow riders to add their prepaid card or virtual account directly into a mobile wallet through the EzRideFare app. This feature is available for Android and iOS platforms and is designed to simplify fare payment by allowing tap-to-pay or QR-based validation from a smartphone.</p> <p>Integration with mobile wallet services is supported through industry-standard APIs and development toolkits. Our system can work with third-party platforms to ensure compatibility with major wallet providers, subject to their technical and certification requirements. This includes support for encrypted tokenization and device-based authentication, ensuring each transaction is processed securely.</p> <p>Security is a core component of our provisioning process. All data exchanges are protected through secure sockets layer (SSL) encryption, and account details are never stored on the rider's device. Instead, tokenized credentials are used to complete transactions, minimizing the risk of unauthorized access. MJM is fully compliant with PCI-DSS standards, and all digital wallet interactions follow best practices for data protection and user privacy.</p> <p>Our experience includes the implementation of digital wallet tools for transit agencies and benefit programs that require real-time account access and reliable fare validation. We have successfully supported both standalone mobile wallet provisioning and integrations with broader mobility platforms.</p> <p>Some limitations and prerequisites may apply depending on the mobile operating system, hardware capabilities of the rider's smartphone, and the specific configuration of the fare program. For example, enabling tap-to-pay functionality may require Near Field Communication (NFC) support on the device, and integration with branded wallet services such as Apple Wallet or Google Wallet may require additional certification steps.</p> <p>Overall, MJM's EzTransport platform delivers a secure and scalable solution for digital wallet provisioning that enhances rider convenience while maintaining agency control and system integrity.</p>
<p>97</p>	<p>Describe how solutions offered eliminate all end-user participant fees such as overdraft, inactivity, minimum balance, etc.; including description of features, safeguards, and compliance monitoring processes that are able to enforce this.</p>	<p>MJM Innovations, through its EzTransport platform, is committed to providing fare solutions that are free of participant fees for end users. Our system is intentionally designed to eliminate all common user-borne fees such as overdraft charges, inactivity penalties, or minimum balance requirements. This ensures fair and equitable access to transit services for all riders, including those participating in subsidized or benefit-based programs.</p> <p>EzTransport accounts operate on a stored value or preloaded balance model, meaning funds must be available in the account before purchases can be made. This structure inherently prevents overdrafts, as no transaction is allowed to proceed without sufficient funds. The system does not link to credit lines or allow negative balances under any circumstance.</p> <p>There are no inactivity fees. Whether a rider uses their account frequently or only occasionally, the balance remains intact and available without penalty. Similarly, no minimum balance is required to maintain an account. Riders can hold any amount in their digital wallet or on their prepaid card without facing charges or restrictions.</p> <p>To ensure compliance, MJM implements system-level safeguards that automatically block the application of any service fees not approved by the agency. Our administrative portal gives agency staff full visibility into account settings and transaction rules, allowing them to verify that no unintended charges are being applied. Account configurations are reviewed during implementation and can be audited at any time.</p> <p>In addition, MJM monitors system activity through real-time reporting tools and performs periodic compliance checks to confirm that user-facing policies are being upheld. Any issues are flagged and addressed promptly by our support team.</p> <p>By removing financial barriers such as fees and penalties, MJM supports inclusive access to transit services and aligns with the goals of agencies seeking to expand equitable mobility in their communities.</p>

<p>98</p>	<p>Demonstrate your capabilities limiting card funds to transportation purchases only, including capabilities with merchant codes, purchase limits, geographical restrictions, and ongoing capabilities to update and modify restrictions.</p>	<p>MJM Innovations, through its EzTransport platform, provides agencies with precise control over how prepaid funds are used, ensuring that all transactions align with transportation-specific purposes. This includes the ability to restrict spending through a variety of customizable tools designed to protect program integrity and support compliance with funding requirements.</p> <p>Our system supports the use of Merchant Category Codes (MCCs) to ensure that card funds are accepted only at authorized transportation-related vendors. These codes are programmed into the prepaid card system to block any purchase attempts outside of approved categories, such as retail, food service, or entertainment. This safeguard guarantees that program dollars are used strictly for transit-related expenses.</p> <p>In addition to MCC filtering, EzTransport offers detailed controls such as purchase limits. Agencies can establish daily, weekly, or monthly caps on spending, as well as per-transaction limits to prevent misuse or accidental overspending. These limits can be tailored by program, user group, or individual account.</p> <p>Geographical restrictions can also be applied to limit card usage within specific service areas or transit zones. This ensures that fare funds are used only within approved locations. Transactions attempted outside of designated boundaries can be automatically declined, and agency staff are alerted if needed.</p> <p>All restrictions can be easily updated and managed through the administrative portal. Agency personnel have full access to adjust settings as program rules evolve, new vendors are approved, or funding guidelines change. Changes are applied in real time, allowing for immediate enforcement of updated policies.</p> <p>MJM continuously monitors system activity and provides reporting tools to support compliance oversight. This includes detailed logs of declined transactions, spending patterns, and alerts for any anomalies.</p> <p>Through a combination of merchant code filtering, usage caps, geographic controls, and administrative flexibility, MJM Innovations provides a secure and customizable solution that ensures fare funds are used only as intended.</p>
<p>99</p>	<p>Describe any technical safeguards offered to prevent unauthorized withdrawals, transfers, and use for non-transportation; including prevention of withdraw, transfer, or non-transportation use of funds from non-end user sources such as community or employer provided funds.</p>	<p>MJM Innovations, through the EzTransport platform, offers a range of technical safeguards designed to prevent unauthorized withdrawals, transfers, and use of funds for non-transportation purposes. These controls are built into the core of the system to protect both end users and program sponsors such as agencies, employers, or community organizations.</p> <p>First, EzTransport is structured as a closed-loop system, meaning funds loaded onto a rider's account or prepaid card can only be used for transit-related purchases within the approved platform or at designated transportation vendors. The system does not allow cash withdrawals or transfers to external accounts, eliminating the risk of funds being used for non-approved purposes.</p> <p>For programs involving third-party contributions, such as employer benefits or community subsidies, MJM ensures that these funds are tagged and restricted within the system. The administrative portal allows agencies to configure how and when these funds can be used, including setting limits on fare product types, fare zones, or eligible transportation providers.</p> <p>Merchant Category Code filtering is applied to all transactions to block purchases at any location not classified as transit or transportation. This applies across both physical and digital payment methods, ensuring strict adherence to program rules.</p> <p>To further protect the integrity of the program, user authentication is required for all account access, and sensitive actions such as fare purchases, account funding, or changes to settings are logged and monitored. Real-time alerts and exception reporting are available to agency administrators, providing visibility into any unusual activity.</p> <p>All data is protected using encrypted communications and secured storage in compliance with PCI-DSS and other applicable financial and data protection standards. These protocols ensure that only authorized users can access or control fare funds.</p> <p>MJM's technical safeguards work in harmony to ensure that program contributions from non-end user sources are used only for approved transit purposes, and that account holders have access to a secure, dependable system that respects the goals of sponsoring organizations.</p>

Table 7D: Depth and Breadth of Offered Solutions - Category 2

Indicate below if the listed types or classes of Solutions are offered within your proposal. Provide additional comments in the text box provided, as necessary.

We will not be submitting for Table 7D: Depth and Breadth of Offered Solutions - Category 2

Line Item	Category	Subcategory	Offered *	Comments
100	Fare Collection Devices and Technology Solutions		<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>MJM Innovations, in partnership with MagTek, offers a suite of secure and efficient fare collection devices designed to enhance the rider experience and streamline agency operations. These devices are integrated into the EzTransport platform, providing seamless compatibility with our account-based fare management and digital wallet solutions.</p> <p>MJM's fare collection technology includes card readers and terminals built using MagTek hardware, which is known for its reliability, security, and ease of integration. These devices support multiple forms of payment including magnetic stripe cards, EMV chip cards, and contactless tap cards. This flexibility allows transit agencies to accommodate a wide range of rider preferences while maintaining a consistent and secure transaction process.</p> <p>The devices are typically installed at transit access points such as vehicle entry doors, ticket counters, or partner retail locations. They are compact, durable, and built for high-frequency use in public transportation environments. Each device securely captures fare payments and immediately updates rider accounts in real time through a direct connection to the EzTransport system.</p> <p>Security is a top priority. MagTek devices are PCI-compliant and use end-to-end encryption</p>

				<p>to protect cardholder data during every transaction. This ensures that both the agency and the rider are protected from fraud or unauthorized use.</p> <p>MJM's technology also includes administrative tools that allow agency staff to monitor device activity, perform diagnostics, and retrieve transaction records. This ensures operational transparency and supports quick troubleshooting if needed.</p> <p>Together, MJM and MagTek deliver a powerful fare collection solution that combines secure hardware with flexible software to meet the evolving needs of modern transit systems. Whether used for on-board validation, customer service counters, or retail partners, these devices offer a dependable and scalable way to manage transit payments.</p>
101		Validation and ticketing devices	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>MJM Innovations offers a comprehensive suite of validation and ticketing devices that integrate with fare gates and MagTek hardware to support secure, efficient access control for transit systems. These solutions are part of the EzTransport platform and are designed to improve the flow of passengers, enhance fare enforcement, and ensure reliable fare collection.</p> <p>Our fare gate-compatible validation devices support QR code scanning, contactless smart card reading, and magnetic stripe processing using MagTek components. These devices can be mounted on or</p>

integrated into entry gates at transit stations or controlled-access points. Riders can present their ticket, digital pass, or physical fare card to gain entry, and the device instantly validates the fare product and triggers gate operation.

MagTek technology plays a key role in the ticketing process by offering secure magnetic stripe and EMV chip card reading capabilities. This allows agencies to issue and accept fare cards that meet both security and industry standards. Every transaction is encrypted and processed in compliance with PCI-DSS requirements, ensuring rider data is protected.

The validation system syncs with the EzTransport back-office platform in real time, enabling agencies to track usage, monitor entry patterns, and enforce program rules. Devices can be configured to display acceptance status through visual indicators and audible alerts, helping riders and staff confirm entry permissions quickly.

Agencies have the flexibility to manage fare rules, gate timing, and usage limits through an administrative dashboard, and MJM provides tools for remote diagnostics, reporting, and firmware updates.

This integrated solution provides agencies with the ability to manage secure, high-throughput fare validation at gates while maintaining full control over access, ticketing, and compliance. With MagTek's trusted

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				<p>hardware and MJM's powerful platform, transit systems gain a reliable, scalable tool for managing rider entry and payment.</p>
102		Mobile payment collection systems	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>MJM Innovations offers advanced mobile payment collection systems through our integrated EzTransport and EzRideFare solutions. These systems are designed to give transit agencies a flexible, secure, and user-friendly way to collect fares directly from riders using their smartphones.</p> <p>EzRideFare serves as the core mobile application, allowing riders to purchase tickets, load value into a digital wallet, and store fare products for use at any time. The app is available for both Android and iOS platforms and provides an intuitive interface where users can manage their accounts, view transaction history, and activate passes when ready to ride.</p> <p>Riders can complete fare purchases using a variety of payment methods including credit cards, debit cards, ACH transfers, and digital wallets such as Apple Pay or Google Pay. Once a fare is purchased, it is stored securely in the rider's mobile ticket wallet and can be activated for boarding with just a tap.</p> <p>On the collection side, MJM provides mobile and fixed validation devices that scan QR codes or verify contactless fare credentials in real time. These devices can be used by drivers, fare inspectors, or placed at transit entry points. Each validation updates the rider's account and is logged in the EzTransport back-</p>

				<p>office system for reporting and auditing.</p> <p>Our mobile payment solution eliminates the need for cash handling, shortens boarding times, and provides riders with a contactless, convenient experience. It also allows agencies to manage fare rules, promotions, and eligibility settings directly through the administrative portal.</p> <p>With mobile payment collection, MJM empowers agencies to modernize their fare systems while improving operational efficiency and enhancing the overall rider experience.</p>
103		Validation inspection services	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>MJM Innovations offers a comprehensive validation inspection service through its EzTransport and EzRideFare solutions. This service is designed to ensure fare compliance, support transit agency enforcement policies, and provide a seamless experience for both riders and inspectors.</p> <p>The system supports mobile and handheld validation devices that allow fare inspectors to verify active tickets and passes quickly and accurately. Inspectors can scan a rider's mobile QR code or validate a physical fare card using secure readers. Each scan confirms the ticket's authenticity, activation status, and expiration time. Visual indicators and optional audible signals help inspectors identify valid or invalid fare products in real time.</p> <p>EzRideFare tickets feature built-in security measures such as dynamic QR codes, color-coded activation screens, and time-stamped fare details to prevent screenshot</p>

			<p>reuse and unauthorized duplication. These visual cues enable inspectors to perform quick checks even without scanning equipment when necessary.</p> <p>All validation activity is recorded in the EzTransport back-office platform, providing agencies with a complete history of inspections, including time, location, and fare status. This data can be used to track compliance, identify patterns, and support policy decisions.</p> <p>MJM also supports the configuration of special inspection modes for enforcement campaigns, random checks, or targeted fare types. Agencies can define inspection workflows and assign inspection privileges through the administrative dashboard.</p> <p>This validation inspection capability ensures that fare systems are used properly, reduces revenue loss, and supports a fair and accountable transit environment for all riders.</p>	*
104		<p>Related fare media, such as: data processing and communication devices and equipment</p>	<p><input checked="" type="radio"/> Yes <input type="radio"/> No</p> <p>MJM Innovations, through its EzTransport and EzRideFare solutions and in partnership with MagTek, offers a full range of fare media options supported by secure data processing and real-time communication capabilities. These systems work together to ensure accurate fare validation, efficient account management, and reliable transit access for riders.</p> <p>Fare media options include mobile tickets with dynamic QR codes, contactless smart cards, EMV</p>	

chip-enabled cards, and magnetic stripe cards. All fare media can be linked to an individual rider's account, allowing for centralized control, funding, and reporting through the EzTransport platform.

Each transaction, whether it involves a mobile pass scan or a card tap using MagTek-enabled devices, is securely processed and transmitted through encrypted channels. Real-time communication ensures that account balances, ticket validity, and fare rules are applied instantly and updated across all connected systems. This supports accurate fare collection, reduces the risk of fraud, and allows for immediate adjustments based on rider eligibility or program changes.

MagTek devices are fully integrated into our data processing network. They handle card authentication, encrypt sensitive payment data, and relay validation results directly to the back-office platform. This allows agencies to monitor activity, manage fare rules, and generate reports with confidence.

Our system also supports offline functionality. Fare validators store transaction data locally and sync with the central platform once connectivity is restored. This ensures uninterrupted fare collection even in areas with limited network access.

Together, MJM's solutions deliver a secure and efficient fare media environment backed by powerful data processing and real-time communication

				<p>tools, enabling agencies to offer modern, responsive transit experiences.</p>
105	Mobile Pay-As-You- Go Ticketing Solutions		<p><input checked="" type="radio"/> Yes <input type="radio"/> No</p>	<p>MJM Innovations offers Mobile Pay-As-You-Go Ticketing Solutions that provide a flexible, user-friendly way for riders to pay for transit services directly through their smartphones. This solution is ideal for agencies looking to simplify fare collection while offering riders a modern, cashless experience.</p> <p>With MJM's Mobile Pay-As-You-Go model, riders simply download the EzRideFare app, create an account, and link a preferred payment method such as a credit card, debit card, or bank transfer. As they board, riders scan a QR code or tap a contactless validator using their mobile device. The system automatically deducts the appropriate fare based on the agency's pricing structure, including distance, zones, or time-based rates.</p> <p>This solution removes the need for pre-purchasing tickets or loading value in advance, giving riders the convenience of paying only when they ride. It is especially useful for infrequent travelers, visitors, or users who prefer on-demand payment options.</p> <p>The EzTransport back-office system manages all fare rules and processes each transaction in real time. Agencies can monitor ridership activity, apply discounts or transfer rules, and generate reports for financial tracking. The system also supports fare capping, ensuring riders never pay more than the maximum daily or monthly fare,</p>

				<p>encouraging continued use without penalizing frequent travel.</p> <p>Security is built into every step. All transactions are encrypted and processed through PCI-compliant channels. Riders receive instant confirmations, and agencies benefit from full visibility into every fare payment.</p> <p>MJM's Mobile Pay-As-You-Go Ticketing Solutions offer a modern, scalable approach to fare collection that increases convenience for riders while reducing operational complexity for transit providers.</p>
106		Payment service provider integration	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>MJM Innovations integrates seamlessly with NMI as its payment service provider to deliver secure, flexible, and efficient payment processing across all fare solutions. This partnership enables MJM to support a wide range of payment types while ensuring high standards of data protection and system reliability.</p> <p>Through NMI, MJM is able to accept credit cards, debit cards, ACH transfers, and digital wallets such as Apple Pay and Google Pay. These payment options are available across our platforms, including the EzRideFare mobile app, rider web portals, and agency-managed interfaces. Riders can choose the method that best suits their needs while benefiting from real-time fare purchases and account funding.</p> <p>The integration with NMI supports tokenization and encrypted data transmission, protecting sensitive information throughout every transaction. All</p>

			<p>processing complies with PCI-DSS standards, ensuring that transit agencies and their riders are protected against fraud and unauthorized access.</p> <p>MJM's system architecture allows for real-time authorization and transaction logging. Each payment is instantly applied to the rider's account or fare product, reducing delays and ensuring consistent service delivery. This integration also supports recurring transactions for autoloading, fare subscriptions, or scheduled benefit disbursements.</p> <p>Administrative tools give agency staff full visibility into payment activity, refunds, chargebacks, and reconciliation. Reports are available through MJM's back-office dashboard, making it easy to track revenue and monitor program performance.</p> <p>With the NMI integration, MJM delivers a dependable, scalable payment infrastructure that supports modern fare collection and meets the operational needs of today's transit systems.</p>
107		Fare calculation	<p><input checked="" type="radio"/> Yes <input type="radio"/> No</p> <p>MJM Innovations offers a flexible and accurate fare calculation process designed to accommodate a wide range of transit agency policies and rider needs. This process is managed through our EzTransport back-office system and integrated into all rider-facing platforms, including the EzRideFare mobile app and online portals.</p> <p>At the core of our fare calculation engine is a configurable rule-based system that</p>

			<p>allows agencies to define fare structures based on distance traveled, zone-based pricing, time-of-day variations, rider eligibility, and transfer rules. Whether an agency uses flat fares or complex tiered pricing, the system is built to apply these rules automatically at the time of fare purchase or validation.</p> <p>When a rider initiates a transaction, such as activating a ticket or boarding with a mobile pass, the system collects relevant data including trip details, service type, and rider profile. The fare engine then calculates the appropriate charge based on the agency's configured policies. This ensures consistent application of discounts, fare capping limits, and any promotional pricing.</p> <p>For mobile pay-as-you-go models, the fare is calculated in real time at the point of validation. The system tracks boarding points, ride duration, and other criteria as defined by the agency, then charges the rider's account accordingly. Transfers and daily or monthly caps are automatically enforced to protect riders from overpaying.</p> <p>All fare calculations are recorded and available in the back-office portal, giving agencies complete transparency into fare revenue, rider activity, and transaction trends. Updates to fare policies can be applied through the administrative dashboard and go live immediately across all connected platforms.</p> <p>MJM's fare calculation process is designed to be accurate, adaptable, and fully</p>
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				aligned with each agency's transit goals, offering a seamless experience for riders and clear control for administrators.
108		Fare capping and post-payment models	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>MJM Innovations offers fare capping and post-payment models as part of its flexible fare management solutions, providing a modern and equitable approach to fare collection for both riders and transit agencies.</p> <p>Fare capping ensures that riders never pay more than a designated maximum amount within a specific time period, such as daily, weekly, or monthly limits. As riders make individual fare purchases or use the pay-as-you-go feature through the EzRideFare mobile app, the system automatically tracks their spending. Once the cap is reached, the system stops charging for additional rides within the same period, giving the rider the benefits of a pass without requiring upfront payment.</p> <p>This encourages frequent ridership and improves affordability, especially for those who cannot commit to a monthly pass in advance. Agencies can configure the cap thresholds and timeframes through the EzTransport administrative portal, allowing for full customization based on local fare policies and rider demographics.</p> <p>In a post-payment model, riders board and use transit services without needing to prepay. Their account or linked payment method is charged after the ride, based on the actual trip taken. This model is supported through secure validation methods such as QR</p>

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				<p>codes, mobile taps, or fare card scans. MJM's system records each trip and calculates the correct fare based on the rider's profile and trip details. Charges are then applied at the end of the day or billing cycle.</p> <p>The post-payment model can also work alongside fare capping to ensure that riders are not overcharged during the billing period. All transactions are logged in real time and visible through the user's account and the agency's back-office dashboard.</p> <p>Together, fare capping and post-payment options provide a convenient, rider-friendly solution while giving agencies greater flexibility in managing revenue and promoting equity in transit access. MJM's system ensures these features are easy to configure, secure, and fully compliant with agency goals.</p>
109		Financial reporting	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>MJM Innovations offers comprehensive financial reporting tools designed to give transit agencies full visibility into fare revenue, funding activity, and program performance. These tools are integrated within our EzTransport platform and are further enhanced by our upcoming integration with Microsoft Power BI, providing a dynamic and visually interactive reporting experience.</p> <p>Currently, agencies can access detailed reports through the EzTransport administrative portal. These reports cover a wide range of financial metrics including fare sales by product type, transaction volumes, funding source tracking, refunds, adjustments, and</p>

				<p>account balances. Reports can be filtered by date range, user group, fare program, or payment method, and are available in exportable formats such as Excel, CSV, and PDF.</p> <p>With the upcoming Power BI integration, agencies will gain access to live dashboards that display real-time financial data through visual charts, graphs, and key performance indicators. This allows stakeholders to quickly identify trends, compare performance across time periods, and monitor revenue growth across service areas. Users will be able to drill down into specific data points, supporting deeper analysis and informed decision-making.</p> <p>Financial reporting tools also support reconciliation with third-party payment processors and funding sources. This includes tracking contributions from employers, government agencies, or partner organizations, ensuring transparency and accountability.</p> <p>MJM's reporting framework includes role-based access controls, allowing different users to view only the data relevant to their responsibilities. Scheduled reports and custom reporting templates can also be configured to meet ongoing audit and grant reporting requirements.</p> <p>By combining robust data tracking with advanced analytics through Power BI, MJM Innovations empowers agencies to manage fare programs with confidence, accuracy, and insight.</p>
110		Fraud detection and prevention	☑ Yes	MJM Innovations

		C No	<p>incorporates robust fraud detection and prevention measures across all of its fare solutions to protect transit agencies and riders from unauthorized activity and misuse. These safeguards are built into both the EzTransport platform and the EzRideFare mobile application, ensuring end-to-end security throughout the fare management process.</p> <p>Our system uses real-time transaction monitoring to detect irregularities in account activity, such as duplicate transactions, unusual purchase patterns, or repeated ticket activations from the same device. Alerts are automatically triggered for review when the system identifies behavior that may indicate attempted fraud.</p> <p>To prevent fare evasion, EzRideFare mobile tickets are designed with dynamic security features. These include rotating QR codes, color-coded activation screens, and time-stamped visuals that prevent screenshots or replication of active tickets. Physical fare cards are protected with encryption and, when applicable, EMV chip technology to ensure secure tap or swipe transactions.</p> <p>User authentication is required for all mobile and web-based transactions, and account access is protected through secure login credentials and optional multifactor authentication. Additionally, fare validators equipped with QR scanners or card readers can instantly verify the validity of tickets and fare products, ensuring only</p>
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				<p>authorized users access transit services.</p> <p>Administrative users benefit from detailed reporting and audit trails that allow for easy identification of suspicious activity. Agencies can block or deactivate compromised accounts, revoke tickets, or adjust fare rules in real time through the back-office portal.</p> <p>MJM also ensures compliance with industry standards, including PCI-DSS for secure payment processing, to safeguard financial data and personal information.</p> <p>These layered fraud prevention tools work together to create a secure, transparent, and trustworthy environment for fare collection, helping agencies maintain integrity and public confidence in their transit programs.</p>
111		Integration with validation equipment	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>MJM Innovations delivers seamless integration with a range of validation equipment through its EzTransport and EzRideFare solutions, supported by our partnership with MagTek and the proprietary MJM Validator. This integration ensures accurate fare validation, real-time data exchange, and a secure rider experience across mobile, card-based, and contactless fare media.</p> <p>The MJM Validator is designed to support multiple fare validation methods, including QR code scanning, contactless smart card reading, magnetic stripe swipes, and EMV chip cards using MagTek terminals. These devices can be installed onboard vehicles, at station entry points, or at</p>

customer service counters, offering agencies a flexible setup tailored to their operations.

When a rider presents a fare product—either from the EzRideFare mobile app or a physical fare card—the validator immediately reads and authenticates the fare. The device then communicates with the EzTransport system in real time to confirm ticket validity, update account balances, and record the transaction. Visual indicators and optional audio alerts confirm successful or denied validations, helping drivers and staff respond quickly.

This integration supports both online and offline functionality. Validators can store validation data when connectivity is limited and automatically sync with the back-office system once a connection is restored, ensuring uninterrupted fare processing.

The connection between MJM's software and MagTek hardware is secured with encrypted communication protocols that meet industry standards for data protection. This ensures compliance with fare policies while protecting sensitive rider and payment information.

Agencies can monitor the status of all validators through the EzTransport administrative portal, where they can track usage, troubleshoot devices, and generate detailed validation reports.

MJM's integrated approach to validation equipment supports efficient fare enforcement, faster

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				<p>boarding times, and enhanced control over fare collection operations. This enables agencies to deliver a modern, reliable, and secure transit experience to their riders.</p>
112		Automatic journey detection via smart devices	<input type="radio"/> Yes <input checked="" type="radio"/> No	<p>At this time MJM's EzTransport and EzRideFare solutions do not include automatic journey detection using a rider's smartphone sensors or GPS to infer trip start, stop, or route information without an explicit action by the rider.</p> <p>Here is how our system works today in a way that supports reliable, controlled fare validation:</p> <p>Explicit fare activation Riders use the EzRideFare mobile app to actively purchase or activate a ticket before boarding. The fare product is then presented when boarding by showing a QR code, tapping on a reader, or using another approved validation method.</p> <p>Scanner-initiated validation Validation occurs when the rider presents the fare media at a validator or fare inspector reads a QR code or card. This ensures the system records only deliberate, confirmed use of the service rather than inferring movement from a device.</p> <p>Controlled fare policy application By requiring rider-initiated actions, agencies maintain full control over fare enforcement, eligibility checks, and pricing rules. This method avoids ambiguity that can arise from passive journey detection and ensures compliance with agency fare structures.</p>

			<p>Security and privacy Avoiding automatic journey detection aligns with privacy best practices. Riders are only charged when they explicitly engage with the fare system, and no continuous location tracking is performed without rider consent.</p> <p>Future expansion MJM continues to evolve its platform. Should an agency require journey detection or device-based trip triggers, we are happy to discuss requirements and feasibility within the context of broader system integrations or third-party mobility platforms.</p> <p>If you are interested in optional enhancements that leverage rider devices for trip automation or real-time location services, we can outline how those capabilities might integrate with EzTransport within the scope of your specific program goals.</p>
113	Back office, Account Management, and Platform Services		<p><input checked="" type="radio"/> Yes <input type="radio"/> No</p> <p>MJM Innovations provides a comprehensive suite of back-office, account management, and platform services through its EzTransport and EzRideFare fare solutions. These services are designed to give transit agencies full control over fare program operations while delivering a seamless and user-friendly experience to riders.</p> <p>The back-office system serves as the operational hub for managing all aspects of fare administration. Agency staff can create and modify fare products, monitor sales and validations, configure account rules, and manage institutional partners. The interface is accessible through a</p>

secure web portal and is structured with role-based permissions, allowing users to access only the tools relevant to their responsibilities.

Account management is available for both individual riders and organizational clients. Riders can register for accounts through the EzRideFare app or web portal, where they can manage payment methods, view transaction history, store tickets, and access customer support. For employers, educational institutions, or community organizations, MJM offers tools to distribute fare benefits, manage user eligibility, and track usage by group.

Platform services include real-time reporting, secure payment processing, marketing support, and integration with third-party systems. The EzTransport platform is built to scale with an agency's needs and supports multiple fare media types, including mobile tickets, smart cards, and prepaid accounts.

Security and compliance are core to the platform's design. All transactions are encrypted, and the system adheres to financial regulations including PCI-DSS standards. The platform also supports audit trails and customized reporting for performance tracking and funding requirements.

Through a combination of powerful back-office tools, flexible account management options, and reliable platform infrastructure, MJM Innovations equips agencies to run

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				<p>efficient, secure, and rider-focused fare programs.</p>
114		<p>Account management interfaces for entities and end-users, including mobile applications</p>	<p><input checked="" type="radio"/> Yes <input type="radio"/> No</p>	<p>MJM Innovations provides intuitive and flexible account management interfaces tailored to meet the needs of both transit agencies and end-users. These tools are central to the EzTransport and EzRideFare fare solutions and are designed to simplify fare administration while enhancing the rider experience.</p> <p>For agencies and institutional partners, the EzTransport administrative portal offers robust tools to manage user accounts, fare product distribution, funding sources, and program rules. Agencies can enroll riders, verify eligibility, allocate subsidies, set usage restrictions, and monitor account activity in real time. The platform also supports bulk account creation for employers, schools, or community programs, allowing large groups of riders to be onboarded quickly and efficiently.</p> <p>End-users manage their accounts through the EzRideFare mobile app and web portal. These user-friendly platforms allow riders to register, link payment methods, purchase fare products, store tickets in a digital wallet, and view their ride history. Riders can also send tickets to family members, manage autoloading settings, and receive service alerts, all from within the app.</p> <p>All interfaces are designed to support accessibility standards and are available in multiple formats, ensuring ease of use for riders of all abilities. Account information is protected with secure</p>

				<p>login credentials, and agencies have full visibility into user activity through real-time dashboards and reporting tools.</p> <p>MJM's account management interfaces offer a unified and efficient experience across mobile and desktop platforms, supporting the goals of both transit agencies and the riders they serve.</p>
115		Real-time transaction monitoring and reporting	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>MJM Innovations provides real-time transaction monitoring and reporting as a core feature of its fare solutions, ensuring transparency, accountability, and operational efficiency for transit agencies. Through the EzTransport back-office platform, agencies have immediate visibility into every fare-related activity across all modes of payment and validation.</p> <p>As riders purchase tickets, load funds, activate passes, or validate fares, each transaction is recorded and displayed in real time within the administrative dashboard. This allows agency staff to track system performance, identify patterns, and respond quickly to issues such as fare disputes, failed payments, or unusual usage activity.</p> <p>The system captures key transaction details including time, location, fare product, payment method, and user identity. These data points can be filtered, grouped, and analyzed across custom date ranges or rider groups. Agencies can also view live ticket validations, fare capping progress, and the status of mobile and physical fare media.</p> <p>Custom reports can</p>

				<p>be generated for auditing, budgeting, or performance review purposes. Reports are exportable in formats such as Excel, CSV, and PDF and can be scheduled for automatic delivery to relevant stakeholders.</p> <p>This real-time visibility not only strengthens financial controls but also supports program evaluation and policy adjustments. By having access to up-to-the-minute data, agencies can manage their fare programs proactively and deliver a reliable experience to riders.</p>
116		Autoloading and auto-disbursement of funds at regular intervals	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>MJM Innovations offers autoloading and auto-disbursement features that ensure rider accounts remain funded and transit programs run smoothly without the need for manual intervention. These tools are built into the EzTransport platform and can be configured to meet the specific needs of each agency or funding partner.</p> <p>Autoloading allows riders to automatically replenish their digital wallet or prepaid fare account when the balance falls below a designated threshold. Riders can link a credit card, debit card, or bank account to their EzRideFare profile and set preferences for when and how much to reload. This feature provides continuous access to fare products without the risk of running out of funds.</p> <p>For agencies and institutional partners, MJM supports auto-disbursement of funds to rider accounts at regular intervals. This is ideal for programs offering monthly transit stipends, employer-sponsored benefits, or community-funded</p>

				<p>transportation support. Funds can be distributed on a recurring schedule such as weekly, biweekly, or monthly, and are applied directly to each rider's account based on program rules and eligibility.</p> <p>All autoloading and disbursement activity is logged and available through real-time reporting tools. Agencies maintain full control over funding rules and can adjust settings or stop disbursements as needed. The system also includes safeguards to prevent duplicate funding and to ensure funds are used for transportation-related expenses only.</p> <p>With these features, MJM Innovations streamlines account funding processes, reduces administrative workload, and ensures riders always have access to the fares they need.</p>
117		End-user intake and sig-up services	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>MJM Innovations provides a streamlined and secure end-user intake and sign-up process as part of its EzTransport and EzRideFare fare solutions. This service ensures that riders can quickly register for fare programs while enabling agencies to maintain control over eligibility and enrollment. Our intake and sign-up service now includes a prioritized waitlist. Once an application is approved, it can be moved to a waitlist and placed in sequence (by date/time or by sequence) to be added when expansion of the program or additional funding is approved.</p> <p>Riders can sign up through the EzRideFare mobile app or web portal by providing basic information such as</p>

				<p>name, contact details, and preferred payment method. The platform guides users step-by-step through account creation, making the process easy for individuals of all ages and technical backgrounds.</p> <p>For programs requiring eligibility verification, such as reduced fares for seniors, students, or ADA-certified riders, MJM supports the secure upload and review of documentation during registration. Agencies can configure custom eligibility requirements and use the EzTransport back-office portal to review, approve, or deny applications based on program rules.</p> <p>Institutional partners, such as employers or community organizations, can also assist with group enrollment. MJM offers tools for bulk account creation, funding setup, and participant management, helping organizations onboard large numbers of users efficiently.</p> <p>Once registered, users can immediately access fare products, manage their accounts, and receive updates. All user data is protected using industry-standard encryption and privacy practices, ensuring compliance with regulatory and agency standards.</p> <p>MJM's intake and sign-up services provide a reliable foundation for program participation, ensuring a smooth experience for both riders and agencies from the start.</p>
118		Marketing and advertising of program services	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>MJM Innovations offers marketing and advertising support to help transit agencies promote their fare programs and</p>

increase public engagement. These services are designed to raise awareness, drive adoption, and educate riders on how to use the EzTransport and EzRideFare solutions effectively.

Our team provides a variety of marketing materials tailored to each agency's needs, including digital graphics, social media content, brochures, posters, and instructional videos. These materials can be customized with the agency's branding and messaging, ensuring consistency with local outreach efforts.

MJM also supports launch campaigns for new fare programs or technology rollouts. This includes providing promotional materials, co-branded announcements, and in-app messaging to alert users about new features, fare options, or service changes. Agencies can use these tools to connect with riders before, during, and after the launch to ensure a successful transition.

In addition to rider-focused outreach, MJM helps agencies communicate with institutional partners, employers, and community organizations. We provide templates for email campaigns, web content, and training documents to help partners share program benefits with their audiences.

MJM's marketing support helps agencies build public awareness, foster trust in new technology, and create lasting engagement with their fare systems. With professionally designed materials and proven

				<p>messaging strategies, agencies can maximize participation and deliver a consistent message across every communication channel.</p>
119		Advertising revenue services	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>MJM Innovations offers advertising revenue services that allow transit agencies to generate additional income through strategic placements within the EzRideFare mobile app and rider web portals. These services are designed to create value for both agencies and local businesses by connecting with riders through high-visibility digital channels.</p> <p>Agencies can dedicate space within the mobile app and web platform for banner ads, sponsored messages, and promotional offers. These ad placements appear during key user interactions such as ticket purchasing, account management, and fare validation, ensuring strong engagement without disrupting the user experience.</p> <p>MJM supports both agency-managed and MJM-managed advertising models. In the agency-managed approach, the transit provider selects and coordinates directly with advertisers, maintaining full control over messaging and partnerships. In the MJM-managed model, our team handles ad sales, content placement, and performance tracking, sharing revenue with the agency based on defined terms.</p> <p>All ads are reviewed for relevance and quality to align with community standards and transit branding. Agencies can also use the ad space to promote internal services, public notices, or community programs.</p>

				<p>Performance metrics are available through the administrative dashboard, allowing agencies to track impressions, engagement, and revenue generated from ad placements. These insights help optimize campaigns and demonstrate the value of the advertising program.</p> <p>With MJM's advertising revenue services, agencies gain a new way to support their operations, promote local partnerships, and reinvest in rider-facing services.</p>
120		Data analytics and performance analysis	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>MJM Innovations provides powerful data analytics and performance analysis tools to help transit agencies manage their fare programs with precision and insight. These tools are available through our EzTransport platform and are supported by SQL Server Reporting Services (SSRS) and upcoming Microsoft Power BI to deliver both detailed reporting and advanced visual analytics.</p> <p>With SSRS, agencies can access structured, on-demand reports that track fare purchases, ticket activations, account funding, validation events, and user activity. These reports are configurable to support agency-specific requirements and can be exported in multiple formats such as Excel, CSV, or PDF for internal review or external compliance.</p> <p>The upcoming integration with Power BI takes analytics a step further by offering dynamic, interactive dashboards that present real-time data through charts, graphs, and key performance indicators. Agency</p>

				<p>staff can explore ridership trends, payment method preferences, fare product usage, and geographic insights through an intuitive visual interface. These tools enable quick identification of high-traffic routes, peak travel times, and patterns in rider behavior.</p> <p>Data from mobile apps, fare validators, payment processors, and back-office activities flows into a centralized reporting environment. This ensures consistency across departments and allows agencies to make decisions based on the full scope of their operations.</p> <p>Administrators can use this information to monitor performance, improve service delivery, refine fare policies, and plan future initiatives. The platform also supports automated alerts and scheduled reporting to keep teams informed without manual effort.</p> <p>By combining traditional reporting with modern business intelligence tools, MJM Innovations gives agencies the insight needed to operate efficiently, serve riders effectively, and demonstrate the impact of their fare programs with clarity and confidence.</p>
121		Merchant Category Code and other use restrictions and limitations management	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>MJM Innovations provides comprehensive tools to help transit agencies manage how fare funds are used through detailed restrictions and limitations, including the use of Merchant Category Codes (MCCs). These features are integrated into our EzTransport platform to ensure program funds are applied only to approved</p>

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			<p>transportation-related expenses.</p> <p>Merchant Category Code restrictions are used to prevent the use of prepaid cards or digital fare accounts at non-transportation vendors. By assigning approved MCCs, MJM ensures that transactions can only be processed at authorized locations such as transit agencies, mobility partners, or designated fare retail outlets. Purchases attempted outside of these approved categories are automatically declined.</p> <p>Beyond MCC filtering, MJM allows agencies to apply additional use restrictions based on program rules. These include limits on fare product types, maximum spending thresholds, ride frequency, service zones, and time-of-day access. For example, an agency may restrict a rider's use to paratransit services within a specific geographic boundary or limit daily fare spending for a subsidized program.</p> <p>Agencies have full control over these settings through the EzTransport administrative portal. All restrictions can be configured by rider type, fare program, or funding source and can be updated in real time to reflect policy changes or new program requirements. The system logs all transactions, including declined attempts, providing clear audit trails for compliance and reporting.</p> <p>These restriction management tools ensure that program funds are used responsibly and according to agency guidelines, protecting both public resources</p>
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				and the integrity of transit benefit programs.
122		Customer service and support for all stakeholders	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>MJM Innovations provides comprehensive customer service and support for all stakeholders involved in its fare solutions, including transit agencies, institutional partners, and riders. Our support structure is built to ensure responsive assistance, clear communication, and reliable service across every level of engagement.</p> <p>For transit agencies and program administrators, MJM offers direct access to experienced account managers and technical specialists. These teams assist with system setup, policy configuration, staff training, and ongoing program management. Agencies receive support through scheduled check-ins, dedicated points of contact, and real-time access to the EzTransport administrative tools.</p> <p>Institutional partners such as employers, schools, or community organizations receive tailored onboarding, training materials, and support to help them manage rider accounts, distribute funds, and oversee eligibility. Our team is available to assist with bulk uploads, account adjustments, and reporting needs.</p> <p>For riders, MJM provides a user-friendly support experience through the EzRideFare mobile app, website, and customer service hotline. Support representatives are trained to handle account questions, technical issues, fare disputes, and usage guidance. Assistance is available by phone, email, and online,</p>

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			<p>ensuring multiple points of contact based on the user's preference.</p> <p>In addition to live support, MJM offers digital resources such as FAQs, video tutorials, and how-to guides to help users resolve common questions independently. For more complex issues, our escalation process ensures that problems are resolved efficiently by the appropriate team.</p> <p>MJM also maintains a 24/7 technical support line for critical system issues, ensuring that service interruptions are addressed quickly and professionally. Our commitment to high-quality service helps agencies build trust with their riders and ensures the success of fare programs from implementation to daily operations.</p>
123		Regulatory compliance services	<p><input checked="" type="radio"/> Yes <input type="radio"/> No</p> <p>MJM Innovations offers regulatory compliance services that support transit agencies in meeting local, state, and federal requirements related to fare collection, data security, accessibility, and program accountability. These services are built into the design and operation of our EzTransport and EzRideFare platforms, ensuring that compliance is maintained as a core feature of every solution we provide. MJM is SOC 2 Type II certified and will soon be ISO 27001 certified (Q2 2025).</p> <p>Our fare systems are fully compliant with the Payment Card Industry Data Security Standard (PCI-DSS), protecting all financial transactions and customer data through encryption, secure storage, and controlled access</p>

protocols. This protects both riders and agencies from potential data breaches or unauthorized access.

MJM and Transit Technologies products are HIPAA compliant. MJM ensures that all rider-facing tools meet accessibility standards such as the Americans with Disabilities Act (ADA). The EzRideFare mobile app and web portals are designed with user-friendly navigation, clear visual elements, and compatibility with assistive technologies to support all riders, including those with visual, auditory, or mobility challenges.

For agencies using public funding or operating under federal transit programs, our system supports compliance with Federal Transit Administration (FTA) requirements. This includes transparent reporting tools, secure audit trails, and the ability to manage eligibility-based programs with detailed tracking and documentation.

In programs requiring identity verification, subsidy enforcement, or usage restrictions, MJM provides customizable tools that align with agency policies and funding source requirements. These include Merchant Category Code filtering, time-of-day limitations, geographic usage boundaries, and account-based restrictions.

Our team stays informed on evolving regulations and industry standards, providing guidance to agencies as they adapt their fare programs. Whether preparing for an audit, responding to a

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				<p>regulatory update, or launching a new initiative, MJM ensures agencies are equipped with the tools and support they need to operate in full compliance.</p>
124		<p>Facilitation, generation, and support of periodic reporting for standard and custom reports</p>	<p><input checked="" type="radio"/> Yes <input type="radio"/> No</p>	<p>MJM Innovations offers robust tools and services for the facilitation, generation, and support of both standard and custom periodic reporting. These capabilities are built into the EzTransport platform and designed to meet the operational, financial, and compliance needs of transit agencies and program partners.</p> <p>Standard reports are readily available through the administrative portal and cover key areas such as fare sales, ticket validations, account activity, funding disbursements, and rider usage patterns. These reports can be generated on demand or scheduled for automatic delivery on a daily, weekly, monthly, or quarterly basis, depending on agency preferences.</p> <p>Custom reports are also supported, giving agencies the flexibility to track unique metrics or comply with specific funding and audit requirements. MJM works closely with agency staff to define custom fields, filters, and output formats that match their goals. Reports can be formatted in Excel, CSV, PDF, or other commonly used file types, and are exportable for sharing or further analysis.</p> <p>With the upcoming integration of Power BI, MJM will offer enhanced reporting dashboards with interactive charts and real-time data visualizations. These tools will allow agencies to monitor</p>

				<p>performance trends, drill into specific data sets, and respond more quickly to operational needs.</p> <p>MJM's support team is available to assist with report setup, interpretation, and ongoing customization. Whether an agency is preparing for a funding review, measuring program impact, or managing daily performance, our reporting services provide the clarity and control necessary to make informed decisions.</p>
125		Training programs and materials for all stakeholders	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>MJM Innovations offers comprehensive training programs and materials to support all stakeholders involved in the use and management of our fare solutions. These training services are designed to ensure that agency staff, institutional partners, customer service representatives, and riders are fully equipped to use the EzTransport and EzRideFare platforms with confidence and ease.</p> <p>For transit agencies and program administrators, MJM provides in-depth onboarding sessions that cover system configuration, fare product setup, account management, reporting tools, and customer support procedures. Training is available in both virtual and in-person formats and is supported by detailed user guides, training manuals, and video demonstrations.</p> <p>Institutional partners such as employers, schools, and community organizations receive targeted training that focuses on managing participant accounts, distributing fare benefits, tracking usage, and</p>

				<p>performing administrative tasks. These sessions are tailored to the specific needs and roles of each partner.</p> <p>Customer service staff receive specialized instruction on handling common rider issues, account adjustments, fare disputes, and technical troubleshooting. MJM also offers scripts, quick-reference guides, and escalation procedures to help staff deliver consistent, high-quality support.</p> <p>For end users, MJM provides clear and accessible educational materials, including how-to videos, FAQs, and step-by-step walkthroughs available through the EzRideFare app and website. These materials help riders register, purchase fares, activate tickets, and use mobile tools effectively.</p> <p>Train-the-trainer programs are also available for agencies looking to build internal capacity. These sessions prepare designated staff to conduct future training, support new team members, and maintain program knowledge over time.</p> <p>MJM's training services ensure that all stakeholders are well-prepared, confident, and supported in every stage of fare system use and management.</p>
126		Integration of payment solutions and access for use of transportation services with existing and future mobility platforms	<input checked="" type="radio"/> Yes <input type="radio"/> No	<p>MJM Innovations offers seamless integration of payment solutions and access management across existing and future mobility platforms, with full support for API-based connectivity. Our EzTransport and EzRideFare systems are built on a flexible, open architecture that</p>

enables secure and scalable integration with a wide range of transportation services and partner technologies.

We support real-time API integration with fixed-route, paratransit, microtransit, vanpool, and rideshare platforms, allowing riders to access multiple services using a single fare system. These APIs enable data exchange for fare validation, account balance updates, trip confirmation, service eligibility, and real-time reporting. This ensures consistency in user experience and simplifies program oversight for agencies.

Through these integrations, riders can plan, pay, and board through the EzRideFare mobile app or a connected third-party application. The system supports digital wallets, stored value accounts, and linked payment methods, and can process transactions in real time while applying agency-defined fare policies such as fare capping, transfer rules, or subsidy limits.

MJM's APIs are designed for secure communication, featuring encryption, authentication protocols, and rate limiting to ensure performance and data protection. Documentation and developer support are available for partners seeking to connect with MJM's platform, including transportation providers, trip planning tools, or Mobility-as-a-Service (MaaS) aggregators.

This integration approach allows agencies to deliver a unified rider

				<p>experience, manage services across multiple platforms, and expand payment and access capabilities as new mobility options become available. With MJM's API-enabled fare solutions, agencies are well-positioned to meet today's transit needs while supporting innovation and growth.</p>
127		<p>Related hardware, software, equipment, and services complementary to the Transportation Services Payment Solutions offered in 100 - 126 above.</p>	<p><input checked="" type="radio"/> Yes <input type="radio"/> No</p>	<p>MJM Innovations offers a fully integrated suite of hardware, software, equipment, and services that work together to support modern Transportation Services Payment Solutions. Each component is designed to enhance the fare collection process, improve rider experience, and streamline agency operations.</p> <p>Hardware and Equipment MJM partners with MagTek to deliver secure, reliable fare collection hardware. MagTek devices support magnetic stripe, EMV chip, and contactless payment options. These devices can be installed at fare gates, on-board validators, or retail locations and are built to handle high-volume transit environments. They securely capture and transmit payment information, enabling real-time fare validation and seamless integration with back-office systems.</p> <p>Software Our EzRideFare mobile app allows riders to purchase fares, store digital tickets, manage their accounts, and access transit services from their smartphones. The app supports QR code validation, in-app ticket activation, and secure mobile payments.</p>

			<p>EzTransport is the central back-office platform that enables agencies to manage fare products, rider accounts, funding disbursements, reporting, and eligibility. It provides full administrative control with role-based access and customizable features tailored to agency needs.</p> <p>To enhance data analytics, MJM offers integration with Microsoft Power BI. This powerful business intelligence tool transforms fare and rider data into clear, interactive dashboards and reports. Agencies can monitor performance, identify trends, and support strategic planning through real-time visualizations.</p> <p>Services MJM Innovations and its parent company, Transit Technologies, provide implementation support, training, marketing assistance, and ongoing program management. Our team works closely with transit agencies to configure systems, onboard users, provide customer service, and maintain compliance with industry standards such as PCI-DSS and ADA requirements.</p> <p>From secure MagTek hardware to mobile and administrative software, and from analytics to agency support services, MJM and Transit Technologies deliver a complete, end-to-end fare payment solution. These components work together to support a scalable and future-ready transit fare system.</p>
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Table 7E: Depth and Breadth of Offered Solutions - These questions only pertain to Category 2

☐ We will not be submitting for Table 7E: Depth and Breadth of Offered Solutions - These questions only pertain to Category 2

Line Item	Question	Response *
128	Describe your capabilities for implementing and integrating fare collection and ticketing devices into existing transit systems	<p>MJM Innovations offers extensive capabilities for implementing and integrating fare collection and ticketing devices into existing transit systems. Our solutions are designed to enhance current infrastructure while minimizing disruption and maximizing value for both the agency and its riders.</p> <p>We begin with a detailed assessment of the agency's current fare collection setup, operational requirements, and technology environment. Based on this assessment, our team recommends hardware and software configurations that align with the agency's goals. This includes integrating mobile ticketing through the EzRideFare app, account-based management through the EzTransport platform, and hardware from trusted partners such as MagTek.</p> <p>Our fare validators and ticketing devices are compatible with multiple fare media types, including mobile QR codes, smart cards, magnetic stripe cards, and EMV chip cards. These devices can be installed on-board vehicles, at fare gates, or within partner retail locations. All devices are designed to interface directly with our back-office system, allowing for real-time transaction processing and account updates.</p> <p>MJM's team handles all aspects of implementation, from device installation and system configuration to testing and staff training. Our software uses open APIs that allow for seamless integration with CAD/AVL systems, scheduling platforms, payment processors, and other third-party applications, ensuring smooth operation within the broader transit ecosystem.</p> <p>We provide full project management support throughout the deployment process, along with post-launch monitoring and ongoing technical assistance. This includes remote diagnostics, software updates, and performance reporting to ensure that devices continue to function efficiently over time.</p> <p>With this comprehensive approach, MJM ensures a smooth integration of fare collection and ticketing devices into any transit system, whether upgrading legacy systems or launching new programs.</p>
129	Describe in detail mobile pay-as-you-go ticketing solutions offered capabilities and integration process into existing and future transit system components	<p>MJM Innovations offers mobile pay-as-you-go ticketing solutions designed to provide riders with a flexible, easy-to-use fare payment experience while enabling transit agencies to modernize their operations without replacing core infrastructure. These solutions are delivered through our EzRideFare mobile app and integrated with the EzTransport back-office platform.</p> <p>With pay-as-you-go functionality, riders use the EzRideFare app to tap or scan at the point of boarding without needing to purchase a pass or load a large balance in advance. Each ride is recorded, and the system automatically calculates and deducts the appropriate fare from the rider's linked payment method or digital wallet. Agencies can define fare structures based on distance, time, service type, or rider eligibility. The platform also supports daily and monthly fare capping, ensuring that users never pay more than the cost of an equivalent pass.</p> <p>To integrate this solution into existing and future transit systems, MJM follows a phased and collaborative process. We begin by reviewing the agency's current fare collection tools, validation equipment, and backend systems. Our solution is designed to complement and enhance existing components rather than replace them.</p> <p>Hardware integration is completed using QR code scanners, NFC-enabled validators, or mobile inspection devices. These can be installed onboard vehicles, at fare gates, or in other boarding locations. All devices communicate directly with the EzTransport platform, ensuring real-time updates and fare processing.</p> <p>The system's open API architecture allows for smooth integration with CAD/AVL, GTFS feeds, mobility platforms, and scheduling systems. This supports future service enhancements and allows agencies to combine pay-as-you-go ticketing with other modes of transportation such as microtransit, paratransit, and regional partners.</p> <p>Our team handles the full implementation process, including system setup, device configuration, staff training, and user education. Post-launch, MJM provides performance monitoring, customer service, and technical support to ensure successful operation and continued optimization.</p> <p>By offering a modern, contactless fare option that fits into both current and future transit networks, MJM's mobile pay-as-you-go ticketing delivers an accessible and scalable solution for agencies focused on improving convenience and efficiency.</p>

Exceptions to Terms, Conditions, or Specifications Form

Only those Proposer Exceptions to Terms, Conditions, or Specifications that have been accepted by Sourcewell have been incorporated into the contract text.

Documents

Ensure your submission document(s) conforms to the following:

1. Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided.
2. Documents should NOT have a security password, as Sourcewell may not be able to open the file. It is your sole responsibility to ensure that the uploaded document(s) are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcewell.
3. Sourcewell may reject any response where any document(s) cannot be opened and viewed by Sourcewell.
4. If you need to upload more than one (1) document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one (1) document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as "Marketing Plan."
 - [Pricing](#) - Transit_Technologies_Discount_Price_Catalog (Sourcewell).xlsx - Wednesday January 07, 2026 13:05:55
 - [Financial Strength and Stability](#) - Audited Financial Statements (Confidential).pdf - Wednesday January 07, 2026 10:14:04
 - [Marketing Plan/Samples](#) - Depth and Breadth of Offered Solutions.pdf - Wednesday January 07, 2026 13:06:30
 - [WMBE/MBE/SBE or Related Certificates](#) - Company Overview.pdf - Wednesday January 07, 2026 13:06:43
 - [Standard Transaction Document Samples](#) - Value Added Attributes.pdf - Wednesday January 07, 2026 13:06:57
 - [Requested Exceptions](#) - Transportation_Services_Master_Agreement-redline.docx - Wednesday January 07, 2026 13:45:02
 - [Upload Additional Document](#) - Transit-Technologies MSA Sample.pdf - Wednesday January 07, 2026 10:14:31

Addenda, Terms and Conditions

PROPOSER AFFIDAVIT OF COMPLIANCE

I certify that I am an authorized representative of Proposer and have authority to submit the foregoing Proposal:

1. The Proposer is submitting this Proposal under its full and complete legal name, and the Proposer legally exists in good standing in the jurisdiction of its residence.
2. The Proposer warrants that the information provided in this Proposal is true, correct, and reliable for purposes of evaluation for award.
3. The Proposer certifies that:
 - (1) The prices in this Proposal have been arrived at independently, without, for the purpose of restricting competition, any consultation, communication, or agreement with any other Proposer or competitor relating to-
 - (i) Those prices;
 - (ii) The intention to submit an offer; or
 - (iii) The methods or factors used to calculate the prices offered.
 - (2) The prices in this Proposal have not been and will not be knowingly disclosed by the Proposer, directly or indirectly, to any other Proposer or competitor before award unless otherwise required by law; and
 - (3) No attempt has been made or will be made by Proposer to induce any other concern to submit or not to submit a Proposal for the purpose of restricting competition.
4. To the best of its knowledge and belief, and except as otherwise disclosed in the Proposal, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest is created when a current or prospective supplier is unable to render impartial service to Sourcewell due to the supplier's: a. creation of evaluation criteria during performance of a prior agreement which potentially influences future competitive opportunities to its favor; b. access to nonpublic and material information that may provide for a competitive advantage in a later procurement competition; c. impaired objectivity in providing advice to Sourcewell.
5. Proposer will provide to Sourcewell Participating Entities Solutions in accordance with the terms, conditions, and scope of a resulting master agreement.
6. The Proposer possesses, or will possess all applicable licenses or certifications necessary to deliver Solutions under any resulting master agreement.
7. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.
8. Proposer its employees, agents, and subcontractors are not:
 1. Included on the "Specially Designated Nationals and Blocked Persons" list maintained by the Office of Foreign Assets Control of the United States Department of the Treasury found at: <https://www.treasury.gov/ofac/downloads/sdnlist.pdf>;
 2. Included on the government-wide exclusions lists in the United States System for Award Management found at: <https://sam.gov/SAM/>; or
 3. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation. - Cristina Wheless, Chief Operating Officer, Transit-Technologies, LLC

The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the obligations contemplated in the solicitation proposal.

Yes No

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "I have reviewed this addendum" below to acknowledge each of the addenda.

File Name	I have reviewed the below addendum and attachments (if applicable)	Pages
Addendum_8_Transportation_Services_RFP_010726 Mon December 29 2025 03:32 PM	<input checked="" type="checkbox"/>	2
Addendum_7_Transportation_Services_RFP_010726 Tue December 23 2025 06:50 PM	<input checked="" type="checkbox"/>	4
Addendum_6_Transportation_Services_RFP_010726 Fri December 19 2025 03:03 PM	<input checked="" type="checkbox"/>	2
Addendum_5_Transportation_Services_RFP_010726 Wed December 17 2025 02:31 PM	<input checked="" type="checkbox"/>	1
Addendum_4_Transportation_Services_RFP_010726 Tue December 16 2025 03:42 PM	<input checked="" type="checkbox"/>	1
Addendum_3_Transportation_Services_RFP_010726 Fri December 12 2025 11:17 PM	<input checked="" type="checkbox"/>	5
Addendum_2_Transportation_Services_RFP_010726 Fri December 5 2025 03:27 PM	<input checked="" type="checkbox"/>	1
Addendum_1_Transportation_Services_RFP_010726 Mon November 17 2025 03:50 PM	<input checked="" type="checkbox"/>	1